

Report: NBHITA278R

HIT RATIO - PROSPECT INFORMATION

DIVISION: ENTERTAINMENT

	Number of Submissions	Quoted #	Quoted Amount	Bound #	Bound Amount	Bound # Ratio	Bound \$ Ratio
NEW BUSINESS							
Program: ARENAS/FACILITIES	181	63	1,277,536	30	274,186	47.62	21.46
OUTFITTERS AND GUIDES	149	84	651,237	58	323,408	69.05	49.66
ROPES COURSE	3	0	0	0	0	.00	.00
HORSE TRACKS	14	9	1,248,264	0	0	.00	.00
PARADES	4	3	21,160	0	0	.00	.00
BOWLING CENTERS	80	6	136,173	0	0	.00	.00
GAMING	13	11	1,434,822	2	26,322	18.18	1.83
TOTALS FOR NEW BUSINESS	444	176	4,769,192	90	623,916	51.14	13.08
NEW BUSINESS ON EXISTING ACCOUNT							
Program: ARENAS/FACILITIES	5	5	9,566	5	9,566	100.00	100.00
OUTFITTERS AND GUIDES	17	15	65,912	15	65,912	100.00	100.00
HORSE TRACKS	6	5	473,527	3	53,527	60.00	11.30
BOWLING CENTERS	1	1	2,009	1	2,009	100.00	100.00
GAMING	1	1	1,500	1	1,500	100.00	100.00
TOTALS FOR NEW BUSINESS ON EXISTING ACCOUNT	30	27	552,514	25	132,514	92.59	23.98
RENEWAL							
Program: ARENAS/FACILITIES	136	126	3,367,057	118	3,141,849	93.65	93.31
OUTFITTERS AND GUIDES	109	102	1,560,221	96	1,477,531	94.12	94.70
ROPES COURSE	7	7	17,744	7	17,744	100.00	100.00
HORSE TRACKS	18	17	1,156,123	15	762,681	88.24	65.97
PARADES	8	8	58,293	8	58,293	100.00	100.00
BOWLING CENTERS	205	167	3,677,977	111	2,331,602	66.47	63.39
GAMING	12	12	387,523	12	387,523	100.00	100.00
BILLIARDS	4	2	13,874	1	6,273	50.00	45.21
TOTALS FOR RENEWAL	499	441	10,238,812	368	8,183,496	83.45	79.93
TOTALS FOR REPORT	973	644	15,560,518	483	8,939,926	75.00	57.45