

Memorandum

From: Div 66 Actuarial
Michael Tranfaglia
Emily Turek

To: E. Allen, S. Leeret, B. Harris, R. D'Alfonso, J. Parker, A. Yasan, D. Obrentz

CC: J. Johnson, K. Hanna, J. Heaney, C. Steinbach, R. Cole, B. McCoy,
I. Robbin, A. Markham, J. Stracher

Date: 7/10/2014

Re: Division 66 - 2014 AOPA US Profitability Study

I. Executive Summary

A. Introduction -

The AON O & P Program offers multi-line insurance coverage on a country-wide basis to eligible firms that are engaged in providing orthotic, prosthetic and/or pedorthic care to patients, including those businesses involved in the manufacture and distribution of related products.

Last year's analysis resulted in an overall PY 2014 Ultimate Loss Ratio indication of 57.1% which yielded a RAP neutral rate need of -12.0% based on 2013 RAP values.

The year to date rate change for 2014 is 0.1% for all lines of business.

B. Summary of Results

IL and LAE evaluated as of: 1st Quarter 2014
Currency Employed: USD

Exhibit 1:

Line of Business	Sub-Segment	Policy Year	2014	Projected	RAP			
			Budgeted GWP (000)	Ultimate IL and LAE Ratio*	Combined Ratio*	Breakeven Target Combined Ratio	RAP Rate Need	Projected RAP \$ **
GL	N/A	2014	2,749	69.3%	99.6%	97.8%	2.5%	(33)
Property	N/A	2014	1,089	47.2%	77.6%	91.9%	-22.2%	110
Excess Liability	N/A	2014	477	64.4%	94.8%	97.9%	-4.4%	10
TOTAL			4,315	63.2%	93.5%	96.3%	-4.1%	88

* Includes PY 2014 rate change achieved

** Assumes a tax rate of 35%

- I. Discussion of Material Findings- The Program continues to be profitable on a RAP break even basis however the ultimate loss ratio change on an all LOB combined basis was +4.4% for PY's 04-13. The main driver of the increase in loss ratio is GL as this line had significant adverse development during PY's 2009 and 2010, with incurred losses totaling approximately \$3.0M that have emerged since last year's profit study. The 2010 Healthcare Reform Act has made it easier to allege improper conduct, such as fraud and abuse. This could have a negative impact on the program as already seen by the large fraud loss in 2010. Property results for PY's 04-13 have improved, mainly because of better than expected results in 2010. The Excess segment continues to run as expected.

II. Assumptions/Limitations/Data Quality/Other

- A. Assumptions - For purposes of this analysis, the loss ratio indications are based on a 3.5% trend assumption for GL, 5% for XS and 0.0% for Property.
- B. Limitations/Weakness - The projected PY 2014 loss ratio shown in Exhibit 1 of this report assumes that the YTD rate change achieved in 2014 will be consistent throughout the remainder of the year. To the extent that the annual rate change does not equal the YTD rate change, then the results of this report will vary. Besides that, there are no significant limitations/weaknesses with regards to this study outside of standard actuarial caveats that normally apply to projecting future losses. These include, but are not limited to, actual emerged actuarial parameters (LDF's, ILFs, ELR's, trend, etc.) not being in line with selected parameters; miss-coding/inaccurate representation of the data relied upon in this analysis; and future regulatory/judicial changes affecting the frequency/severity of the results.
- Data Quality - The data for all lines of business in this analysis is pulled from Sandbox which aggregates the data from CRS.
- C. Other - NA

III. Methodology

A review of several claim diagnostics shows no clear evidence of case reserve strengthening for this book of business (no consistent increase in average outstanding or decrease in paid to incurred ratios). In addition, a review of implied claim disposal rate does not show any clear evidence of claims closure rate changes.

Several methodologies have been used to project loss & legal expenses to ultimate. This includes the following: paid and incurred loss development and Bornhuetter-Ferguson methods (on a paid and incurred basis) all for losses uncapped and at varying capped levels. Frequency and severity is employed along with ultimate ILAE ratio selections to select a final PY 2014 ultimate loss ratio. The selected frequency and severities are somewhat consistent in comparison to the prior profit study.

The commissions and underwriting expenses are program specific. The RAP neutral ratio is calculated based program specific RAP profit loads. Rate need is based on a ratio of the ultimate ILAE ratio and the target ILAE ratio.

IV. Actuarial Next Steps - We will continue to monitor these results through quarterly actual versus expected analyses.

V. Underwriting Action Plans - Below is the response from Dana Obrentz from an email dated 08/21/2014

Please note that as a result of the erosion of the rate gains/redundancy from prior years, we will implement an incremental rate increase of 3.5% to keep up with the trend.

Appendix - Methodology:

Please note that the analysis has three sections:

- Section I - General Liability
- Section III - Property
- Section V - Excess

Exhibit 1 - Summarizes PY 2014 ultimate ILAE ratios and PY 2014 rate need.

Exhibit 2 - PY reported incurred and paid loss and LAE ratios in triangle format.

Exhibit 3 - Indexing PY 2004 - 2014 ultimate ILAE (incurred + LAE) ratios to PY 2014 and selection of PY 2014 ultimate ILAE ratios.

Exhibit 4 - Frequency/Severity method used to calculate an indicated PY 2014 ultimate ILAE ratio

Exhibit 5 - Summarizes various methods (Exhibit 6a - Exhibit 8f) used to calculate ultimate + LAE & ratios for PY's 2004 - 2014.

- a) Policy Limits
- b) Capped at \$250,000
- c) Capped at \$100,000

Exhibit 6 - Bornhuetter-Ferguson methods

- a) Methodology
- b) A Priori Loss Ratios

Exhibit 7 - ILF selections

Exhibit 8 - Loss development methods. In general, the selected age to age loss development factors are determined by giving weight to the overall Division 66 loss development factors as well as historical results of the program.

- a) Uncapped Incurred
- b) Incurred Capped at \$250,000
- c) Incurred Capped at \$100,000
- d) Uncapped Paid
- e) Paid Capped at \$250,000
- f) Paid Capped at \$100,000

Exhibit 9 - Gross Written Premium developed to an ultimate PY basis. In general, the selected age to age premium development factors are determined by giving weight to the overall Division 66 premium development factors as well as the historical results of the program.

Exhibit 10 - Total claim counts (excluding closed w/no-pay) developed to ultimate. In general, the selected age to age loss development factors are determined by giving weight to the overall Division 66 claim development factors as well as the historical results of the program.

Exhibit 11 - Open claim count, closed with payment claim count, closed without payment claim count and total claim count development.

Exhibits 12 - Key diagnostic triangles.

- a) Case Reserves per Open Claim
Paid & Legal per Closed With Payment
Paid per Closed With Payment
- b) Paid & Legal to Incurred & Legal
Paid to Incurred
Closed W/Pay to Total Claim Count (Ex CWNP)
- c) Legal to Indemnity
- d) Total Claim Count to Total Policy Count
Average Account Size - Total - GWP to Total Policy Count
Average Account Size - New- GWP to New Policy Count
Average Account Size - Renewal - GWP to Renewal Policy Count

Exhibit 13 - Large loss listing (Incurred + LAE > \$100,000 and >\$250,000 for Excess).

Please let me know if you have any questions or comments regarding this study.

Program Summary by LOB - PY 2014

LOB	PY 2014 GWP	Direct	Before 2014 Rate Change PY 2014 Ultimate ILAE Ratio	RAP Neutral		PY 2014 Rate Achieved	After 2014 Rate Change PY 2014 Ultimate ILAE Ratio
			Target Ratio	Before 2014 Rate Change PY 2014 Rate Need			
GL	2,749	2.9%	69.4%	67.5%	2.7%	0.2%	69.3%
Property	1,089	2.9%	46.9%	61.5%	-22.6%	-0.6%	47.2%
Excess Liability	477	2.9%	65.0%	67.6%	-3.6%	0.9%	64.4%
Total Casualty	3,226	2.9%	68.8%	67.5%	1.8%	0.3%	68.6%
Total Property	1,089	2.9%	46.9%	61.5%	-22.6%	-0.6%	47.2%
All Lines Combined	4,315	2.9%	63.3%	66.0%	-4.0%	0.1%	63.2%

Program Summary by LOB - PY 2015

LOB	PY 2014 GWP	Direct	After 2014 Rate Change PY 2015 Ultimate ILAE Ratio	RAP Neutral	
				Target Ratio	After 2014 Rate Change PY 2015 Rate Need
GL	2,749	2.9%	71.7%	67.5%	6.0%
Property	1,089	2.9%	47.2%	61.5%	-22.2%
Excess Liability	477	2.9%	67.7%	67.6%	0.1%
Total Casualty	3,226	2.9%	71.1%	67.5%	5.1%
Total Property	1,089	2.9%	47.2%	61.5%	-22.2%
All Lines Combined	4,315	2.9%	65.1%	66.0%	-1.3%

Program Summary by LOB

GL

Property - ex Cat Load & Reinsurance Charges

Excess Liability

PY	GWP	Reported	Reported	Selected	Ultimate
		ILAE	ILAE Ratio	ILAE	ILAE Ratio
2004	3,255	1,105	33.9%	1,147	35.2%
2005	6,224	1,642	26.4%	1,702	27.3%
2006	5,453	1,230	22.6%	1,340	24.6%
2007	4,999	3,437	68.7%	3,910	78.2%
2008	4,883	1,542	31.6%	1,870	38.3%
2009	4,535	2,186	48.2%	2,690	59.3%
2010	3,348	3,388	101.2%	4,180	124.9%
2011	3,069	568	18.5%	1,880	61.3%
2012	2,898	57	2.0%	1,600	55.2%
2013	2,796	16	0.6%	1,700	60.8%
2014	2,749	1	0.0%	1,828	66.5%

GWP	Reported	Reported	Selected	Ultimate
	ILAE	ILAE Ratio	ILAE	ILAE Ratio
949	532	56.1%	531	56.0%
1,647	1,306	79.3%	1,306	79.3%
1,558	651	41.8%	637	40.9%
1,458	2,479	170.0%	2,458	168.5%
1,431	661	46.2%	659	46.0%
1,372	256	18.7%	256	18.7%
1,097	155	14.1%	150	13.7%
1,101	370	33.6%	360	32.7%
1,098	102	9.3%	90	8.2%
1,088	201	18.5%	460	42.3%
1,089	0	0.0%	414	38.0%

GWP	Reported	Reported	Selected	Ultimate
	ILAE	ILAE Ratio	ILAE	ILAE Ratio
689	0	0.0%	0	0.0%
1,336	0	0.0%	100	7.5%
917	0	0.0%	0	0.0%
759	0	0.0%	0	0.0%
730	0	0.0%	0	0.0%
689	0	0.0%	200	29.0%
518	1	0.2%	200	38.6%
510	0	0.0%	300	58.8%
507	0	0.0%	300	59.2%
480	0	0.0%	300	62.5%
477	0	0.0%	310	65.0%

Total
Casualty

Total
Property - ex Cat Load & Reinsurance

All Lines
Combined

PY	GWP	Reported	Reported	Selected	Ultimate
		ILAE	ILAE Ratio	ILAE	ILAE Ratio
2004	3,944	1,105	28.0%	1,147	29.1%
2005	7,560	1,642	21.7%	1,802	23.8%
2006	6,370	1,230	19.3%	1,340	21.0%
2007	5,758	3,437	59.7%	3,910	67.9%
2008	5,613	1,542	27.5%	1,870	33.3%
2009	5,224	2,186	41.9%	2,890	55.3%
2010	3,866	3,389	87.7%	4,380	113.3%
2011	3,579	568	15.9%	2,180	60.9%
2012	3,405	57	1.7%	1,900	55.8%
2013	3,276	16	0.5%	2,000	61.1%
2014	3,226	1	0.0%	2,138	66.3%
2015					

GWP	Reported	Reported	Selected	Ultimate
	ILAE	ILAE Ratio	ILAE	ILAE Ratio
949	532	56.1%	531	56.0%
1,647	1,306	79.3%	1,306	79.3%
1,558	651	41.8%	637	40.9%
1,458	2,479	170.0%	2,458	168.5%
1,431	661	46.2%	659	46.0%
1,372	256	18.7%	256	18.7%
1,097	155	14.1%	150	13.7%
1,101	370	33.6%	360	32.7%
1,098	102	9.3%	90	8.2%
1,088	201	18.5%	460	42.3%
1,089	0	0.0%	414	38.0%

GWP	Reported	Reported	Selected	Ultimate
	ILAE	ILAE Ratio	ILAE	ILAE Ratio
4,893	1,637	33.5%	1,678	34.3%
9,207	2,948	32.0%	3,108	33.8%
7,928	1,881	23.7%	1,977	24.9%
7,217	5,916	82.0%	6,368	88.2%
7,044	2,203	31.3%	2,529	35.9%
6,596	2,443	37.0%	3,146	47.7%
4,963	3,544	71.4%	4,530	91.3%
4,680	937	20.0%	2,540	54.3%
4,503	160	3.6%	1,990	44.2%
4,364	217	5.0%	2,460	56.4%
4,315	1	0.0%	2,552	59.1%

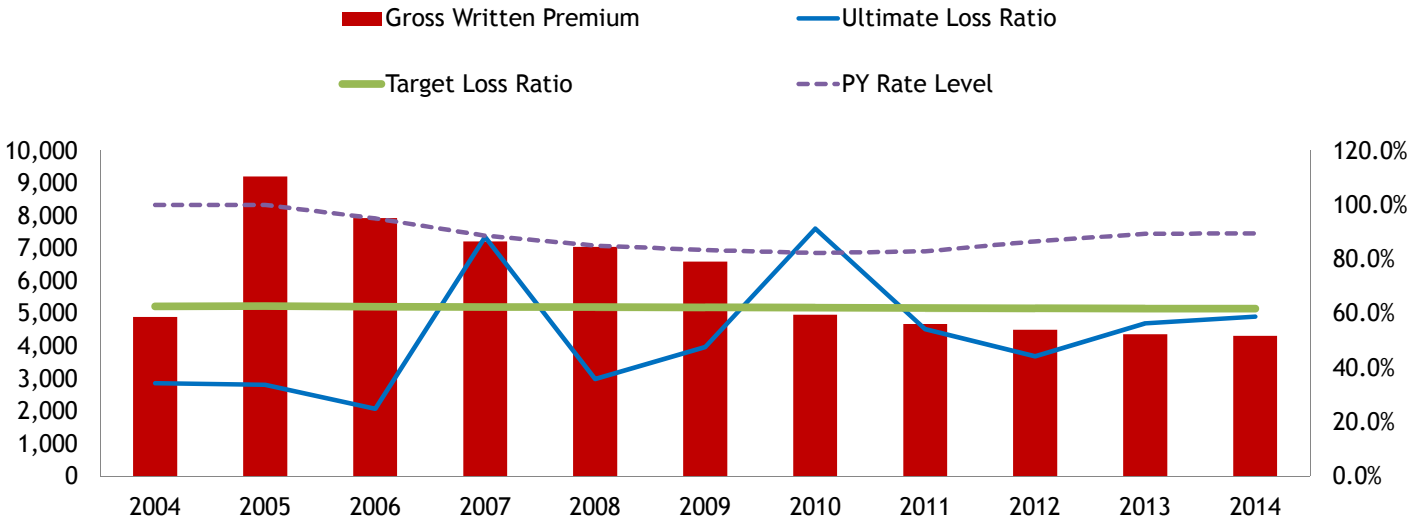
Program Summary by LOB - Prior Profitability Study Indications

PY	GL			Property - ex Cat Load & Reinsurance Charges			Excess Liability		
	GWP	2013	2014	GWP	2013	2014	GWP	2013	2014
		Ultimate ILAE Ratio	Ultimate ILAE Ratio		Ultimate ILAE Ratio	Ultimate ILAE Ratio		Ultimate ILAE Ratio	
2004	3,255	35.9%	35.2%	949	56.1%	56.0%	689	0.0%	0.0%
2005	6,224	27.8%	27.3%	1,647	79.3%	79.3%	1,336	0.0%	7.5%
2006	5,453	25.7%	24.6%	1,558	41.8%	40.9%	917	0.0%	0.0%
2007	4,999	84.6%	78.2%	1,458	170.0%	168.5%	759	0.0%	0.0%
2008	4,883	42.4%	38.3%	1,431	46.2%	46.0%	730	27.4%	0.0%
2009	4,535	33.5%	59.3%	1,372	18.7%	18.7%	689	29.0%	29.0%
2010	3,348	63.0%	124.9%	1,097	12.8%	13.7%	518	38.7%	38.6%
2011	3,069	51.5%	61.3%	1,101	36.7%	32.7%	510	58.9%	58.8%
2012	2,898	52.2%	55.2%	1,098	29.2%	8.2%	507	59.1%	59.2%
2013	2,796	55.8%	60.8%	1,088	42.7%	42.3%	480	65.8%	62.5%
2014	2,749		66.5%	1,089		38.0%	477		65.0%

PY	Total Casualty			Total Property - ex Cat Load & Reinsurance			All Lines Combined		
	GWP	2013	2014	GWP	2013	2014	GWP	2013	2014
		Ultimate ILAE Ratio	Ultimate ILAE Ratio		Ultimate ILAE Ratio	Ultimate ILAE Ratio		Ultimate ILAE Ratio	
2004	3,944	29.7%	29.1%	949	56.1%	56.0%	4,893	34.8%	34.3%
2005	7,560	22.9%	23.8%	1,647	79.3%	79.3%	9,207	33.0%	33.8%
2006	6,370	22.0%	21.0%	1,558	41.8%	40.9%	7,928	25.9%	24.9%
2007	5,758	73.5%	67.9%	1,458	170.0%	168.5%	7,217	93.0%	88.2%
2008	5,613	40.4%	33.3%	1,431	46.2%	46.0%	7,044	41.6%	35.9%
2009	5,224	32.9%	55.3%	1,372	18.7%	18.7%	6,596	30.0%	47.7%
2010	3,866	59.8%	113.3%	1,097	12.8%	13.7%	4,963	49.4%	91.3%
2011	3,579	52.6%	60.9%	1,101	36.7%	32.7%	4,680	48.8%	54.3%
2012	3,405	53.2%	55.8%	1,098	29.2%	8.2%	4,503	47.4%	44.2%
2013	3,276	57.3%	61.1%	1,088	42.7%	42.3%	4,364	53.6%	56.4%
2014	3,226		66.3%	1,089		38.0%	4,315		59.1%

Total Program Summary

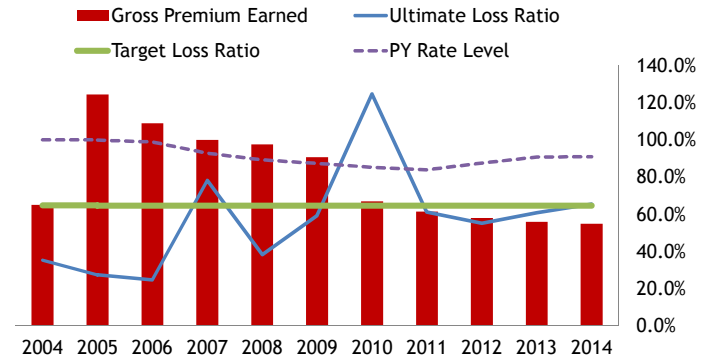
PY	GWP	-----Loss Ratio-----			-----Combined Ratio-----		Normalized RAP Dollars	Rt Chg	Rt Lvl	Commission
		Reported	Ultimate	Target *	Ultimate	BECR				
2004	4,893	33.5%	34.3%	62.6%	68.4%	96.7%	930	0.0%	1.00	20.875%
2005	9,207	32.0%	33.8%	62.8%	67.8%	96.8%	1,793	0.0%	1.00	20.875%
2006	7,928	23.7%	24.9%	62.5%	59.1%	96.7%	2,001	-5.0%	0.95	20.875%
2007	7,217	82.0%	88.2%	62.4%	122.5%	96.6%	-1,254	-6.6%	0.89	20.875%
2008	7,044	31.3%	35.9%	62.4%	70.2%	96.6%	1,255	-4.2%	0.85	20.875%
2009	6,596	37.0%	47.7%	62.3%	82.0%	96.6%	649	-2.0%	0.83	20.875%
2010	4,963	71.4%	91.3%	62.2%	125.6%	96.5%	-973	-1.2%	0.82	20.875%
2011	4,680	20.0%	54.3%	62.0%	88.7%	96.4%	243	0.7%	0.83	20.875%
2012	4,503	3.6%	44.2%	61.9%	78.7%	96.4%	538	4.3%	0.87	20.875%
2013	4,364	5.0%	56.4%	61.8%	90.9%	96.4%	161	3.4%	0.89	20.875%
2014	4,315	0.0%	58.9%	61.8%	93.4%	96.3%	85	0.1%	0.90	20.875%
Total	65,709	33.3%	50.0%				5,428			



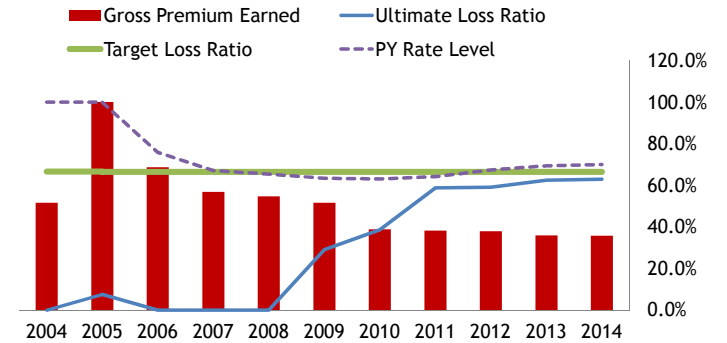
* Target Ratio = 1 - (Expense Ratio) - (AAL) - (XOL) - (Corporate Cat Reinsurance) - (ULE) - (Claim Fees) - (Risk Load)
 * Ultimate Loss Ratios exclude modeled cats, ULE, non-machine claims fees and the impact of XOL/corporate cat reinsurance

Program Summary by LOB - Casualty Lines

PY	GWP	Loss Ratio			Combined Ratio		Normalized RAP Dollars	Rt Chg	Rt Lvl	Commission
		Reported	Ultimate	Target *	Ultimate	BECR				
2004	3,255	33.9%	35.2%	64.7%	68.4%	97.8%	637	0.0%	1.00	20.9%
2005	6,224	26.4%	27.3%	64.7%	60.5%	97.8%	1,545	0.0%	1.00	20.9%
2006	5,453	22.6%	24.6%	64.7%	57.7%	97.8%	1,454	-1.0%	0.99	20.9%
2007	4,999	68.7%	78.2%	64.7%	111.3%	97.8%	-448	-6.2%	0.93	20.9%
2008	4,883	31.6%	38.3%	64.7%	71.4%	97.8%	857	-3.8%	0.89	20.9%
2009	4,535	48.2%	59.3%	64.7%	92.5%	97.8%	162	-2.2%	0.87	20.9%
2010	3,348	101.2%	124.9%	64.7%	158.0%	97.8%	-1,338	-2.3%	0.85	20.9%
2011	3,069	18.5%	61.3%	64.7%	94.4%	97.8%	70	-1.7%	0.84	20.9%
2012	2,898	2.0%	55.2%	64.7%	88.3%	97.8%	183	4.3%	0.88	20.9%
2013	2,796	0.6%	60.8%	64.7%	93.9%	97.8%	73	3.8%	0.91	20.9%
2014	2,749	0.0%	65.5%	64.7%	98.6%	97.8%	-14	0.2%	0.91	20.9%
Total	44,209	34.3%	53.9%				3,181			



PY	GWP	Loss Ratio			Combined Ratio		Normalized RAP Dollars	Rt Chg	Rt Lvl	Commission
		Reported	Ultimate	Target *	Ultimate	BECR				
2004	689	0.0%	0.0%	66.6%	31.3%	97.9%	305	0.0%	1.00	20.9%
2005	1,336	0.0%	7.5%	66.6%	38.8%	97.9%	524	0.0%	1.00	20.9%
2006	917	0.0%	0.0%	66.6%	31.3%	97.9%	405	-24.1%	0.76	20.9%
2007	759	0.0%	0.0%	66.6%	31.3%	97.9%	335	-11.5%	0.67	20.9%
2008	730	0.0%	0.0%	66.6%	31.3%	97.9%	322	-2.5%	0.65	20.9%
2009	689	0.0%	29.0%	66.6%	60.4%	97.9%	172	-3.1%	0.63	20.9%
2010	518	0.2%	38.6%	66.6%	69.9%	97.9%	96	-0.6%	0.63	20.9%
2011	510	0.0%	58.8%	66.6%	90.2%	97.9%	26	1.8%	0.64	20.9%
2012	507	0.0%	59.2%	66.6%	90.5%	97.9%	25	5.2%	0.67	20.9%
2013	480	0.0%	62.5%	66.6%	93.8%	97.9%	13	2.9%	0.69	20.9%
2014	477	0.0%	62.9%	66.6%	94.2%	97.9%	12	0.9%	0.70	20.9%
Total	7,611	0.0%	22.3%				2,235			

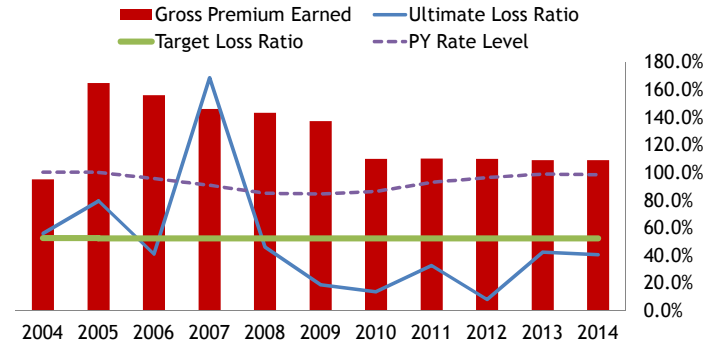


* Target Ratio = 1 - (Expense Ratio) - (AAL) - (XOL) - (Corporate Cat Reinsurance) - (ULE) - (Claim Fees) - (Risk Load)

* Ultimate Loss Ratios exclude modeled cats, ULE, non-machine claims fees and the impact of XOL/corporate cat reinsurance

Program Summary by LOB - Property Lines

PY	GWP	Loss Ratio			Combined Ratio		Normalized RAP Dollars	Rt Chg	Rt Lvl	Commission
		Reported	Ultimate	Target *	Ultimate	BECR				
2004	949	56.1%	56.0%	52.3%	95.5%	91.9%	-24	0.0%	1.00	20.9%
2005	1,647	79.3%	79.3%	52.3%	118.8%	91.9%	-314	0.0%	1.00	20.9%
2006	1,558	41.8%	40.9%	52.3%	80.4%	91.9%	126	-4.4%	0.96	20.9%
2007	1,458	170.0%	168.5%	52.3%	208.1%	91.9%	-1,199	-5.2%	0.91	20.9%
2008	1,431	46.2%	46.0%	52.3%	85.6%	91.9%	63	-6.2%	0.85	20.9%
2009	1,372	18.7%	18.7%	52.3%	58.2%	91.9%	327	-0.6%	0.84	20.9%
2010	1,097	14.1%	13.7%	52.3%	53.2%	91.9%	300	2.1%	0.86	20.9%
2011	1,101	33.6%	32.7%	52.3%	72.3%	91.9%	153	7.6%	0.93	20.9%
2012	1,098	9.3%	8.2%	52.3%	47.8%	91.9%	343	3.8%	0.96	20.9%
2013	1,088	18.5%	42.3%	52.3%	81.8%	91.9%	77	2.6%	0.99	20.9%
2014	1,089	0.0%	40.4%	52.3%	80.0%	91.9%	92	-0.6%	0.98	20.9%
Total	13,889	48.3%	52.9%				-58			



* Target Ratio = 1 - (Expense Ratio) - (AAL) - (XOL) - (Corporate Cat Reinsurance) - (ULE) - (Claim Fees) - (Risk Load)
 * Ultimate Loss Ratios exclude modeled cats, ULE, non-machine claims fees and the impact of XOL/corporate cat reinsurance

GL

Rate Need Indications

	Target Combined Ratio	Target ILAE Ratio	Before 2014 Rate Change PY 2014 Ultimate ILAE Ratio	Before 2014 Rate Change PY 2014 Rate Need	PY 2014 Rate Achieved	After 2014 Rate Change PY 2014 Ultimate ILAE Ratio	PY 2015 Ultimate ILAE Ratio	PY 2015 Rate Need
RAP Neutral:	97.8%	67.5%	69.4%	2.7%	0.2%	69.3%	71.7%	6.0%

Expense Ratio calculated as follows:

Commission:	20.88%
Prem Tax:	0.75%
Other Acquisition Fees:	0.83%
Direct Expense:	2.90%
Indirect Expense:	4.97%
	<u>30.3%</u>

GL

Indexing - PY 2014 Ultimate Loss & LAE Selection

PY	GWP	Annual PY Rate Chg	Cumulative PY Rate Chg	On-Level GWP	Policy Limits			Capped @ 250k			Capped @ 100k		
					Ultimate ILAE Ratio	3.5% Trend to PY 2014	On-Level Ultimate ILAE Ratio	Ultimate ILAE Ratio	3.3% Trend to PY 2014	On-Level Ultimate ILAE Ratio	Ultimate ILAE Ratio	3.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio
2004	3,255	0.0%	1.000	2,962	35.2%	1.411	54.6%	19.6%	1.377	29.6%	14.8%	1.344	21.8%
2005	6,224	0.0%	1.000	5,664	27.3%	1.363	41.0%	27.0%	1.334	39.6%	24.1%	1.305	34.6%
2006	5,453	-1.0%	0.990	5,012	24.6%	1.317	35.2%	23.5%	1.292	33.0%	18.2%	1.267	25.0%
2007	4,999	-6.2%	0.928	4,901	78.2%	1.272	101.5%	56.6%	1.251	72.2%	36.6%	1.230	45.9%
2008	4,883	-3.8%	0.893	4,974	38.3%	1.229	46.2%	28.3%	1.212	33.6%	16.8%	1.194	19.7%
2009	4,535	-2.2%	0.873	4,726	59.3%	1.188	67.6%	36.6%	1.173	41.2%	22.7%	1.159	25.3%
2010	3,348	-2.3%	0.853	3,571	124.9%	1.148	134.3%	72.3%	1.136	77.0%	44.2%	1.126	46.6%
2011	3,069	-1.7%	0.839	3,330	61.3%	1.109	62.6%	42.0%	1.101	42.6%	29.3%	1.093	29.5%
2012	2,898	4.3%	0.875	3,014	55.2%	1.071	56.9%	34.8%	1.066	35.7%	22.8%	1.061	23.2%
2013	2,796	3.8%	0.908	2,802	60.8%	1.035	62.8%	42.9%	1.033	44.2%	28.6%	1.030	29.4%
2014	2,749	0.2%	0.910	2,749	65.5%	1.000	65.5%	43.6%	1.000	43.6%	29.1%	1.000	29.1%
				All Yr Wtd ex 2014:			64.8%			45.0%			30.4%
				Last 7 Wtd ex 2014:			76.2%			50.0%			31.5%
				Last 5 Wtd ex 2014:			77.7%			48.4%			30.8%
				Last 3 Wtd ex 2014:			60.8%			40.8%			27.4%
				Selected Ultimate:			65.0%			44.0%			29.0%
				ILF:			1.00			1.53			2.25
				Policy Limits Ultimate:			65.0%			67.5%			65.4%
				Weight:			22%			39%			39%
											Frequency/Severity Indication:		67.5%
											Weighted Average:		66.1%
											PY 2014 Selected:		66.5%
											Adjustment:		0.0%
											PY 2014:		66.5%
											ULE:		2.8%
											Claims Fees:		0.0%
											PY 2014 Ultimate ILAE Ratio:		69.3%

GL

Frequency/Severity Method

PY	Frequency				Severity				
	On-Level GWP	Reported excl CWNP Claim Ct.	Ultimate excl CWNP Claim Ct.	On-Level Frequency	Reported ILAE @ 2014/1	Selected Ultimate ILAE	Average Severity	3.5% Trend to PY 2014	Average Severity @ PY 2014
2004	2,962	15	15	0.005	1,105	1,147	76	1.411	106.90
2005	5,664	49	50	0.009	1,642	1,702	34	1.363	46.63
2006	5,012	33	34	0.007	1,230	1,340	40	1.317	52.31
2007	4,901	44	45	0.009	3,437	3,910	86	1.272	109.83
2008	4,974	37	38	0.008	1,542	1,870	49	1.229	59.89
2009	4,726	35	37	0.008	2,186	2,690	73	1.188	87.17
2010	3,571	34	37	0.010	3,388	4,180	113	1.148	130.16
2011	3,330	21	25	0.007	568	1,880	76	1.109	84.40
2012	3,014	12	16	0.005	57	1,600	101	1.071	107.96
2013	2,802	8	20	0.007	16	1,700	84	1.035	87.10
2014	2,749	1	20	0.007	1	1,800	92	1.035	95.46
All Yr Wtd:				0.008					83.2
Last 7 Wtd:				0.008					93.8
Last 5 Wtd:				0.008					99.0
Last 3 Wtd:				0.007					93.0
				PY 2014 Selected Frequency:					0.008
								PY 2014 Selected Severity:	90.00

* Averages exclude PY 2014

Indicated PY 2014 Ult ILAE Ratio: 67.5%

GL

Selection of Ultimate Loss & LAE - Capped @ Policy Limits

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	3,255	1,105	1,141	1,153	1,142	1,153	1,105	1,147	35.2%
2005	6,224	1,642	1,720	1,683	1,719	1,684	1,825	1,702	27.3%
2006	5,453	1,230	1,321	1,354	1,323	1,353	1,230	1,340	24.6%
2007	4,999	3,437	3,829	3,982	3,837	3,972	3,452	3,910	78.2%
2008	4,883	1,542	1,818	1,925	1,826	1,913	1,625	1,870	38.3%
2009	4,535	2,186	2,807	2,569	2,688	2,466	3,096	2,690	59.3%
2010	3,348	3,388	5,894	7,381	4,157	4,197	4,040	4,180	124.9%
2011	3,069	568	1,395	2,087	1,751	2,017	779	1,880	61.3%
2012	2,898	57	230	273	1,471	1,735	211	1,600	55.2%
2013	2,796	16	206	421	1,695	1,805	180	1,700	60.8%
2014	2,749	1	463	0	1,784	1,787	484	1,800	65.5%
Total	44,209	15,172	20,825	22,829	23,391	24,082	18,027	23,819	53.9%

GL

Selection of Ultimate Loss & LAE - Capped @ 250k

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	3,255	619	635	639	635	639	619	637	19.6%
2005	6,224	1,642	1,703	1,662	1,702	1,663	1,809	1,683	27.0%
2006	5,453	1,197	1,263	1,296	1,264	1,295	1,197	1,280	23.5%
2007	4,999	2,559	2,774	2,892	2,779	2,885	2,570	2,830	56.6%
2008	4,883	1,194	1,347	1,405	1,350	1,400	1,260	1,380	28.3%
2009	4,535	1,395	1,661	1,661	1,671	1,678	1,662	1,660	36.6%
2010	3,348	2,012	2,800	3,354	2,389	2,443	2,299	2,420	72.3%
2011	3,069	568	981	1,446	1,162	1,424	675	1,290	42.0%
2012	2,898	57	154	181	876	1,148	144	1,010	34.8%
2013	2,796	16	127	259	1,094	1,216	112	1,200	42.9%
2014	2,749	1	232	0	1,233	1,237	243	1,200	43.6%
Total	44,209	11,259	13,677	14,796	16,154	17,029	12,590	16,590	37.5%

GL

Selection of Ultimate Loss & LAE - Capped @ 100k

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	3,255	469	479	483	479	483	469	481	14.8%
2005	6,224	1,472	1,517	1,487	1,516	1,488	1,575	1,502	24.1%
2006	5,453	936	979	1,001	980	1,001	936	990	18.2%
2007	4,999	1,687	1,804	1,865	1,806	1,862	1,698	1,830	36.6%
2008	4,883	744	819	830	820	829	804	820	16.8%
2009	4,535	919	1,054	1,001	1,076	1,052	1,106	1,030	22.7%
2010	3,348	1,275	1,629	1,814	1,479	1,481	1,476	1,480	44.2%
2011	3,069	496	733	1,034	804	986	570	900	29.3%
2012	2,898	57	127	140	550	762	123	660	22.8%
2013	2,796	16	97	168	719	824	88	800	28.6%
2014	2,749	1	154	0	820	824	163	800	29.1%
Total	44,209	8,074	9,393	9,824	11,048	11,593	9,008	11,293	25.5%

GL

Bornhuetter-Ferguson Method

PY	Capped @ Policy Limits					
	GWP	Reported	Reported	Incurred	Paid	Apriori
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio	
2004	3,255	33.9%	33.9%	35.1%	35.4%	35.2%
2005	6,224	26.4%	25.4%	27.6%	27.0%	27.3%
2006	5,453	22.6%	22.6%	24.2%	24.8%	24.5%
2007	4,999	68.7%	68.6%	76.6%	79.7%	78.1%
2008	4,883	31.6%	30.8%	37.2%	39.4%	38.3%
2009	4,535	48.2%	37.3%	61.9%	56.6%	50.0%
2010	3,348	101.2%	94.5%	176.0%	220.5%	54.0%
2011	3,069	18.5%	16.6%	45.5%	68.0%	65.0%
2012	2,898	2.0%	0.9%	7.9%	9.4%	65.0%
2013	2,796	0.6%	0.1%	7.4%	15.1%	65.0%
2014	2,749	0.0%	0.0%	16.8%	0.0%	65.0%

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
3.2%	35.1%	1,142
4.5%	27.6%	1,719
6.9%	24.3%	1,323
10.3%	76.8%	3,837
15.1%	37.4%	1,826
22.1%	59.3%	2,688
42.5%	124.2%	4,157
59.3%	57.1%	1,751
75.0%	50.7%	1,471
92.4%	60.6%	1,695
99.8%	64.9%	1,784

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
4.2%	35.4%	1,153
6.0%	27.1%	1,684
9.2%	24.8%	1,353
13.8%	79.4%	3,972
21.7%	39.2%	1,913
34.2%	54.4%	2,466
57.1%	125.4%	4,197
75.6%	65.7%	2,017
90.8%	59.9%	1,735
99.1%	64.6%	1,805
100.0%	65.0%	1,787

PY	Capped @ 250k					
	GWP	Reported	Reported	Incurred	Paid	Apriori
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio	
2004	3,255	19.0%	19.0%	19.5%	19.6%	19.6%
2005	6,224	26.4%	25.4%	27.4%	26.7%	27.0%
2006	5,453	22.0%	22.0%	23.2%	23.8%	23.5%
2007	4,999	51.2%	51.1%	55.5%	57.9%	56.7%
2008	4,883	24.4%	23.7%	27.6%	28.8%	28.2%
2009	4,535	30.8%	26.5%	36.6%	36.6%	38.0%
2010	3,348	60.1%	54.9%	83.6%	100.2%	40.0%
2011	3,069	18.5%	16.6%	31.9%	47.1%	46.0%
2012	2,898	2.0%	0.9%	5.3%	6.2%	45.0%
2013	2,796	0.6%	0.1%	4.6%	9.2%	44.0%
2014	2,749	0.0%	0.0%	8.5%	0.0%	45.0%

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
2.5%	19.5%	635
3.6%	27.3%	1,702
5.2%	23.2%	1,264
7.7%	55.6%	2,779
11.4%	27.6%	1,350
16.0%	36.9%	1,671
28.1%	71.3%	2,389
42.1%	37.9%	1,162
62.8%	30.2%	876
87.6%	39.1%	1,094
99.6%	44.8%	1,233

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
3.1%	19.6%	639
4.9%	26.7%	1,663
7.7%	23.8%	1,295
11.7%	57.7%	2,885
17.6%	28.7%	1,400
27.8%	37.0%	1,678
45.2%	73.0%	2,443
64.8%	46.4%	1,424
86.1%	39.6%	1,148
98.6%	43.5%	1,216
100.0%	45.0%	1,237

PY	Capped @ 100k					
	GWP	Reported	Reported	Incurred	Paid	Apriori
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio	
2004	3,255	14.4%	14.4%	14.7%	14.8%	14.8%
2005	6,224	23.7%	22.9%	24.4%	23.9%	24.1%
2006	5,453	17.2%	17.2%	18.0%	18.4%	18.2%
2007	4,999	33.8%	33.6%	36.1%	37.3%	36.7%
2008	4,883	15.2%	14.5%	16.8%	17.0%	16.9%
2009	4,535	20.3%	17.0%	23.2%	22.1%	27.0%
2010	3,348	38.1%	33.6%	48.7%	54.2%	28.0%
2011	3,069	16.2%	14.3%	23.9%	33.7%	31.0%
2012	2,898	2.0%	0.9%	4.4%	4.8%	31.0%
2013	2,796	0.6%	0.1%	3.5%	6.0%	30.0%
2014	2,749	0.0%	0.0%	5.6%	0.0%	30.0%

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
1.9%	14.7%	479
2.9%	24.4%	1,516
4.4%	18.0%	980
6.4%	36.1%	1,806
9.2%	16.8%	820
12.8%	23.7%	1,076
21.7%	44.2%	1,479
32.3%	26.2%	804
54.8%	19.0%	550
83.8%	25.7%	719
99.4%	29.8%	820

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
2.8%	14.8%	483
4.4%	23.9%	1,488
6.5%	18.4%	1,001
9.8%	37.2%	1,862
14.7%	17.0%	829
23.1%	23.2%	1,052
38.0%	44.2%	1,481
57.6%	32.1%	986
82.0%	26.3%	762
97.8%	29.5%	824
100.0%	30.0%	824

GL

Bornhuetter-Ferguson Method - Apriori Selection

Capped @ Policy Limits

PY	GWP	Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
					2009	2010	2011	2012	2013	2014
2004	3,255	0.0%	1,147	35.2%	47.9%	50.8%	53.4%	53.0%	52.9%	54.6%
2005	6,224	0.0%	1,702	27.3%	35.9%	38.1%	40.1%	39.7%	39.6%	41.0%
2006	5,453	-1.0%	1,340	24.6%	30.9%	32.7%	34.4%	34.2%	34.1%	35.2%
2007	4,999	-6.2%	3,910	78.2%	89.1%	94.4%	99.3%	98.5%	98.3%	101.5%
2008	4,883	-3.8%	1,870	38.3%	40.5%	43.0%	45.2%	44.9%	44.7%	46.2%
2009	4,535	-2.2%	2,690	59.3%		62.8%	66.1%	65.6%	65.5%	67.6%
2010	3,348	-2.3%	4,180	124.9%			131.4%	130.4%	130.0%	134.3%
2011	3,069	-1.7%	1,880	61.3%				60.8%	60.6%	62.6%
2012	2,898	4.3%	1,600	55.2%					55.1%	56.9%
2013	2,796	3.8%	1,700	60.8%						62.8%
2014	2,749	0.2%	1,800	65.5%						
All Yr Wtd :					48.4%	53.2%	64.5%	63.7%	62.8%	64.8%
Last 7 Wtd :					-	-	64.5%	64.7%	68.3%	76.2%
Last 5 Wtd :					48.4%	53.5%	71.9%	78.3%	69.5%	77.7%
Last 3 Wtd :					53.3%	66.6%	75.9%	84.1%	83.9%	60.8%
ILF Implied :					58.3%	61.4%	70.6%	69.1%	67.5%	69.1%
Credibility - Weighted:					54.5%	56.8%	61.7%	63.8%	62.6%	67.8%
Selected BF Apriori:					50.0%	54.0%	65.0%	65.0%	65.0%	65.0%

Capped @ 250k

PY	GWP	Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
					2009	2010	2011	2012	2013	2014
2004	3,255	0.0%	637	19.6%	26.3%	27.8%	29.2%	28.9%	28.7%	29.6%
2005	6,224	0.0%	1,683	27.0%	35.2%	37.2%	39.1%	38.6%	38.5%	39.6%
2006	5,453	-1.0%	1,280	23.5%	29.3%	31.0%	32.5%	32.2%	32.0%	33.0%
2007	4,999	-6.2%	2,830	56.6%	64.2%	67.8%	71.2%	70.5%	70.1%	72.2%
2008	4,883	-3.8%	1,380	28.3%	29.9%	31.5%	33.1%	32.8%	32.6%	33.6%
2009	4,535	-2.2%	1,660	36.6%		38.7%	40.6%	40.2%	40.0%	41.2%
2010	3,348	-2.3%	2,420	72.3%			75.9%	75.1%	74.7%	77.0%
2011	3,069	-1.7%	1,290	42.0%				41.6%	41.4%	42.6%
2012	2,898	4.3%	1,010	34.8%					34.7%	35.7%
2013	2,796	3.8%	1,200	42.9%						44.2%
2014	2,749	0.2%	1,200	43.6%						
All Yr Wtd :					37.7%	39.7%	45.5%	44.7%	43.7%	45.0%
Last 7 Wtd :					-	-	45.5%	46.2%	46.2%	50.0%
Last 5 Wtd :					37.7%	41.1%	49.2%	51.4%	43.9%	48.4%
Last 3 Wtd :					41.0%	46.0%	47.3%	51.3%	51.4%	40.8%
ILF Implied :					39.7%	41.1%	45.5%	45.5%	44.1%	44.1%
Credibility - Weighted:					37.3%	38.4%	40.5%	41.3%	40.1%	43.2%
Selected BF Apriori:					38.0%	40.0%	46.0%	45.0%	44.0%	45.0%

Capped @ 100k

PY	GWP	Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
					2009	2010	2011	2012	2013	2014
2004	3,255	0.0%	481	14.8%	19.6%	20.7%	21.7%	21.4%	21.2%	21.8%
2005	6,224	0.0%	1,502	24.1%	31.1%	32.8%	34.4%	33.9%	33.7%	34.6%
2006	5,453	-1.0%	990	18.2%	22.5%	23.7%	24.8%	24.5%	24.3%	25.0%
2007	4,999	-6.2%	1,830	36.6%	41.3%	43.5%	45.6%	45.0%	44.7%	45.9%
2008	4,883	-3.8%	820	16.8%	17.7%	18.7%	19.5%	19.3%	19.1%	19.7%
2009	4,535	-2.2%	1,030	22.7%		23.9%	25.1%	24.8%	24.6%	25.3%
2010	3,348	-2.3%	1,480	44.2%			46.3%	45.7%	45.4%	46.6%
2011	3,069	-1.7%	900	29.3%				28.9%	28.7%	29.5%
2012	2,898	4.3%	660	22.8%					22.6%	23.2%
2013	2,796	3.8%	800	28.6%						29.4%
2014	2,749	0.2%	800	29.1%						
All Yr Wtd :					27.1%	27.8%	31.1%	30.5%	29.7%	30.4%
Last 7 Wtd :					-	-	31.1%	31.3%	29.7%	31.5%
Last 5 Wtd :					27.1%	28.6%	31.4%	32.2%	27.4%	30.8%
Last 3 Wtd :					27.1%	28.7%	28.7%	32.4%	32.9%	27.4%
Credibility - Weighted:					26.1%	26.5%	27.3%	27.6%	26.8%	29.0%
Selected BF Apriori:					27.0%	28.0%	31.0%	31.0%	30.0%	30.0%

GL

ILF Selection

PY	Capped at 250k						Capped at 100k					
	Pol Limits Inc Ult	Capped Inc Ult	Implied ILF	Pol Limits Paid Ult	Capped Paid Ult	Implied ILF	Pol Limits Inc Ult	Capped Inc Ult	Implied ILF	Pol Limits Paid Ult	Capped Paid Ult	Implied ILF
2004	1,141	635	1.80	1,153	639	1.80	1,141	479	2.38	1,153	483	2.39
2005	1,720	1,703	1.01	1,683	1,662	1.01	1,720	1,517	1.13	1,683	1,487	1.13
2006	1,321	1,263	1.05	1,354	1,296	1.04	1,321	979	1.35	1,354	1,001	1.35
2007	3,829	2,774	1.38	3,982	2,892	1.38	3,829	1,804	2.12	3,982	1,865	2.14
2008	1,818	1,347	1.35	1,925	1,405	1.37	1,818	819	2.22	1,925	830	2.32
2009	2,807	1,661	1.69	2,569	1,661	1.55	2,807	1,054	2.66	2,569	1,001	2.57
2010	5,894	2,800	2.11	7,381	3,354	2.20	5,894	1,629	3.62	7,381	1,814	4.07
2011	1,395	981	1.42	2,087	1,446	1.44	1,395	733	1.90	2,087	1,034	2.02
2012	230	154	1.49	273	181	1.51	230	127	1.81	273	140	1.95
2013	206	127	1.62	421	259	1.63	206	97	2.12	421	168	2.50
2014	463	232	1.99	0	0	-	463	154	3.01	0	0	-
All Yr Wtd:			1.51			1.54			2.20			2.32
Last 7 Wtd:			1.64			1.66			2.58			2.72
Last 5 Wtd:			1.84			1.84			2.89			3.06
Last 3 Wtd:			1.45			1.47			1.91			2.07
				Selected Empirical ILF:		1.50			Selected Empirical ILF:			2.20
				Credibility:		44%			Credibility:			44%
				Comp of Credibility - Blended Avg of HPL 1 ILF and Table B:		1.56			Comp of Credibility - Blended Avg of HPL 1 ILF and Table B:			2.30
				Credibility Weighted ILF Indication:		1.53			Credibility Weighted ILF Indication:			2.25
				Selected:		1.53			Selected:			2.25

* Averages exclude PY 2014

GL

Incurred & LAE - Policy Limits

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	ILAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	3,255	0	0	277	390	466	1,026	1,088	1,105	1,105	1,105	1,105	1,105	1.033	1,141
2005	6,224	0	380	1,172	1,385	1,286	1,424	1,535	1,629	1,611	1,642		1,642	1.048	1,720
2006	5,453	0	109	668	1,060	1,020	1,190	1,245	1,231	1,230			1,230	1.074	1,321
2007	4,999	3	425	1,029	1,826	2,669	3,300	3,535	3,437				3,437	1.114	3,829
2008	4,883	0	156	473	759	1,213	1,535	1,542					1,542	1.178	1,818
2009	4,535	0	230	829	879	954	2,186						2,186	1.284	2,807
2010	3,348	0	141	482	1,310	3,388							3,388	1.740	5,894
2011	3,069	0	204	326	568								568	2.458	1,395
2012	2,898	0	14	57									57	4.002	230
2013	2,796	0	16										16	13.109	206
2014	2,749	1											1	462.731	463

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	1.408	1.196	2.203	1.061	1.016	1.000	1.000	1.000
2005	-	3.087	1.182	0.929	1.107	1.078	1.061	0.989	1.019	
2006	-	6.129	1.586	0.962	1.167	1.046	0.989	1.000		
2007	127.952	2.420	1.775	1.462	1.237	1.071	0.972			
2008	-	3.028	1.603	1.599	1.266	1.005				
2009	-	3.598	1.061	1.085	2.292					
2010	-	3.420	2.715	2.587						
2011	-	1.595	1.742							
2012	-	4.165								
2013	-									
2014	-									

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	504.235	3.202	1.556	1.445	1.401	1.055	1.000	0.995	1.011	1.000	
Last 7 Wtd:	357.155	3.020	1.564	1.445							
Last 5 Wtd:	-	2.907	1.702	1.585	1.349	1.055					
Last 3 Wtd:	-	2.411	1.684	1.885	1.452	1.049	0.997	0.995			
Div 66 Age to Age:		3.491	1.707	1.366	1.197	1.090	1.058	1.037	1.025	1.014	
Div 66 Age to Ult:		12.510	3.583	2.099	1.537	1.284	1.178	1.114	1.074	1.048	1.033
Selected Age to Age:	35.298	3.276	1.628	1.413	1.355	1.090	1.058	1.037	1.025	1.014	
Age to Ult:	462.731	13.109	4.002	2.458	1.740	1.284	1.178	1.114	1.074	1.048	1.033

GL

Incurring & LAE - Capped @ \$250k

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	250k Cap	250k Cap	
													ILAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	3,255	0	0	277	390	466	543	603	619	619	619	619	619	1.025	635
2005	6,224	0	380	1,172	1,385	1,286	1,424	1,535	1,629	1,611	1,642		1,642	1.037	1,703
2006	5,453	0	109	668	1,027	986	1,157	1,211	1,197	1,197			1,197	1.055	1,263
2007	4,999	3	425	1,029	1,809	2,298	2,648	2,657	2,559				2,559	1.084	2,774
2008	4,883	0	156	397	682	1,084	1,187	1,194					1,194	1.128	1,347
2009	4,535	0	230	828	879	954	1,395						1,395	1.191	1,661
2010	3,348	0	141	482	1,310	2,012							2,012	1.392	2,800
2011	3,069	0	204	326	568								568	1.728	981
2012	2,898	0	14	57									57	2.685	154
2013	2,796	0	16										16	8.092	127
2014	2,749	1											1	232.409	232

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
2004	-	-	1.408	1.196	1.165	1.110	1.028	1.000	1.000	1.000	
2005	-	3.087	1.182	0.929	1.107	1.078	1.061	0.989	1.019		
2006	-	6.129	1.537	0.960	1.173	1.047	0.988	1.000			
2007	127.952	2.420	1.759	1.270	1.153	1.003	0.963				
2008	-	2.539	1.719	1.589	1.095	1.006					
2009	-	3.593	1.062	1.085	1.462						
2010	-	3.420	2.715	1.536							
2011	-	1.595	1.742								
2012	-	4.165									
2013	-										
2014	-										
All Yr Wtd:	504.235	3.155	1.554	1.214	1.181	1.035	1.000	0.995	1.014	1.000	
Last 7 Wtd:	357.155	2.959	1.563	1.214							
Last 5 Wtd:	-	2.803	1.714	1.285	1.182	1.035					
Last 3 Wtd:	-	2.411	1.685	1.411	1.206	1.014	0.997	0.995			
Div 66 Age to Age:		3.060	1.544	1.280	1.127	1.056	1.041	1.027	1.018	1.012	
Div 66 Age to Ult:		8.118	2.653	1.719	1.342	1.191	1.128	1.084	1.055	1.037	1.025
Selected Age to Age:	28.721	3.014	1.554	1.241	1.168	1.056	1.041	1.027	1.018	1.012	
Age to Ult:	232.409	8.092	2.685	1.728	1.392	1.191	1.128	1.084	1.055	1.037	1.025

GL

Incurring & LAE - Capped @ \$100k

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	100k Cap ILAE @ 2014/1	LDF	100k Cap Ultimate ILAE
2004	3,255	0	0	275	346	373	393	453	469	469	469	469	469	1.019	479
2005	6,224	0	379	957	1,214	1,172	1,299	1,381	1,469	1,452	1,472		1,472	1.030	1,517
2006	5,453	0	109	530	779	813	919	951	937	936			936	1.046	979
2007	4,999	3	319	848	1,464	1,632	1,780	1,733	1,687				1,687	1.069	1,804
2008	4,883	0	156	247	409	666	737	744					744	1.101	819
2009	4,535	0	178	578	701	740	919						919	1.147	1,054
2010	3,348	0	141	457	1,039	1,275							1,275	1.278	1,629
2011	3,069	0	179	326	496								496	1.478	733
2012	2,898	0	14	57									57	2.215	127
2013	2,796	0	16										16	6.172	97
2014	2,749	1											1	153.912	154

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	1.256	1.078	1.053	1.152	1.037	1.000	1.000	1.000
2005	-	2.527	1.268	0.966	1.108	1.063	1.064	0.988	1.014	
2006	-	4.863	1.470	1.043	1.131	1.034	0.985	1.000		
2007	96.027	2.657	1.727	1.115	1.091	0.973	0.974			
2008	-	1.580	1.657	1.628	1.107	1.009				
2009	-	3.246	1.213	1.056	1.242					
2010	-	3.240	2.274	1.228						
2011	-	1.825	1.523							
2012	-	4.165								
2013	-									
2014	-									

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	448.604	2.899	1.529	1.121	1.121	1.026	1.010	0.994	1.011	1.000	
Last 7 Wtd:	301.740	2.777	1.548	1.121							
Last 5 Wtd:	-	2.494	1.674	1.167	1.126	1.026					
Last 3 Wtd:	-	2.521	1.643	1.248	1.131	0.997	1.007	0.994			
Div 66 Age to Age:		2.795	1.438	1.209	1.089	1.042	1.030	1.022	1.015	1.011	
Div 66 Age to Ult:		6.074	2.173	1.511	1.250	1.147	1.101	1.069	1.046	1.030	1.019
Selected Age to Age:	24.936	2.787	1.498	1.157	1.113	1.042	1.030	1.022	1.015	1.011	
Age to Ult:	153.912	6.172	2.215	1.478	1.278	1.147	1.101	1.069	1.046	1.030	1.019

GL

Paid & LAE - Policy Limits

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	P+LAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	3,255	0	0	84	179	266	1,011	1,063	1,105	1,105	1,105	1,105	1,105	1.043	1,153
2005	6,224	0	7	360	827	1,160	1,303	1,448	1,512	1,571	1,582		1,582	1.064	1,683
2006	5,453	0	15	194	645	862	1,019	1,220	1,231	1,230			1,230	1.101	1,354
2007	4,999	1	40	435	1,349	1,895	2,937	3,404	3,431				3,431	1.161	3,982
2008	4,883	0	9	404	513	865	1,462	1,506					1,506	1.278	1,925
2009	4,535	0	17	79	469	795	1,691						1,691	1.519	2,569
2010	3,348	0	5	248	874	3,164							3,164	2.333	7,381
2011	3,069	0	12	193	510								510	4.096	2,087
2012	2,898	0	3	25									25	10.843	273
2013	2,796	0	4										4	112.879	421
2014	2,749	0											0	10,378.006	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	2.129	1.484	3.804	1.052	1.039	1.000	1.000	1.000
2005	-	51.010	2.295	1.403	1.123	1.112	1.044	1.039	1.007	
2006	-	12.889	3.330	1.336	1.182	1.197	1.009	1.000		
2007	49.218	10.743	3.103	1.405	1.550	1.159	1.008			
2008	-	46.996	1.270	1.687	1.691	1.030				
2009	-	4.731	5.955	1.694	2.127					
2010	-	50.345	3.525	3.620						
2011	-	16.466	2.644							
2012	-	9.917								
2013	-									
2014	-									

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	134.672	18.896	2.688	1.855	1.613	1.118	1.020	1.015	1.004	1.000	
Last 7 Wtd:	107.788	15.783	2.713	1.855							
Last 5 Wtd:	-	21.353	2.735	1.969	1.508	1.118					
Last 3 Wtd:	-	24.303	3.567	2.599	1.713	1.131	1.017	1.015			
Div 66 Age to Age:		6.441	2.461	1.610	1.330	1.189	1.101	1.054	1.035	1.020	
Div 66 Age to Ult:		51.575	8.007	3.253	2.021	1.519	1.278	1.161	1.101	1.064	1.043
Selected Age to Age:	91.939	10.411	2.647	1.756	1.536	1.189	1.101	1.054	1.035	1.020	
Age to Ult:	10,378.006	112.879	10.843	4.096	2.333	1.519	1.278	1.161	1.101	1.064	1.043

GL

Paid & LAE - Capped @ \$250k

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	250k Cap	250k Cap	
													P+LAE @ 2014/1	Ultimate LDF ILAE	
2004	3,255	0	0	84	179	266	528	578	619	619	619	619	619	1.032	639
2005	6,224	0	7	360	827	1,160	1,303	1,448	1,512	1,571	1,582		1,582	1.051	1,662
2006	5,453	0	15	194	612	829	985	1,186	1,197	1,197			1,197	1.083	1,296
2007	4,999	1	40	435	1,332	1,769	2,285	2,527	2,554				2,554	1.133	2,892
2008	4,883	0	9	327	436	736	1,113	1,158					1,158	1.213	1,405
2009	4,535	0	17	79	469	795	1,200						1,200	1.384	1,661
2010	3,348	0	5	248	874	1,838							1,838	1.825	3,354
2011	3,069	0	12	193	510								510	2.838	1,446
2012	2,898	0	3	25									25	7.190	181
2013	2,796	0	4										4	69.302	259
2014	2,749	0											0	5,210.374	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	2.129	1.484	1.986	1.095	1.072	1.000	1.000	1.000
2005	-	51.010	2.295	1.403	1.123	1.112	1.044	1.039	1.007	
2006	-	12.889	3.158	1.354	1.189	1.204	1.009	1.000		
2007	49.218	10.743	3.065	1.328	1.292	1.106	1.011			
2008	-	38.110	1.332	1.686	1.514	1.040				
2009	-	4.732	5.955	1.694	1.509					
2010	-	50.345	3.525	2.102						
2011	-	16.466	2.644							
2012	-	9.917								
2013	-									
2014	-									

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	134.670	18.182	2.729	1.563	1.335	1.110	1.025	1.018	1.005	1.000	
Last 7 Wtd:	107.787	15.019	2.757	1.563							
Last 5 Wtd:	-	19.635	2.826	1.602	1.302	1.110					
Last 3 Wtd:	-	24.303	3.567	1.893	1.394	1.111	1.020	1.018			
Div 66 Age to Age:		5.663	2.255	1.543	1.275	1.141	1.071	1.046	1.030	1.018	
Div 66 Age to Ult:		34.786	6.142	2.724	1.765	1.384	1.213	1.133	1.083	1.051	1.032
Selected Age to Age:	75.183	9.639	2.534	1.555	1.319	1.141	1.071	1.046	1.030	1.018	
Age to Ult:	5,210.374	69.302	7.190	2.838	1.825	1.384	1.213	1.133	1.083	1.051	1.032

GL

Paid & LAE - Capped @ \$100k

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	100k Cap	100k Cap	
													P+LAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	3,255	0	0	84	179	266	378	428	469	469	469	469	469	1.029	483
2005	6,224	0	7	360	740	1,046	1,178	1,294	1,352	1,412	1,423		1,423	1.045	1,487
2006	5,453	0	15	194	441	658	814	926	937	936			936	1.070	1,001
2007	4,999	1	40	329	1,050	1,331	1,602	1,655	1,682				1,682	1.109	1,865
2008	4,883	0	9	177	286	436	663	708					708	1.172	830
2009	4,535	0	17	79	354	594	770						770	1.300	1,001
2010	3,348	0	5	223	683	1,125							1,125	1.613	1,814
2011	3,069	0	12	193	438								438	2.360	1,034
2012	2,898	0	3	25									25	5.571	140
2013	2,796	0	4										4	45.105	168
2014	2,749	0											0	2,846.220	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	2.129	1.484	1.421	1.132	1.098	1.000	1.000	1.000
2005	-	51.010	2.054	1.414	1.126	1.099	1.045	1.044	1.008	
2006	-	12.889	2.275	1.492	1.238	1.137	1.012	1.000		
2007	49.218	8.122	3.195	1.268	1.204	1.033	1.016			
2008	-	20.647	1.614	1.522	1.523	1.067				
2009	-	4.732	4.498	1.677	1.296					
2010	-	45.193	3.071	1.646						
2011	-	16.466	2.272							
2012	-	9.917								
2013	-									
2014	-									

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	134.670	15.551	2.547	1.461	1.248	1.081	1.032	1.021	1.006	1.000	
Last 7 Wtd:	107.787	12.202	2.569	1.461							
Last 5 Wtd:	-	15.686	2.812	1.472	1.237	1.081					
Last 3 Wtd:	-	22.979	2.987	1.628	1.286	1.068	1.025	1.021			
Div 66 Age to Age:		5.063	2.100	1.467	1.221	1.109	1.057	1.037	1.023	1.016	
Div 66 Age to Ult:		24.753	4.889	2.328	1.587	1.300	1.172	1.109	1.070	1.045	1.029
Selected Age to Age:	63.102	8.096	2.360	1.464	1.241	1.109	1.057	1.037	1.023	1.016	
Age to Ult:	2,846.220	45.105	5.571	2.360	1.613	1.300	1.172	1.109	1.070	1.045	1.029

GL

Total Claim Count excluding CWNP

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	Total ex-CWNP @ 2014/1	Developed Ultimate LDF ex-CWNP	Ultimate Average ex-CWNP	Born-Ferg Ultimate Apriori ex-CWNP	Selected Ultimate ex-CWNP	
2004	3,255	0	0	8	13	11	15	15	15	15	15	15	15	1.009	0.005	0.005	15	15
2005	6,224	0	13	41	43	48	48	48	49	49	49	49	49	1.015	0.009	0.009	50	50
2006	5,453	0	11	22	26	30	33	33	33	33	33	33	33	1.022	0.007	0.007	34	34
2007	4,999	1	12	34	43	44	44	44	44	44	44	44	44	1.029	0.009	0.009	45	45
2008	4,883	0	11	28	32	35	37	37	37	37	37	37	37	1.037	0.008	0.008	38	38
2009	4,535	0	15	30	30	33	35	35	35	35	35	35	35	1.047	0.008	0.008	37	37
2010	3,348	0	15	30	31	34	34	34	34	34	34	34	34	1.084	0.010	0.010	37	37
2011	3,069	0	9	18	21	21	21	21	21	21	21	21	21	1.176	0.007	0.007	25	25
2012	2,898	0	6	12	12	12	12	12	12	12	12	12	12	1.323	0.005	0.005	16	16
2013	2,796	0	8	8	8	8	8	8	8	8	8	8	8	2.646	0.007	0.007	20	20
2014	2,749	1	1	1	1	1	1	1	1	1	1	1	1	26.460	0.007	0.007	20	20

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135	Selected: 2004 thru 2012: 2004 thru 2008: 2009 thru 2012:
2004	-	-	1.625	0.846	1.364	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2005	-	3.154	1.049	1.116	1.000	1.000	1.021	1.000	1.000	1.000	1.000	0.008
2006	-	2.000	1.182	1.154	1.100	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2007	12.000	2.833	1.265	1.023	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2008	-	2.545	1.143	1.094	1.057	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2009	-	2.000	1.000	1.100	1.061	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2010	-	2.000	1.033	1.097	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2011	-	2.000	1.167	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2012	-	2.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	0.008
2013	-	-	-	-	-	-	-	-	-	-	-	0.008
2014	-	-	-	-	-	-	-	-	-	-	-	0.008
All Yr Wtd:	100.000	2.424	1.133	1.078	1.055	1.000	1.007	1.000	1.000	1.000	1.000	0.008
Last 7 Wtd:	76.000	2.203	1.113	1.078	1.055	1.000	1.007	1.000	1.000	1.000	1.000	0.008
Last 5 Wtd:	-	2.107	1.121	1.086	1.037	1.000	1.000	1.000	1.000	1.000	1.000	0.008
Last 3 Wtd:	-	2.000	1.051	1.097	1.036	1.000	1.008	1.000	1.000	1.000	1.000	0.008
Div 66 Age to Age:	-	1.665	1.065	1.029	1.014	1.009	1.008	1.007	1.007	1.006	1.006	0.008
Div 66 Age to Ult:	-	1.937	1.164	1.092	1.061	1.047	1.037	1.029	1.022	1.015	1.009	0.008
Selected Age to Age:	10.000	2.000	1.125	1.085	1.035	1.009	1.008	1.007	1.007	1.006	1.006	0.008
Age to Ult:	26.460	2.646	1.323	1.176	1.084	1.047	1.037	1.029	1.022	1.015	1.009	0.008

GL

Large Losses - Incurred + LAE > 100k

PY	DSP	Policy #	Case #	DOL	Insured	Ind Paid	Ind OS	LAE	ILAE	Acc State	Description
2004	4-0-426	1458674	7608	7/5/2005	Ferraco, Inc	434	-	304	738	California	Suite Alleges Multiple Counts Resultin
2005	4-0-426	7322259	2743	7/29/2005	Wall Prosthetics &	175	-	8	183	Massachusetts	While Appling Restraints Childs ARM WA
2005	4-0-426	7322333	8884	5/10/2006	Bremer Brace Of FL	70	-	75	145	Florida	Claimant Alleges The Installation Of A
2005	4-0-426	8994762	7867	12/27/2006	Brownfields, Inc.	43	-	94	136	Idaho	Clmt Fell While ON Parallel Bars
2005	4-0-426	8995769	2369	3/14/2006	Becker Orthopedic	(2)	50	65	113	Michigan	Clmt Alleges SHE Fell DUE To Failure O
2005	4-0-426	7322626	115	8/17/2005	Ferraco, Inc.	70	-	32	102	California	Claimant Alleges Orthisus Caused BI LA
2005	4-0-428	7322354	3123	6/22/2006	A Step Better	98	-	4	101	Indiana	Clmt Alleges SHE HAS A Sore ON Foot CA
2006	4-0-426	8998198	8444	12/4/2006	New England Orthot	225	-	62	287	Connecticut	Clmt Sustained Injuries DUE To Failure
2006	4-0-426	8996524	1758	6/26/2006	Institute For Pros	150	-	43	193	Florida	Knee Brace PUT ON Incorrectly
2006	4-0-426	8998385	3722	3/19/2007	Basin Orthotic & P	120	-	5	125	Texas	Clmt WAS Picking UP Prosthetic And WHI
2007	4-0-426	8994758	1096	10/1/2007	Innovative Orthoti	550	-	212	762	Oklahoma	Insd FIT Clmt With Protective Healing
2007	4-0-426	8997724	5660	7/22/2007	Prosthetic Care, I	316	-	163	479	New York	Injury
2007	4-0-426	7322423	3912	3/6/2008	Gulf Biomechanical	245	-	124	369	Texas	Clmt Fell Durting Testing Of Socket AN
2007	4-0-426	1573814	3785	6/20/2008	Lambert's Orthotic	205	-	77	282	Louisiana	Clmt Tripped And Fell ON The RUG After
2007	4-0-426	8995217	4628	9/16/2008	American Prostheti	175	-	62	237	Wisconsin	Clmt Fell And Broke HER Femor DO To MA
2007	4-0-426	7322694	5027	5/22/2007	Benchmark O & P HO	205	-	8	213	Pennsylvania	Clmt Fell While Being Fitted For Prost
2007	4-0-426	986192	8908	12/1/2007	Westcoast Brace &	100	-	36	136	Florida	Clmt RT BK LEG Broke Cause Fall Injure
2008	4-0-426	9657970	4579	10/29/2006	Arnold Artificial	380	-	94	474	Washington	While Trying ON A Brace Clmt Fell In O
2008	4-0-426	987949	3191	7/16/2008	Biotech Industries	325	-	5	330	New York	Clmt Alleges Negligence AS Result Of A
2008	4-0-426	410438	8588	1/22/2009	Axis Prosthetics &	250	-	57	307	North Carolina	Patient Seeking Damages For Fall
2009	4-0-426	8997519	6038	10/21/2006	Florida O & P Serv	700	300	45	1,045	Florida	Claimant Fell Around OCT / NOV 2009 CL
2009	4-0-428	8997772	7095	5/21/2009	Hagen Orthotics &	198	-	21	218	Minnesota	Clmt Alleges LEG Brace Provided By Ins
2009	4-0-426	8994749	8453	10/29/2006	Knapp Prosthetics	125	-	83	208	Washington	While Trying ON A Brace Clmt Fell In O
2009	4-0-426	8995769	3731	10/25/2010	Becker Orthopedic	113	-	52	165	Michigan	Claimant Alleges Specialty Boot Caused
2009	4-0-426	8997611	5211	1/25/2010	Konrad Prosthetics	-	100	42	142	New York	Penalties Of Perjury
2009	4-0-426	8998569	8254	5/15/2009	National Prostheti	-	75	37	112	New York	Clmt Claim SHE Sustained Injuries From
2010	4-0-426	8997792	5282	1/1/2011	Metro Prosthetics,	950	50	327	1,327	Maryland	Clmt Alleges Fraudlant Actions Against
2010	4-0-426	534668	3781	3/2/2011	Eastern Shore Orth	500	-	58	558	Alabama	Suit Amputation DUE To Prosthetics
2010	4-0-426	410442	136	1/8/2011	Michigan Orthopedi	140	-	72	212	Michigan	Clmt Fell In Living Room Using HER WAL
2010	4-0-426	9658469	9420	12/21/2010	Allied Orthotics &	110	-	79	189	New Jersey	Clmt Alleges Second SET Of Orthotic In
2010	4-0-426	7559502	5214	5/1/2011	ABI P&O	135	-	35	170	California	Clmt Alleging Personal Injuries AS A R
2010	4-0-426	410442	9348	12/1/2010	Michigan Orthopedi	100	-	70	170	Michigan	Clmt Alleges HE Sustaing AN Injury AS
2010	4-0-426	9381979	4658	11/11/2010	American Ortho-Tec	150	-	15	165	Florida	Claimant Fell And Injured HIS Right KN
2010	4-0-426	3833010	1838	8/23/2010	MID Atlantic Prost	125	-	4	129	DC	Claimant Allegedly WAS CUT By The Saw
2010	4-0-426	7322694	65	3/18/2010	Benchmark O & P HO	-	100	27	127	Pennsylvania	Clmt WAS Injured When A Strap Came OFF
2011	4-0-426	8998442	5169	10/4/2011	Infinity O & P, IN	100	-	75	175	Alabama	Threatened Professional Discipline

Property

Rate Need Indications

	Target Combined Ratio	Target ILAE Ratio	Before 2014 Rate Change PY 2014 Ultimate ILAE Ratio	Before 2014 Rate Change PY 2014 Rate Need	PY 2014 Rate Achieved	After 2014 Rate Change PY 2014 Ultimate ILAE Ratio	PY 2015 Ultimate ILAE Ratio	PY 2015 Rate Need
RAP Neutral:	91.9%	61.5%	46.9%	-22.6%	-0.6%	47.2%	47.2%	-22.2%

Expense Ratio calculated as follows:

Commission:	20.88%
Prem Tax:	0.8%
Other Acquisition Fees:	0.8%
Reinsurance:	0.0%
Direct Expense:	2.9%
Indirect Expense:	5.0%
	<u>30.3%</u>

Property

Indexing - PY 2014 Ultimate Loss & LAE Selection

PY	GWP	Annual PY Rate Chg	Cumulative PY Rate Chg	On-Level GWP	Policy Limits			Capped @ 1M			Capped @ 250k			Capped @ 100k		
					Ultimate ILAE Ratio	0.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio	Ultimate ILAE Ratio	0.0% Trend to PY Rate Chg	On-Level Ultimate ILAE Ratio	Ultimate ILAE Ratio	0.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio	Ultimate ILAE Ratio	0.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio
2004	949	0.0%	1.000	933	56.0%	1.000	56.9%	56.1%	1.000	57.0%	56.1%	1.000	57.0%	43.1%	1.000	43.9%
2005	1,647	0.0%	1.000	1,619	79.3%	1.000	80.7%	79.3%	1.000	80.7%	42.5%	1.000	43.2%	33.4%	1.000	34.0%
2006	1,558	-4.4%	0.956	1,601	40.9%	1.000	39.8%	41.8%	1.000	40.7%	31.3%	1.000	30.4%	21.6%	1.000	21.0%
2007	1,458	-5.2%	0.906	1,581	168.5%	1.000	155.5%	130.4%	1.000	120.3%	65.6%	1.000	60.5%	40.2%	1.000	37.1%
2008	1,431	-6.2%	0.850	1,655	46.0%	1.000	39.8%	46.2%	1.000	39.9%	46.2%	1.000	39.9%	45.8%	1.000	39.6%
2009	1,372	-0.6%	0.845	1,596	18.7%	1.000	16.0%	18.7%	1.000	16.0%	18.7%	1.000	16.0%	18.7%	1.000	16.0%
2010	1,097	2.1%	0.862	1,250	13.7%	1.000	12.0%	13.7%	1.000	12.0%	13.7%	1.000	12.0%	13.7%	1.000	12.0%
2011	1,101	7.6%	0.928	1,166	32.7%	1.000	30.9%	33.6%	1.000	31.7%	32.7%	1.000	30.9%	19.1%	1.000	18.0%
2012	1,098	3.8%	0.963	1,120	8.2%	1.000	8.0%	9.1%	1.000	8.9%	9.1%	1.000	8.9%	9.1%	1.000	8.9%
2013	1,088	2.6%	0.988	1,082	42.3%	1.000	42.5%	37.7%	1.000	37.9%	34.0%	1.000	34.2%	23.0%	1.000	23.1%
2014	1,089	-0.6%	0.983	1,089	40.4%	1.000	40.4%	35.8%	1.000	35.8%	29.4%	1.000	29.4%	19.3%	1.000	19.3%
All Yr Wtd ex 2014:					50.8%			46.6%			33.6%			25.8%		
Last 7 Wtd ex 2014:					46.9%			40.7%			30.2%			23.4%		
Last 5 Wtd ex 2014:					21.2%			20.7%			19.9%			15.5%		
Last 3 Wtd ex 2014:					27.0%			26.1%			24.6%			16.6%		
Selected Ultimate:					40.0%			35.0%			30.0%			20.0%		
ILF:					1.00			1.13			1.34			1.77		
Policy Limits Ultimate:					40.0%			39.4%			40.3%			35.5%		
Weight:					10%			30%			30%			30%		
Frequency/Severity Indication: 37.5%																
Weighted Average: 38.5%																
PY 2014 Selected: 38.0%																
Adjustment: 0.0%																
PY 2014: 38.0%																
All Year Avg Empirical Cat Load: 8.9%																
Program Specific AAL Cat Load: 6.3%																
Selected Cat Load: 6.3%																
Corporate Cat Charge: 0.0%																
XOL Loss Cost: 1.0%																
Indicated XOL Cost: 0.0%																
ULE: 1.9%																
Claims Fees: 0.0%																
PY 2014 Ultimate ILAE Ratio Including AAL Cat Load and Cost of Reinsurance: 47.2%																

Property

Frequency/Severity Method

PY	Frequency				Severity					
	On-Level GWP	Reported excl CWNP Claim Ct.	Ultimate excl CWNP Claim Ct.	On-Level Frequency	Reported ILAE @ 2014/1	Selected Ultimate ILAE	Average Severity	0.0% Trend to PY 2014	Average Severity @ PY 2014	
2004	933	22	22	0.024	532	531	24	1.000	24.14	
2005	1,619	46	46	0.028	1,306	1,306	28	1.000	28.39	
2006	1,601	42	42	0.026	651	637	15	1.000	15.17	
2007	1,581	37	37	0.023	2,479	2,458	66	1.000	66.43	
2008	1,655	39	39	0.024	661	659	17	1.000	16.90	
2009	1,596	32	32	0.020	256	256	8	1.000	8.00	
2010	1,250	23	23	0.018	155	150	7	1.000	6.52	
2011	1,166	18	18	0.015	370	360	20	1.000	20.00	
2012	1,120	8	8	0.007	102	90	11	1.000	11.25	
2013	1,082	3	8	0.008	201	460	57	1.000	56.63	
2014	1,089	0	15	0.014	0	440	29	1.000	28.91	
All Yr Wtd:				0.020					25.3	
Last 7 Wtd:				0.017					26.6	
Last 5 Wtd:				0.014					19.0	
Last 3 Wtd:				0.010					28.9	
				PY 2014 Selected Frequency:					0.015	
									PY 2014 Selected Severity:	25.00

* Averages exclude PY 2014

Indicated PY 2014 Ult ILAE Ratio: 37.5%

Property

Selection of Ultimate Loss & LAE - Capped @ Policy Limits

PY	GWP	Reported I+Legal @ 2014/1	Inc. Dev. Method	Inc. BF Method	Selected Ultimate I+Legal	Ultimate ILAE Ratio
2004	949	531	531	531	531	56.0%
2005	1,647	1,306	1,306	1,306	1,306	79.3%
2006	1,558	637	637	637	637	40.9%
2007	1,458	2,458	2,458	2,458	2,458	168.5%
2008	1,431	659	659	659	659	46.0%
2009	1,372	256	256	256	256	18.7%
2010	1,097	145	145	145	150	13.7%
2011	1,101	360	360	360	360	32.7%
2012	1,098	93	88	88	90	8.2%
2013	1,088	201	478	455	460	42.3%
2014	1,089	0	0	436	440	40.4%
Total	13,889	6,647	6,919	7,333	7,347	52.9%

Property

Selection of Ultimate Loss & LAE - Capped @ 1M

PY	GWP	Reported I+Legal @ 2014/1	Inc. Dev. Method	Inc. BF Method	Selected Ultimate I+Legal	Ultimate ILAE Ratio
2004	949	532	532	532	532	56.1%
2005	1,647	1,306	1,306	1,306	1,306	79.3%
2006	1,558	651	651	651	651	41.8%
2007	1,458	1,902	1,902	1,902	1,902	130.4%
2008	1,431	661	661	661	661	46.2%
2009	1,372	256	256	256	256	18.7%
2010	1,097	155	155	155	150	13.7%
2011	1,101	370	370	370	370	33.6%
2012	1,098	102	97	97	100	9.1%
2013	1,088	201	439	413	410	37.7%
2014	1,089	0	0	386	390	35.8%
Total	13,889	6,137	6,370	6,729	6,728	48.4%

Property

Selection of Ultimate Loss & LAE - Capped @ 250k

PY	GWP	Reported I+Legal @ 2014/1	Inc. Dev. Method	Inc. BF Method	Selected Ultimate I+Legal	Ultimate ILAE Ratio
2004	949	532	532	532	532	56.1%
2005	1,647	700	700	700	700	42.5%
2006	1,558	487	487	487	487	31.3%
2007	1,458	957	957	957	957	65.6%
2008	1,431	661	661	661	661	46.2%
2009	1,372	256	256	256	256	18.7%
2010	1,097	155	155	155	150	13.7%
2011	1,101	359	359	359	360	32.7%
2012	1,098	102	97	97	100	9.1%
2013	1,088	201	411	368	370	34.0%
2014	1,089	0	0	321	320	29.4%
Total	13,889	4,410	4,615	4,893	4,893	35.2%

Property

Selection of Ultimate Loss & LAE - Capped @ 100k

PY	GWP	Reported I+Legal @ 2014/1	Inc. Dev. Method	Inc. BF Method	Selected Ultimate I+Legal	Ultimate ILAE Ratio
2004	949	409	409	409	409	43.1%
2005	1,647	550	550	550	550	33.4%
2006	1,558	337	337	337	337	21.6%
2007	1,458	586	586	586	586	40.2%
2008	1,431	655	655	655	655	45.8%
2009	1,372	256	256	256	256	18.7%
2010	1,097	155	155	155	150	13.7%
2011	1,101	209	209	209	210	19.1%
2012	1,098	102	97	97	100	9.1%
2013	1,088	151	287	254	250	23.0%
2014	1,089	0	0	206	210	19.3%
Total	13,889	3,410	3,542	3,715	3,713	26.7%

Property

Bornhuetter-Ferguson Method

PY	Capped @ Policy Limits				Incurred		
	GWP	Reported ILeg Ratio	Developed ILeg Ratio	Apriori ILeg Ratio	% Expected Unreported	Born-Ferg Ultimate ILeg Ratio	Born-Ferg Ultimate ILeg
2004	949	55.9%	55.9%	55.9%	0.0%	55.9%	531
2005	1,647	79.3%	79.3%	79.3%	0.0%	79.3%	1,306
2006	1,558	40.9%	40.9%	40.9%	0.0%	40.9%	637
2007	1,458	168.5%	168.5%	168.5%	0.0%	168.5%	2,458
2008	1,431	46.1%	46.1%	46.1%	0.0%	46.1%	659
2009	1,372	18.7%	18.7%	18.7%	0.0%	18.7%	256
2010	1,097	13.2%	13.2%	13.2%	0.0%	13.2%	145
2011	1,101	32.7%	32.7%	32.7%	0.1%	32.7%	360
2012	1,098	8.4%	8.0%	8.0%	-5.2%	8.0%	88
2013	1,088	18.5%	43.9%	40.3%	57.9%	41.8%	455
2014	1,089	0.0%	0.0%	40.6%	98.6%	40.0%	436

PY	Capped @ 1M				Incurred		
	GWP	Reported ILeg Ratio	Developed ILeg Ratio	Apriori ILeg Ratio	% Expected Unreported	Born-Ferg Ultimate ILeg Ratio	Born-Ferg Ultimate ILeg
2004	949	56.1%	56.1%	56.1%	0.0%	56.1%	532
2005	1,647	79.3%	79.3%	79.3%	0.0%	79.3%	1,306
2006	1,558	41.8%	41.8%	41.8%	0.0%	41.8%	651
2007	1,458	130.4%	130.4%	130.4%	0.0%	130.4%	1,902
2008	1,431	46.2%	46.2%	46.2%	0.0%	46.2%	661
2009	1,372	18.7%	18.7%	18.7%	0.0%	18.7%	256
2010	1,097	14.1%	14.1%	14.1%	0.0%	14.1%	155
2011	1,101	33.6%	33.6%	33.6%	0.1%	33.6%	370
2012	1,098	9.3%	8.9%	8.9%	-5.2%	8.9%	97
2013	1,088	18.5%	40.4%	35.8%	54.3%	37.9%	413
2014	1,089	0.0%	0.0%	36.1%	98.2%	35.4%	386

PY	Capped @ 250k				Incurred		
	GWP	Reported ILeg Ratio	Developed ILeg Ratio	Apriori ILeg Ratio	% Expected Unreported	Born-Ferg Ultimate ILeg Ratio	Born-Ferg Ultimate ILeg
2004	949	56.1%	56.1%	56.1%	0.0%	56.1%	532
2005	1,647	42.5%	42.5%	42.5%	0.0%	42.5%	700
2006	1,558	31.3%	31.3%	31.3%	0.0%	31.3%	487
2007	1,458	65.6%	65.6%	65.6%	0.0%	65.6%	957
2008	1,431	46.2%	46.2%	46.2%	0.0%	46.2%	661
2009	1,372	18.7%	18.7%	18.7%	0.0%	18.7%	256
2010	1,097	14.1%	14.1%	14.1%	0.0%	14.1%	155
2011	1,101	32.6%	32.6%	32.6%	0.1%	32.6%	359
2012	1,098	9.3%	8.9%	8.9%	-5.2%	8.9%	97
2013	1,088	18.5%	37.7%	30.0%	51.1%	33.8%	368
2014	1,089	0.0%	0.0%	30.2%	97.6%	29.4%	321

PY	Capped @ 100k				Incurred		
	GWP	Reported ILeg Ratio	Developed ILeg Ratio	Apriori ILeg Ratio	% Expected Unreported	Born-Ferg Ultimate ILeg Ratio	Born-Ferg Ultimate ILeg
2004	949	43.0%	43.0%	43.0%	0.0%	43.0%	409
2005	1,647	33.4%	33.4%	33.4%	0.0%	33.4%	550
2006	1,558	21.7%	21.7%	21.7%	0.0%	21.7%	337
2007	1,458	40.2%	40.2%	40.2%	0.0%	40.2%	586
2008	1,431	45.8%	45.8%	45.8%	0.0%	45.8%	655
2009	1,372	18.7%	18.7%	18.7%	0.0%	18.7%	256
2010	1,097	14.1%	14.1%	14.1%	0.0%	14.1%	155
2011	1,101	19.0%	19.0%	19.0%	0.1%	19.0%	209
2012	1,098	9.3%	8.9%	8.9%	-5.2%	8.9%	97
2013	1,088	13.9%	26.4%	20.0%	47.4%	23.4%	254
2014	1,089	0.0%	0.0%	20.1%	94.1%	18.9%	206

Property

ILF Selection

PY	Capped at 1M			Capped at 250k			Capped at 100k		
	Pol Limits Inc Ult	Capped Inc Ult	Implied ILF	Pol Limits Inc Ult	Capped Inc Ult	Implied ILF	Pol Limits Inc Ult	Capped Inc Ult	Implied ILF
2004	531	532	1.00	531	532	1.00	531	409	1.30
2005	1,306	1,306	1.00	1,306	700	1.87	1,306	550	2.38
2006	637	651	0.98	637	487	1.31	637	337	1.89
2007	2,458	1,902	1.29	2,458	957	2.57	2,458	586	4.19
2008	659	661	1.00	659	661	1.00	659	655	1.01
2009	256	256	1.00	256	256	1.00	256	256	1.00
2010	145	155	0.94	145	155	0.94	145	155	0.94
2011	360	370	0.97	360	359	1.00	360	209	1.72
2012	88	97	0.90	88	97	0.90	88	97	0.90
2013	478	439	1.09	478	411	1.16	478	287	1.66
2014	0	0	-	0	0	-	0	0	-
All Yr Wtd:			1.09			1.50			1.95
Last 7 Wtd:			1.15			1.54			1.98
Last 5 Wtd:			1.01			1.04			1.32
Last 3 Wtd:			1.02			1.07			1.56
	Selected Empirical Large Loss Load:		1.05	Selected Empirical Large Loss Load:		1.20	Selected Empirical Large Loss Load:		1.60
	Credibility:		42%	Credibility:		42%	Credibility:		42%
	Standard Large Loss Load:		1.18	Standard Large Loss Load:		1.45	Standard Large Loss Load:		1.90
	Credibility Weighted ILF Indication:		1.13	Credibility Weighted ILF Indication:		1.34	Credibility Weighted ILF Indication:		1.77
	Selected:		1.13	Selected:		1.34	Selected:		1.77

* Averages exclude PY 2014

Property

Large Losses - Incurred + Legal > 100k

PY	DSP	Cat #	Policy #	Case #	DOL	Insured	Ind Paid	Ind OS	Legal	I+Legal	Acc State	Description
2004	4-0-426		1051745	8512	7/7/2005	Dean Prosthetic &	162	-	28	190	Illinois	Fire
2004	4-0-426	2904	1458658	7225	9/26/2004	Union Orthotics &	125	-	17	141	Florida	Hurricane Jeanne
2004	4-0-426		1458661	1846	1/1/2005	Springfield Orthot	118	-	15	134	Missouri	Fire
2004	4-0-426	4905	1051825	1283	8/28/2005	Jefferson Orthoped	98	-	4	102	Louisiana	Hurricane Karrina Caused Wind Damage T
2005	4-0-426		948800	8791	7/6/2005	Birmingham Limb &	796	-	60	856	Alabama	Fire AT LOC Lots Of Smoke And Water DM
2005	4-0-426	5405	1051885	4354	10/24/2005	Florida Bracing Ce	99	-	3	102	Florida	Business Closed Power OUT DUE To Hurri
2005	4-0-426		8994917	2734	10/8/2005	Kiser's Orthotic &	94	-	5	99	New Hampshire	4 Feet Of Water Came Through And Damag
2006	4-0-426		8994491	7915	7/21/2007	Ocean Orthopedic S	261	-	153	414	Rhode Island	Fire Destroyed Fabrication Facility
2007	4-0-426		986187	2318	10/1/2007	Alps South Corpora	1,438	-	139	1,577	Florida	Molding Machine Malfunctioned ON Autom
2007	4-0-428		7322957	2713	3/17/2008	Solemates Inc. T/A	416	-	29	445	New Jersey	Fire Of UNK Orgin
2007	4-0-426	6008	8995290	3208	9/12/2008	Dafonte Medical SE	326	-	19	345	Texas	Hurricane IKE
2007	4-0-426		8996094	7280	6/12/2008	Mueller Sports Med	161	-	9	171	Wisconsin	Roof Fell In Water Damage
2008	4-0-426		986192	5970	11/9/2008	Westcoast Brace &	107	-	4	111	Florida	Water Damage
2011	4-0-426		8995984	7789	4/22/2012	Floyd Brace Compan	240	-	21	261	South Carolina	Fire OR Lightning
2013	4-0-428		7322063	2474	1/29/2014	Footworks, LLC	20	130	-	150	Virginia	Water (Non Natural Peril) - Burst/Leak

Excess Liability

Rate Need Indications

	Target Combined Ratio	Target ILAE Ratio	Before 2014 Rate Change PY 2014 Ultimate ILAE Ratio	Before 2014 Rate Change PY 2014 Rate Need	PY 2014 Rate Achieved	After 2014 Rate Change PY 2014 Ultimate ILAE Ratio	PY 2015 Ultimate ILAE Ratio	PY 2015 Rate Need
RAP Neutral:	97.9%	67.6%	65.0%	-3.6%	0.9%	64.4%	67.7%	0.1%

Expense Ratio calculated as follows:

Commission:	20.875%
Prem Tax:	0.8%
Other Acquisition Fees:	0.8%
Direct Expense:	2.9%
Indirect Expense:	5.0%
	<u>30.3%</u>

Excess Liability

Indexing - PY 2014 Ultimate Loss & LAE Selection

PY	GWP	Annual PY Rate Chg	Cumulative PY Rate Chg	On-Level GWP
2004	689	0.0%	1.000	483
2005	1,336	0.0%	1.000	936
2006	917	-24.1%	0.759	847
2007	759	-11.5%	0.671	792
2008	730	-2.5%	0.655	781
2009	689	-3.1%	0.634	761
2010	518	-0.6%	0.631	576
2011	510	1.8%	0.642	557
2012	507	5.2%	0.675	526
2013	480	2.9%	0.694	484
2014	477	0.9%	0.701	477
All Yr Wtd ex 2014:				25.2%
Last 7 Wtd ex 2014:				35.6%
Last 5 Wtd ex 2014:				54.8%
Last 3 Wtd ex 2014:				66.4%
Selected Ultimate:				65.0%
ILF:				1.00
Capped @ \$10M Ultimate:				65.0%

Capped @ \$10M		
Ultimate ILAE Ratio	5.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio
0.0%	1.629	0.0%
7.5%	1.551	11.6%
0.0%	1.477	0.0%
0.0%	1.407	0.0%
0.0%	1.340	0.0%
29.0%	1.276	37.1%
38.6%	1.216	46.9%
58.8%	1.158	68.1%
59.2%	1.103	65.2%
62.5%	1.050	65.6%
62.9%	1.000	62.9%
Weight:		5%

Capped @ 2M		
Ultimate ILAE Ratio	4.5% Trend to PY 2014	On-Level Ultimate ILAE Ratio
0.0%	1.553	-
7.5%	1.486	11.1%
0.0%	1.422	-
0.0%	1.361	-
0.0%	1.302	-
14.5%	1.246	18.1%
19.3%	1.193	23.0%
39.2%	1.141	44.8%
39.4%	1.092	43.1%
41.7%	1.045	43.6%
41.9%	1.000	41.9%
Weight:		48%

Capped @ 1M		
Ultimate ILAE Ratio	4.0% Trend to PY 2014	On-Level Ultimate ILAE Ratio
0.0%	1.480	-
7.5%	1.423	10.7%
0.0%	1.369	-
0.0%	1.316	-
0.0%	1.265	-
14.5%	1.217	17.7%
19.3%	1.170	22.6%
19.6%	1.125	22.1%
19.7%	1.082	21.3%
41.7%	1.040	43.3%
41.9%	1.000	41.9%
Weight:		48%

Frequency/Severity Indication:	65.0%
Weighted Average:	69.6%
PY 2014 Selected - Capped @ \$10M:	65.0%
Adjustment:	0.0%
PY 2014 - Capped @ \$10M:	65.0%
ILF:	1.000
Catastrophe/Latency Load:	5.0%
ULE:	1.0%
PY 2014 Ultimate ILAE Ratio:	71.0%
Credibility:	3%
Complement of Credibility:	64.2%
Credibility Weighted PY 2014 Ultimate ILAE Ratio:	64.4%

Compliment of Credibility

Loss Ratio for total excess book relative to breakeven for total excess book

Excess Liability

Frequency/Severity Method

PY	Frequency				Severity				
	On-Level GWP	Reported excl CWNP Claim Ct.	Ultimate excl CWNP Claim Ct.	On-Level Frequency	Reported ILAE @ 2014/1	10M Cap Ultimate ILAE	Average Severity	5.0% Trend to PY 2014	Average Severity @ PY 2014
2004	483	0	0	0.0000	0	0	-	1.629	-
2005	936	0	0	0.0000	0	100	-	1.551	-
2006	847	0	0	0.0000	0	0	-	1.477	-
2007	792	0	0	0.0000	0	0	-	1.407	-
2008	781	0	0	0.0000	0	0	-	1.340	-
2009	761	0	0	0.0000	0	200	-	1.276	-
2010	576	0	0	0.0000	1	200	-	1.216	-
2011	557	0	0	0.0000	0	300	-	1.158	-
2012	526	0	0	0.0000	0	300	-	1.103	-
2013	484	0	0	0.0001	0	300	6,925	1.050	6,925.4
2014	477	0	0	0.0001	0	300	6,313	1.000	6,313.0
All Yr Wtd:				0.0000					497.3
Last 7 Wtd:				0.0000					749.0
Last 5 Wtd:				0.0000					1,154.8
Last 3 Wtd:				0.0000					2,139.6
PY 2014 Selected Frequency:				0.0001	PY 2014 Selected Severity:				6,500.0

* Averages exclude PY 2014

Indicated PY 2014 Ult ILAE Ratio - Capped @ 10M: 65.0%

Excess Liability

Selection of Ultimate Loss & LAE - Capped @ 10M

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	689	0	0	0	0	0	0	0	0.0%
2005	1,336	0	0	0	0	0	0	100	7.5%
2006	917	0	0	0	0	0	0	0	0.0%
2007	759	0	0	0	0	0	0	0	0.0%
2008	730	0	0	0	0	0	0	0	0.0%
2009	689	0	0	0	129	178	0	200	29.0%
2010	518	1	2	3	145	182	1	200	38.6%
2011	510	0	0	0	197	222	0	300	58.8%
2012	507	0	0	0	243	262	0	300	59.2%
2013	480	0	0	0	262	264	0	300	62.5%
2014	477	0	0	0	267	267	0	300	62.9%
Total	7,611	1	2	3	1,242	1,376	1	1,700	22.3%

Excess Liability

Selection of Ultimate Loss & LAE - Capped @ 2M

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	689	0	0	0	0	0	0	0	0.0%
2005	1,336	0	0	0	0	0	0	100	7.5%
2006	917	0	0	0	0	0	0	0	0.0%
2007	759	0	0	0	0	0	0	0	0.0%
2008	730	0	0	0	0	0	0	0	0.0%
2009	689	0	0	0	66	93	0	100	14.5%
2010	518	1	2	3	76	100	1	100	19.3%
2011	510	0	0	0	107	124	0	200	39.2%
2012	507	0	0	0	141	157	0	200	39.4%
2013	480	0	0	0	157	158	0	200	41.7%
2014	477	0	0	0	162	162	0	200	41.9%
Total	7,611	1	2	3	709	795	1	1,100	14.5%

Excess Liability

Selection of Ultimate Loss & LAE - Capped @ 1M

PY	GWP	Reported ILAE @ 2014/1	Inc. Dev. Method	Paid Dev. Method	Inc. BF Method	Paid BF Method	Case Reserve Development Method	Selected Ultimate ILAE	Ultimate ILAE Ratio
2004	689	0	0	0	0	0	0	0	0.0%
2005	1,336	0	0	0	0	0	0	100	7.5%
2006	917	0	0	0	0	0	0	0	0.0%
2007	759	0	0	0	0	0	0	0	0.0%
2008	730	0	0	0	0	0	0	0	0.0%
2009	689	0	0	0	36	53	0	100	14.5%
2010	518	1	2	2	43	60	1	100	19.3%
2011	510	0	0	0	64	78	0	100	19.6%
2012	507	0	0	0	92	106	0	100	19.7%
2013	480	0	0	0	104	105	0	200	41.7%
2014	477	0	0	0	110	110	0	200	41.9%
Total	7,611	1	2	2	448	513	1	900	11.8%

Excess Liability

Bornhuetter-Ferguson Method

PY	Capped @ \$10M						
	GWP	Reported	Reported	Incurred	Paid	Apriori	ILAE Ratio
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio		
2004	689	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2006	917	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	0.0%	0.0%	0.0%	0.0%	47.0%	
2010	518	0.2%	0.2%	0.4%	0.6%	51.0%	
2011	510	0.0%	0.0%	0.0%	0.0%	52.0%	
2012	507	0.0%	0.0%	0.0%	0.0%	53.0%	
2013	480	0.0%	0.0%	0.0%	0.0%	55.0%	
2014	477	0.0%	0.0%	0.0%	0.0%	56.0%	

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
5.2%	0.0%	0
8.0%	0.0%	0
12.5%	0.0%	0
18.7%	0.0%	0
27.0%	0.0%	0
39.7%	18.7%	129
54.4%	27.9%	145
74.1%	38.6%	197
90.3%	47.9%	243
99.3%	54.6%	262
100.0%	56.0%	267

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
12.3%	0.0%	0
16.6%	0.0%	0
22.7%	0.0%	0
31.6%	0.0%	0
43.1%	0.0%	0
55.0%	25.8%	178
68.5%	35.1%	182
83.9%	43.6%	222
97.7%	51.8%	262
99.9%	55.0%	264
100.0%	56.0%	267

PY	Capped @ 2M						
	GWP	Reported	Reported	Incurred	Paid	Apriori	ILAE Ratio
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio		
2004	689	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2006	917	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	0.0%	0.0%	0.0%	0.0%	28.0%	
2010	518	0.2%	0.2%	0.4%	0.5%	31.0%	
2011	510	0.0%	0.0%	0.0%	0.0%	31.0%	
2012	507	0.0%	0.0%	0.0%	0.0%	32.0%	
2013	480	0.0%	0.0%	0.0%	0.0%	33.0%	
2014	477	0.0%	0.0%	0.0%	0.0%	34.0%	

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
4.0%	0.0%	0
6.5%	0.0%	0
10.4%	0.0%	0
15.6%	0.0%	0
23.1%	0.0%	0
34.4%	9.6%	66
47.0%	14.8%	76
67.4%	20.9%	107
86.7%	27.7%	141
98.8%	32.6%	157
100.0%	34.0%	162

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
9.5%	0.0%	0
13.3%	0.0%	0
18.5%	0.0%	0
25.3%	0.0%	0
36.0%	0.0%	0
48.3%	13.5%	93
61.8%	19.4%	100
78.7%	24.4%	124
96.5%	30.9%	157
99.9%	33.0%	158
100.0%	34.0%	162

PY	Capped @ 1M						
	GWP	Reported	Reported	Incurred	Paid	Apriori	ILAE Ratio
		ILAE Ratio	PLAE Ratio	Developed ILAE Ratio	Developed ILAE Ratio		
2004	689	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2006	917	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	0.0%	0.0%	0.0%	0.0%	19.0%	
2010	518	0.2%	0.2%	0.3%	0.4%	21.0%	
2011	510	0.0%	0.0%	0.0%	0.0%	21.0%	
2012	507	0.0%	0.0%	0.0%	0.0%	22.0%	
2013	480	0.0%	0.0%	0.0%	0.0%	22.0%	
2014	477	0.0%	0.0%	0.0%	0.0%	23.0%	

Incurred		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
3.6%	0.0%	0
5.6%	0.0%	0
8.6%	0.0%	0
12.4%	0.0%	0
18.1%	0.0%	0
27.4%	5.2%	36
38.5%	8.3%	43
60.0%	12.6%	64
82.7%	18.2%	92
98.2%	21.6%	104
100.0%	23.0%	110

Paid		
% Expected	Born-Ferg	Born-Ferg
Unreported	Ultimate	Ultimate
	ILAE Ratio	ILAE
7.4%	0.0%	0
10.7%	0.0%	0
15.2%	0.0%	0
20.5%	0.0%	0
29.3%	0.0%	0
40.4%	7.7%	53
54.3%	11.6%	60
73.2%	15.4%	78
95.2%	20.9%	106
99.9%	22.0%	105
100.0%	23.0%	110

Excess Liability
Bornhuetter-Ferguson Method - Apriori Selection

Capped @ \$10M		Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
PY	GWP				2009	2010	2011	2012	2013	2014
2004	689	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	100	7.5%	14.3%	15.1%	15.6%	15.6%	15.9%	16.6%
2006	917	-24.1%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	-11.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	-2.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	-3.1%	200	29.0%		30.7%	31.7%	31.6%	32.2%	33.6%
2010	518	-0.6%	200	38.6%			39.8%	39.8%	40.6%	42.2%
2011	510	1.8%	300	58.8%				58.7%	59.9%	62.4%
2012	507	5.2%	300	59.2%					60.4%	62.8%
2013	480	2.9%	300	62.5%						65.1%
2014	477	0.9%	300	62.9%						
All Yr Wtd :					3.5%	8.2%	11.9%	16.4%	20.4%	24.4%
Last 7 Wtd :					-	-	11.9%	18.0%	23.4%	33.3%
Last 5 Wtd :					3.5%	9.1%	12.5%	23.0%	35.3%	51.4%
Last 3 Wtd :					0.0%	10.0%	22.2%	42.1%	53.4%	63.4%
ILF Implied :					46.2%	51.2%	51.2%	52.8%	54.5%	56.1%
Div 66:					47.0%	51.0%	52.0%	53.0%	55.0%	56.0%
Selected BF Apriori:					47.0%	51.0%	52.0%	53.0%	55.0%	56.0%

Capped @ 2M		Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
PY	GWP				2009	2010	2011	2012	2013	2014
2004	689	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	100	7.5%	14.1%	14.8%	15.2%	15.1%	15.3%	15.9%
2006	917	-24.1%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	-11.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	-2.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	-3.1%	100	14.5%		15.3%	15.7%	15.6%	15.8%	16.4%
2010	518	-0.6%	100	19.3%			19.8%	19.7%	20.0%	20.7%
2011	510	1.8%	200	39.2%				39.0%	39.6%	41.0%
2012	507	5.2%	200	39.4%					40.1%	41.5%
2013	480	2.9%	200	41.7%						43.2%
2014	477	0.9%	200	41.9%						
All Yr Wtd :					3.4%	5.5%	7.3%	10.3%	12.9%	15.5%
Last 7 Wtd :					-	-	7.3%	11.2%	13.8%	20.1%
Last 5 Wtd :					3.4%	6.2%	6.2%	12.9%	20.8%	31.0%
Last 3 Wtd :					0.0%	5.0%	11.0%	23.7%	32.9%	41.8%
ILF Implied :					28.2%	31.2%	31.2%	32.7%	32.7%	34.2%
Div 66:					28.0%	31.0%	31.0%	32.0%	33.0%	34.0%
Selected BF Apriori:					28.0%	31.0%	31.0%	32.0%	33.0%	34.0%

Capped @ 1M		Annual PY Rate Chg	Selected Ult ILAE	Ultimate ILAE Ratio	-----Ultimate ILAE Ratio Indexed to Policy Year-----					
PY	GWP				2009	2010	2011	2012	2013	2014
2004	689	0.0%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2005	1,336	0.0%	100	7.5%	13.8%	14.4%	14.8%	14.6%	14.8%	15.2%
2006	917	-24.1%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2007	759	-11.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2008	730	-2.5%	0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2009	689	-3.1%	100	14.5%		15.2%	15.5%	15.4%	15.5%	16.0%
2010	518	-0.6%	100	19.3%			19.7%	19.5%	19.7%	20.3%
2011	510	1.8%	100	19.6%				19.4%	19.6%	20.2%
2012	507	5.2%	100	19.7%					19.9%	20.6%
2013	480	2.9%	200	41.7%						43.0%
2014	477	0.9%	200	41.9%						
All Yr Wtd :					3.4%	5.5%	7.1%	8.3%	9.3%	12.0%
Last 7 Wtd :					-	-	7.1%	9.0%	9.2%	14.9%
Last 5 Wtd :					3.4%	6.1%	6.2%	9.7%	13.9%	23.0%
Last 3 Wtd :					0.0%	5.0%	10.9%	17.8%	19.7%	27.4%
Div 66:					19.0%	21.0%	21.0%	22.0%	22.0%	23.0%
Selected BF Apriori:					19.0%	21.0%	21.0%	22.0%	22.0%	23.0%

Excess Liability

ILF Selection

PY	Capped at 2M						Capped at 1M					
	10M Cap Inc Ult	2M Cap Inc Ult	Implied ILF	10M Cap Paid Ult	2M Cap Paid Ult	Implied ILF	10M Cap Inc Ult	1M Cap Inc Ult	Implied ILF	10M Cap Paid Ult	1M Cap Paid Ult	Implied ILF
2004	0	0	-	0	0	-	0	0	-	0	0	-
2005	0	0	1.02	0	0	1.04	0	0	1.03	0	0	1.07
2006	0	0	-	0	0	-	0	0	-	0	0	-
2007	0	0	-	0	0	-	0	0	-	0	0	-
2008	0	0	-	0	0	-	0	0	-	0	0	-
2009	0	0	-	0	0	-	0	0	-	0	0	-
2010	2	2	1.16	3	3	1.21	2	2	1.35	3	2	1.45
2011	0	0	-	0	0	-	0	0	-	0	0	-
2012	0	0	-	0	0	-	0	0	-	0	0	-
2013	0	0	-	0	0	-	0	0	-	0	0	-
2014	0	0	-	0	0	-	0	0	-	0	0	-
All Yr Wtd:			1.16			1.21			1.35			1.45
Last 7 Wtd:			1.16			1.21			1.35			1.45
Last 5 Wtd:			1.16			1.21			1.35			1.45
Last 3 Wtd:			#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!
				Selected Empirical ILF:		1.65			Selected Empirical ILF:			2.45
				Credibility:		3%			Credibility:			3%
				Complement of Credibility - Div 66 ILF:		1.65			Complement of Credibility - Div 66 ILF:			2.45
				Credibility Weighted ILF Indication:		1.65			Credibility Weighted ILF Indication:			2.45
				Selected:		1.65			Selected:			2.45

* Averages exclude PY 2014

Excess Liability

Incurred & LAE - Capped @ \$10M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	ILAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	1.055	0
2005	1,336	0	0	0	0	1	0	0	0	0	0	0	0	1.087	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.143	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.231	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.370	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	1.658	0
2010	518	0	0	0	0	1	0	0	0	0	0	0	1	2.193	2
2011	510	0	0	0	0	0	0	0	0	0	0	0	0	3.868	0
2012	507	0	1	0	0	0	0	0	0	0	0	0	0	10.305	0
2013	480	0	0	0	0	0	0	0	0	0	0	0	0	139.470	0
2014	477	0	0	0	0	0	0	0	0	0	0	0	0	40,928.757	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	0.012	1.000	1.000	1.000	1.000	-
2006	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-
2012	-	0.000	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	-	0.000	-	-	0.012	1.000	1.000	1.000	1.000	-	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	0.012	1.000	-	-	-	-	-
Last 3 Wtd:	-	0.000	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	293.460	13.534	2.664	1.764	1.322	1.210	1.113	1.077	1.051	1.030	-
Age to Ult:	40,928.757	139.470	10.305	3.868	2.193	1.658	1.370	1.231	1.143	1.087	1.055

Excess Liability

Incurred & LAE - Capped @ \$2M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	2M Cap	2M Cap	
													ILAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	1.042	0
2005	1,336	0	0	0	0	1	0	0	0	0	0	0	0	1.070	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.116	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.185	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.300	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	1.524	0
2010	518	0	0	0	0	1							1	1.886	2
2011	510	0	0	0	0								0	3.071	0
2012	507	0	1	0									0	7.509	0
2013	480	0	0										0	86.640	0
2014	477	0											0	19,814.827	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
2004	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	0.012	1.000	1.000	1.000	1.000	-	-
2006	-	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-	-
2012	-	0.000	-	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-	-
All Yr Wtd:	-	0.000	-	-	0.012	1.000	1.000	1.000	1.000	-	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	0.012	1.000	-	-	-	-	-
Last 3 Wtd:	-	0.000	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	228.702	11.539	2.445	1.628	1.238	1.172	1.097	1.062	1.043	1.026	-
Age to Ult:	19,814.827	86.640	7.509	3.071	1.886	1.524	1.300	1.185	1.116	1.070	1.042

Excess Liability

Incurred & LAE - Capped @ \$1M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	1M Cap	1M Cap	
													ILAE	Ultimate	
													@ 2014/1	LDF	ILAE
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	1.038	0
2005	1,336	0	0	0	0	1	0	0	0	0	0	0	0	1.059	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.094	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.142	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.221	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	1.377	0
2010	518	0	0	0	0	1							1	1.625	2
2011	510	0	0	0	0								0	2.499	0
2012	507	0	1	0									0	5.772	0
2013	480	0	0										0	56.214	0
2014	477	0											0	9,862.043	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	0.012	1.000	1.000	1.000	1.000	-
2006	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-
2012	-	0.000	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	-	0.000	-	-	0.012	1.000	1.000	1.000	1.000	-	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	0.012	1.000	-	-	-	-	-
Last 3 Wtd:	-	0.000	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	175.436	9.738	2.310	1.538	1.180	1.128	1.069	1.043	1.034	1.020	-
Age to Ult:	9,862.043	56.214	5.772	2.499	1.625	1.377	1.221	1.142	1.094	1.059	1.038

Excess Liability

Paid & LAE - Capped @ \$10M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	P+LAE		Ultimate	
													@ 2014/1	LDF	ILAE	
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	0	1.141	0
2005	1,336	0	0	0	0	0	0	0	0	0	0	0	0	0	1.199	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	0	1.293	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	0	1.462	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	0	1.759	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	0	2.220	0
2010	518	0	0	0	0	1								1	3.174	3
2011	510	0	0	0	0									0	6.208	0
2012	507	0	0	0										0	42.697	0
2013	480	0	0											0	1,805.227	0
2014	477	0												0	3,143,274.461	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
2004	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	1.000	1.000	1.000	1.000	1.000	-	-
2006	-	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-	-
2012	-	-	-	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-	-
All Yr Wtd:	-	0.000	-	-	1.000	1.000	1.000	1.000	1.000	1.000	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	1.000	1.000	-	-	-	-	-
Last 3 Wtd:	-	-	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	1,741.207	42.280	6.878	1.956	1.430	1.262	1.203	1.131	1.078	1.051	-
Age to Ult:	3,143,274.461	1,805.227	42.697	6.208	3.174	2.220	1.759	1.462	1.293	1.199	1.141

Excess Liability

Paid & LAE - Capped @ \$2M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	2M Cap	2M Cap	
													@ 2014/1	Ultimate	
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	1.105	0
2005	1,336	0	0	0	0	0	0	0	0	0	0	0	0	1.154	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.227	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.338	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.564	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	1.935	0
2010	518	0	0	0	0	1							1	2.621	3
2011	510	0	0	0	0								0	4.693	0
2012	507	0	0	0									0	28.404	0
2013	480	0	0										0	1,038.529	0
2014	477	0											0	1,440,930.734	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123
2004	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	1.000	1.000	1.000	1.000	1.000	-
2006	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-
2012	-	-	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	-	0.000	-	-	1.000	1.000	1.000	1.000	1.000	-	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	1.000	1.000	-	-	-	-	-
Last 3 Wtd:	-	-	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	1,387.473	36.563	6.052	1.790	1.355	1.237	1.169	1.091	1.063	1.044	-
Age to Ult:	1,440,930.734	1,038.529	28.404	4.693	2.621	1.935	1.564	1.338	1.227	1.154	1.105

Excess Liability

Paid & LAE - Capped @ \$1M

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	1M Cap	1M Cap	
													@ 2014/1	LDF	Ultimate
2004	689	0	0	0	0	0	0	0	0	0	0	0	0	1.080	0
2005	1,336	0	0	0	0	0	0	0	0	0	0	0	0	1.119	0
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.179	0
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.258	0
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.415	0
2009	689	0	0	0	0	0	0	0	0	0	0	0	0	1.679	0
2010	518	0	0	0	0	1							1	2.188	2
2011	510	0	0	0	0								0	3.733	0
2012	507	0	0	0									0	20.638	0
2013	480	0	0										0	690.155	0
2014	477	0											0	832,864.596	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
2004	-	-	-	-	-	-	-	-	-	-	-
2005	-	-	-	-	1.000	1.000	1.000	1.000	1.000	-	-
2006	-	-	-	-	-	-	-	-	-	-	-
2007	-	-	-	-	-	-	-	-	-	-	-
2008	-	-	-	-	-	-	-	-	-	-	-
2009	-	0.000	-	-	-	-	-	-	-	-	-
2010	-	-	-	-	-	-	-	-	-	-	-
2011	-	-	-	-	-	-	-	-	-	-	-
2012	-	-	-	-	-	-	-	-	-	-	-
2013	-	-	-	-	-	-	-	-	-	-	-
2014	-	-	-	-	-	-	-	-	-	-	-
All Yr Wtd:	-	0.000	-	-	1.000	1.000	1.000	1.000	1.000	1.000	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	1.000	1.000	-	-	-	-	-
Last 3 Wtd:	-	-	-	-	-	-	1.000	1.000	-	-	-
Selected Age to Age:	1,206.779	33.441	5.528	1.706	1.304	1.186	1.125	1.067	1.053	1.037	-
Age to Ult:	832,864.596	690.155	20.638	3.733	2.188	1.679	1.415	1.258	1.179	1.119	1.080

Excess Liability

Total Claim Count excluding CWNP

PY	GWP	3	15	27	39	51	63	75	87	99	111	123	Total ex-CWNP @ 2014/1	Developed Ultimate LDF ex-CWNP	Ultimate Average ex-CWNP	Born-Ferg Ultimate Apriori ex-CWNP	Selected Ultimate ex-CWNP		
																		2004	689
2005	1,336	0	0	0	0	1	0	0	0	0	0	0	0	1.049	0	0.0000	0.000	-	-
2006	917	0	0	0	0	0	0	0	0	0	0	0	0	1.074	0	0.0000	0.000	-	-
2007	759	0	0	0	0	0	0	0	0	0	0	0	0	1.112	0	0.0000	0.000	-	-
2008	730	0	0	0	0	0	0	0	0	0	0	0	0	1.164	0	0.0000	0.000	-	-
2009	689	0	1	0	0	0	0	0	0	0	0	0	0	1.263	0	0.0000	0.000	-	-
2010	518	0	0	0	0	0	0	0	0	0	0	0	0	1.475	0	0.0000	0.000	-	-
2011	510	0	0	0	0	0	0	0	0	0	0	0	0	1.904	0	0.0000	0.000	-	-
2012	507	0	1	0	0	0	0	0	0	0	0	0	0	2.941	0	0.0000	0.000	-	-
2013	480	0	0	0	0	0	0	0	0	0	0	0	0	9.509	0	0.0000	0.000	0	0
2014	477	0	0	0	0	0	0	0	0	0	0	0	0	297.596	0	0.0000	0.000	0	0

PY	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135	Selected:
2005	-	-	-	-	0.000	-	-	-	-	-	-	0.0000
2006	-	-	-	-	-	-	-	-	-	-	-	0.0000
2007	-	-	-	-	-	-	-	-	-	-	-	0.0000
2008	-	-	-	-	-	-	-	-	-	-	-	0.0000
2009	-	0.000	-	-	-	-	-	-	-	-	-	0.0000
2010	-	-	-	-	-	-	-	-	-	-	-	0.0000
2011	-	-	-	-	-	-	-	-	-	-	-	0.0000
2012	-	0.000	-	-	-	-	-	-	-	-	-	0.0000
2013	-	-	-	-	-	-	-	-	-	-	-	0.0000
2014	-	-	-	-	-	-	-	-	-	-	-	0.0000

	3-15	15-27	27-39	39-51	51-63	63-75	75-87	87-99	99-111	111-123	123-135
All Yr Wtd:	-	0.000	-	-	0.000	-	-	-	-	-	-
Last 7 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Last 5 Wtd:	-	0.000	-	-	0.000	-	-	-	-	-	-
Last 3 Wtd:	-	0.000	-	-	-	-	-	-	-	-	-
Selected Age to Age:	31.296	3.233	1.545	1.291	1.168	1.085	1.047	1.036	1.023	1.017	
Age to Ult:	297.596	9.509	2.941	1.904	1.475	1.263	1.164	1.112	1.074	1.049	1.031

Program: AOPA

Limit Profile - Based on PY Written Premium

Occ Limit PY -->	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	Total
100,000	-	-	-	-	-	-	-	-	-	-	-
500,000	-	-	-	-	-	-	-	-	-	-	-
900,000	-	-	-	-	-	-	-	-	-	-	-
1,000,000	-	-	287	252	217	209	208	152	162	145	1,633
1,500,000	-	-	-	-	-	-	-	-	-	-	-
2,000,000	-	-	278	199	149	154	166	128	117	97	1,289
2,500,000	-	-	-	-	-	-	-	-	-	-	-
3,000,000	-	-	194	160	126	105	111	89	68	76	930
3,500,000	-	-	-	-	-	-	-	-	-	-	-
4,000,000	-	-	37	17	19	17	27	17	29	16	178
4,500,000	-	-	-	-	-	-	-	-	-	-	-
5,000,000	-	-	49	100	96	73	82	34	46	39	519
5,500,000	-	-	-	-	-	-	-	-	-	-	-
6,000,000	-	-	-	-	-	-	-	-	-	-	-
6,500,000	-	-	-	-	-	-	-	-	-	-	-
7,000,000	-	-	-	-	-	-	-	-	-	-	-
7,500,000	-	-	-	-	-	-	-	-	-	-	-
8,000,000	-	-	22	15	15	30	27	30	12	-	151
9,000,000	-	-	-	-	-	-	-	-	-	-	-
9,500,000	-	-	-	-	-	-	-	-	-	-	-
10,000,000	-	-	-	32	29	51	50	26	79	26	294
11,000,000	-	-	-	-	-	-	-	-	-	-	-
12,000,000	-	-	-	-	-	-	-	-	-	-	-
14,000,000	-	-	-	-	-	-	-	-	-	-	-
15,000,000	-	-	-	-	-	-	-	-	-	-	-
19,000,000	-	-	-	-	-	-	-	-	-	-	-
20,000,000	-	-	-	-	-	-	-	-	-	-	-
24,000,000	-	-	-	-	-	-	-	-	-	-	-
25,000,000	-	-	866	776	652	639	671	476	514	399	4,993
Total	-	-	2,296,278	2,760,490	2,857,460	3,150,149	3,139,412	2,959,937	3,574,801	2,731,931	2,893,935

xs 10M Selected	Am Home ILF
100.0%	1.000
0.0%	1.029
0.0%	1.058
0.0%	1.116
0.0%	1.145
0.0%	1.217
0.0%	1.235
0.0%	1.280
0.0%	1.235
100.0%	1.000

verage XS Limit