



AIG Programs

Program Underwriting Authority

FeedlotGuard and DairyGuard Program

Edition Date:	5/19/2015
Program Administrator:	Willis of New Hampshire, Inc. Pease International Tradeport 1 New Hampshire Ave. S-200 Portsmouth, NH 03801
Principal(s):	David G. Hampson, President and CEO
Program Description:	Operators of cattle feedlots, dairy operations, feed mills and related exposures
Program Manager:	Heather Warren
Program Inception:	July, 2009
Division:	66 – AIG Programs
Related PUC Numbers:	181, 182, 183, 179, 138, 133
Program Territory:	United States of America, excluding DC, FL, HI and all territories and possessions
Program Commission:	Mortality: 27% Package (Property & GL): 22% Auto Liability & PD: 20% Umbrella: 20%



TABLE OF CONTENTS

1. Program Overview.....	3
1.1 Eligible Business – Program Description	3
1.2 Ineligible Business.....	4
2. Authority.....	5
2.1 Insurance Companies.....	5
2.2 Lines of Business / Premium / Operating System	5
2.3 Named Insureds	6
2.4 Limits Authority	6
2.5 Windstorm and Earthquake CAT Management Referrals.....	8
2.6 Adherence to Filed Rules/Loss Costs/Forms.....	9
2.6.1 ISO Products / AAIS Products / Proprietary Products	9
2.6.2 New York Free trade Zone (NYFTZ).....	9
2.7 Policy Term.....	10
2.8 Pricing Authority.....	10
2.8.1 ISO “Refer to Company” Rules	10
2.9 Limitations to Authority	11
2.9.1 Limitations: General Limitations.....	11
2.9.2 Limitations: Coverages	11
2.9.3 Limitations: Policy Terms and Conditions	12
2.10 State Surcharges and Fees	13
2.11 Policy Issuance Authority and Service Standards	13
2.12 Approved Coverage Forms and Endorsement Authority.....	13
2.13 Delegation of Authority	14
2.14 Underwriting Guidelines - Qwik Notes	14
3. Program Underwriting Rules	14
3.1 Underwriting File/Documentation Requirement	14
3.1.1 Property File Documentation Requirements	15
3.1.2 General Liability File Documentation Requirements	15
3.1.3 Automobile File Documentation Requirements	15
3.1.4 Umbrella / Excess Casualty File Documentation Requirements.....	15
3.2 Applications.....	16



3.3	Account Clearance/Reservation in ‘e Start’	16
3.4	Account Summary Worksheet.....	17
3.5	Loss Runs/Loss Analysis	17
3.6	Referral Process / Required Documentation	17
3.7	Deductibles / SIR Procedures	18
3.8	Quotation.....	18
3.9	Binders	18
3.10	Other Underwriting Considerations.....	19
3.10.1	Cancellations/Non Renewals.....	19
3.10.2	Declinations	20
3.10.3	Material Change in Coverage/Rate Increases	20
3.10.4	State Specific Amendatory Endorsements	20
3.10.5	Headquarters State Rule	20
3.10.6	Terrorism Risk Insurance Act (TRIA).....	20
3.10.7	Office of Foreign Assets Control (OFAC)	20
3.10.8	Commission – Policyholder Notice	21
4.	Administration and Service.....	21
4.1	Loss Control.....	21
4.2	Premium Installments and Financing	22
5.	Line of Business Guidance: rates and Rules.....	22
5.1	Property / Inland Marine / Crime: Approved rates and Rules	22
5.2	General Liability – Approved rates and Rules	24
5.3	Automobile – Approved Rates and Rules	28
5.4	Excess / Umbrella: Approved Rates and Rules.....	29
5.5	Miscellaneous Coverages: Equipment Breakdown.....	29
6.	Acknowledgement and Acceptance	38

NOTICE – PLEASE READ CAREFULLY

This Program Underwriting Authority (the “Authority”) set forth the terms and conditions pursuant to which the Program Administrator named in Section 6 hereof (referred to hereinafter as the “Program Administrator”, “You” or “Your”) may place business with the insurance companies named in Section 2.1 hereof (collectively referred to hereinafter as the “Company”, “We”, “Us” or “Our”) in accordance with the Program Administrator Agreement between the Company and the Program Administrator.



Periodically during the year you may receive a change from us that directly correlates to this Authority document. That change will be deemed to be effective as of the date of the publication of the bulletin unless otherwise specified. Such changes, which may include rates, rules or form approval changes, will be integrated in to future Authority documents. The Program Administrator employee listed in Section 6, as the person assigned the underwriting authority granted herein, is responsible for the coordination with the Program Administrator’s staff of periodic updates to this Authority.

Please access our website at <http://www.aigprograms.net> for additional information as directed in this document.

Excluding any information provided by us via Bulletins to you, if there is a conflict between the instructions contained within this Authority and any other communication, this Authority shall supersede all other instructions.

Please sign the acknowledgement and acceptance form in Section 6 and return an executed copy of the Program Underwriting Authority to your Program Manager within 30 days. If your Program Manager does not receive the executed copy within such time, this Authority will automatically go into effect on the date set forth in Section 6.

1. PROGRAM OVERVIEW

1.1 ELIGIBLE BUSINESS – PROGRAM DESCRIPTION

You may underwrite, quote and bind business on behalf of the Company on eligible accounts for the [FeedLotGuard and DairyGuard](#) Program (Hereinafter, the “Program”) that meet the following eligibility requirements:

Primary Classifications for GL			
NAICS	ISO Class	SIC Code	Description:
112112	48636	211	Cattle Feedlots (Payroll)
112120	57002	241	Dairy Cattle and Milk Production (Sales)
311119	53001	2048	Other Animal Food Manufacturing – Feed Manufacturing (Sales) – this is livestock feed, not domesticated animal or pet feeds
Secondary Classifications for GL			
NAICS	ISO Class	SIC Code	Description:
311211	13621	2041	Grain Milling (Sales)
			Crop Production – only crops raised for use by feedlot/dairy – no off premises sales:
111140		111	Wheat
111150		115	Corn
111940		139	Hay
115113	94225	722	Hay Baling (Payroll)
115114	16604	723	Bean Sorting and Handling (Sales)
424910	12583	5191	Feed Dealer, Hay Dealer (Sales)
493130	95455	4221	Grain Elevator Operations (Payroll) – requires referral whether primary or secondary class code



Any account where a Secondary Class code listed above is the Primary operation of the business must be referred to the Program Manager for approval prior to quoting.

The corresponding Profit Unit Code(s) (PUC) associated with this program are:

- 181 – FeedlotGuard Package & Automobile
- 182 – FeedlotGuard Excess
- 183 – FeedlotGuard Animal Mortality
- 179 – Non-cattle Package & Automobile
- 138 – Dairy Protector Livestock Mortality
- 133 – FeedlotGuard Dairy Protector Package and Auto

In addition, We require the following account attributes*:

- At least five (5) years in operation (new business only; once approved, further account referrals not needed).
- Three-year currently valued (within 180 days of the proposed effective date) hard copy loss history provided by the insurance carrier on new business (see Section 3.5 for additional information).
- The loss ratio for the current year, and separately, all lines combined for the past three years, must be 30% or less, with no single loss greater than \$50,000 (Incurred loss).
- Current policy must be active and not in the process of being cancelled or non-renewed (with the exception of a non-renewal by a carrier exiting a similar program).
- D&B credit score of 1, 2 or 3 as obtained from eStart.**

* Accounts that do not possess each of the above attributes may be deemed acceptable, but must be referred to your Program Manager for review and approval prior to quote.

**For accounts with a D&B score of 0, 4, or 5 with an annual premium of less than \$100,000, the following financial review is acceptable when documented in file:

- If You subscribe to Experian, the account has a score of twenty five (25) or higher; or
- Their payment history must be reviewed and found to be 'current'; and

You have verified that the Insured is not operating under any chapter of the United States Bankruptcy code.

If the above cannot be verified, or if the account premium is in excess of \$100,000, you must submit the account to your Program Manager along with a copy of their current financial statements for approval prior to quote.

1.2 INELIGIBLE BUSINESS

You cannot quote or bind business for accounts that are outside of the parameters established above. In addition, the following risk classes are considered ineligible for this program.

Ineligible Risks:



- Feed blending or manufacturing operation which, during the last five years, has been the subject of an FDA compliance inspection or has been inspected by the FDA for cause;
- Any feedlot with a State EPA citation in the last five years; or
- Owner-operators who are not properly licensed by local, state or federal government.

Ineligible activities:

2 Applicable NAICS codes for Ineligible Classes:	
112	Animal Production, except Cattle Feedlot (112112) and Dairies (112120)
111	Crop Production, except crops for use by Feedlot/Dairy (see above for eligible subclasses for crop production when in conjunction with a Feedlot or Dairy operation)
115	Soil Preparation, Planting, and Cultivating, NO AERIAL APPLICATION (see above for eligible subclasses when in conjunction with a Feedlot or Dairy operation)

Use of ATV’s on Feedlots needs to be identified and an “employee only” use policy needs to be in place for the risk to be acceptable in the program. A copy of the use policy should be obtained from the insured and kept in the Underwriting file.

2. AUTHORITY

2.1 INSURANCE COMPANIES

You are authorized to place business in the Program with the Companies set forth below

COMPANY NAME
New Hampshire Insurance Company
Granite State Insurance Company
Illinois National Insurance Company
National Union Insurance Company of Pittsburgh

2.2 LINES OF BUSINESS / PREMIUM / OPERATING SYSTEM

You may underwrite, quote and bind eligible business in the Program for accounts with premiums up to the following amounts using the operating system(s) set forth below.

The premium amounts apply only to business written in the Program and do not apply to any business written with any other company, branch, division or department of any member company of American International Group, Inc.



LINES OF BUSINESS	PREMIUM AUTHORITY	OPERATING SYSTEM`
Commercial Property/Inland Marine	\$75,000	Coverall
Animal Mortality (estimated annualized premium at quoted terms)	\$50,000	Coverall
Commercial General Liability	\$50,000	Coverall
Commercial Automobile	\$50,000	Coverall
Commercial Crime Coverage	\$10,000	Coverall
Umbrella Liability Coverage	\$25,000	Coverall
The sum of all policies and/or coverages written for one insured	\$260,000	

2.3 NAMED INSUREDS

You must understand the operations of all current and inactive named insured entities included on any policy and verify that each such entity meets the eligibility as defined for the Program.

Note: Individuals (i.e., natural persons) may not be listed as a “Named Insured” on Our policies.

Please refer all accounts that are requesting either an individual or a non-qualifying entity to be listed as a “Named Insured” to your Program Manager prior to quote.

2.4 LIMITS AUTHORITY

You may underwrite, quote and bind eligible business in the Program for accounts with limits up to the amounts set forth below subject to the following catastrophe management limitations.



PROPERTY/CRIME COVERAGES	Limits	
PROPERTY		
Commercial Property and/or Inland Marine	\$7,500,000	Maximum Amount Subject (gross)
	\$25,000,000	Total Insured Values
Earthquake – 250 Year MMI Zones of 7.0 through 12 (derived from RiskMeter*), and the entire state of California, Alaska and Hawaii	No Authority	
Earthquake – 250 Year MMI Zones 1 through 6.99 (derived from RiskMeter*),	\$ 1,000,000	
Earthquake Sprinkler Leakage – 250 Year MMI Zones of 7.0 through 12 (derived from RiskMeter*), and the entire state of California, Alaska and Hawaii	No Authority	
Earthquake Sprinkler Leakage – 250 Year MMI Zones 1 – 6.99 (derived from RiskMeter*),	\$ 1,000,000	
Flood – RiskMeter flood score over 40	No Authority	
Flood – RiskMeter flood score 10 - 40	\$ 1,000,000	
* See Qwik Notes for Information on RiskMeter		
Wind/Coastal Property	No Authority	Refer to the Windstorm section of Property Qwik Notes for guidance prior to making your referral.
Equipment Breakdown	Per Equipment Breakdown Addendum	See Section 5 for Equipment Breakdown Addendum.
Animal Mortality	\$2,500	Per Head
	\$15,000,000	Total Insurable Values, any one location**
**See definition of LOCATION DISTANCE in Section 5.6 Miscellaneous Coverages - Animal Mortality	\$30,000,000	Total Limits All Locations
Contaminated Feed	\$500,000	Per Occurrence
Mortgaged and Stolen Cattle Coverage (Renewal Business Only, no new business, see Section 5.6 Miscellaneous Coverages	\$500,000	Per Occurrence



CRIME		
Commercial Crime (1):	\$250,000	Per Occurrence
Employee Theft		
(1) Includes Employee Benefit Plans – when scheduled on the Declarations Page		
Forgery or Alteration		
Inside the Premises: Theft of Money and Securities	\$100,000	
Inside the Premises: Robbery or Safe Burglary of Other Property	\$100,000	
Outside the Premises	\$100,000	
Computer and Funds Transfer Fraud	\$100,000	
Money Orders and Counterfeit Money	\$100,000	
All other Commercial Crime	\$100,000	Per Occurrence

GENERAL LIABILITY, AUTOMOBILE, GARAGE, UMBRELLA	Limits	
Commercial General Liability and Products Liability	\$1,000,000 \$2,000,000 \$2,000,000	Each Occurrence General Aggregate Products-Completed Operations Aggregate
Medical Payments	\$ 10,000	
Personal/Advertising Injury	\$1,000,000	Each Occurrence
Damage to Premises Rented to You	\$ 100,000	
Employee Benefits Liability	\$1,000,000 \$3,000,000	Claims Made Annual Aggregate
Commercial Automobile Liability	\$1,000,000	Any One Accident
Commercial Automobile Physical Damage	ACV to	Per Vehicle Replacement Cost
Minimum Deductible:	\$175,000	
➤ \$1,000 with Cost New Less than \$60,000		
➤ \$2,000 with Cost New At or Above \$60,000		
Amount Subject Any One Location	\$1,500,000	
Commercial Umbrella	\$10,000,000 \$10,000,000	Each Occurrence General Aggregate Limit

2.5 WINDSTORM AND EARTHQUAKE CAT MANAGEMENT REFERRALS

Catastrophe modeling is also required when writing property coverage including windstorm and/or earth movement on both new and renewal business for any locations:

1. within Windstorm Control Zones (as defined in the Windstorm section of the Qwik Notes), and
2. for any location(s) with a RiskMeter 250 year MMI rating of 7.0 and above for earth movement.



All new business falling into either of the above parameters must be submitted to the Program Manager for CAT modeling prior to quoting

As respects renewal business you should use the Average Annual Loss determinations provided to you by your Program Manager as part of the underwriting / referral process.

No new or renewal property coverage subject to modeling may be quoted until required approval is received from the Program Manager.

2.6 ADHERENCE TO FILED RULES/LOSS COSTS/FORMS

2.6.1 ISO PRODUCTS / AAIS PRODUCTS / PROPRIETARY PRODUCTS

For this program, for the following lines of business, the Company utilizes the following products as set forth below:

INSURANCE SERVICES ORGANIZATION	AAIS	PROPRIETARY PRODUCTS
Commercial General Liability	Inland Marine	Commercial Umbrella
Commercial Auto	Property AgOp Forms	
Commercial Crime	Equipment Breakdown	

Unless you are advised otherwise by a Program Administrator Bulletin, the Company will automatically adopt all ISO/AAIS products *using their effective dates* as filed for:

- Coverage Forms and Endorsements
- Loss Costs, Expected Loss Potentials and/or Rates
- Increased Limits Factors
- Rating Plans
- Classification Plans
- Manual Rules
- Package Modification Factors

The Cover-All Operating system will maintain all changes in compliance with our filings.

2.6.2 NEW YORK FREE TRADE ZONE (NYFTZ)

You are authorized to write business in the NYFTZ that qualifies under 'Class 2' but only as directed in Section 5. Where the Insured's Headquarter State is New York, *all* Umbrella policies must be issued in the



NYFTZ (see Umbrella Qwik Notes for details). You must refer any ‘Class 1’ risk to your Program Manager prior to quote. The Company does not write business that qualifies as ‘Class 3’ at this time.

Regulation 86 is available here: <http://government.westlaw.com/linkedslice/default.asp?SP=nycrr-1000>

2.7 POLICY TERM

Policy periods (including any coverage and rate commitments associated therewith) are for up to a twelve (12) month term only.

Note: You may extend the 12 month policy period to accommodate concurrency requests for a period of up to 60 days. When issuing a policy greater than one year, please notify your Program Manager of the of the premium in excess of the annual term.

2.8 PRICING AUTHORITY

You have authority to use the pricing plans designated below. You have no authority to use any rates, loss costs, or rating plans other than those filed by or on behalf of the Company. When pricing all lines, you must properly document the underwriting file relative to qualification and/or the known risk attributes as required by state regulatory requirements.

PRICING / RATING PLAN	
AAIS Rating Plans for the following lines of business: AgOp Rating Plan	Approved
Preferred Risk Property (PropertyOne Rating Plan)	No Authority
Use of ISO Experience and Schedule Rating and IRPM	Approved
ISO ‘a’ Rating	No Authority
Deviation from ISO ‘Increase Limits Factors’	No Authority
ISO Rule 15 – Commercial Automobile	No Authority
ISO Rule 34 – Commercial General Liability	No Authority
ISO Composite Rating	No Authority
Loss sensitive rating or retrospective rating	No Authority
Large or Special Risk Rating	No Authority
Use of any other State Approved “Deregulation” relative to rate or form use	No Authority
Dividend plans: individual risk or entire program	No Authority
Premium deferral or cash-flow programs, or compensating balance programs	No Authority
Rate guarantees beyond the annual policy term	No Authority
Self insured retentions	No Authority
Consent to Rate Rules	No Authority
AIG Umbrella Rating Plan	Approved

2.8.1 ISO “REFER TO COMPANY” RULES

Anytime ISO has insufficient data to promulgate a rate or loss cost, they defer to the company to create its own rate. Please refer to Section 5, “Refer to Company” rules which are applicable (by product line) for the



Program, or Qwik Notes for guidance. If we do not address a specific “Refer to Company” issue pertaining to rating an account, please refer the matter to your Program Manager for guidance prior to quote.

2.9 LIMITATIONS TO AUTHORITY

Unless a specific exception is listed in Section 5, you may not place any business in contravention of this Authority with respect to any aspect of the insurance placed pursuant to the Program, including without limitation, types of risk, coverages provided, policy terms and conditions, and pricing techniques.

2.9.1 LIMITATIONS: GENERAL LIMITATIONS

Unless authority is granted elsewhere in this document, no authority exists to:

1. Quote or bind an account operating pursuant to any chapter of the United States Bankruptcy Code.
2. Quote or bind any account with Commercial Auto exposures of a long-haul nature, defined as a radius of operations greater than 250 miles.
3. Quote or bind any account with overhead transmission/distribution lines either for direct damage or consequential loss, i.e. business interruption or extra expense.
4. Bind any account where Risk Transfer is not self evident, or where the premium for such accounts must be recorded as a deposit.
5. Use any endorsement related to any rating agency downgrade of AIG (Credit Downgrade Endorsement).
6. Captive, pooling, or other risk financing arrangements.
7. Assumed reinsurance.
8. Amendments to any Program Administrator Agreement or other contractual agreement between any company of AIG, Inc., and any duly authorized broker doing business with the AIG Programs Division.
9. Back-date coverage more than ten (10) business days (and if ten days or less, subject to a warranty of no known or reported losses from the insured).
10. Requests for facultative reinsurance of any line.
11. Agreement to pay or actual payment of any loss not covered by the policy as it was written at the time of loss.
12. Individual risks, or programs, if AIG Claims Services, or an AIG approved TPA is not handling all losses and loss adjustment.
13. Revise any premium audit without the express written consent of the Company Premium Audit Division.

2.9.2 LIMITATIONS: COVERAGES

Unless authority is granted elsewhere in this document, no authority exists to quote or bind any of the following:



1. Claims Made coverage in a program where the CGL is written on an Occurrence form (excluding Employee Benefits Liability).
2. Occurrence Coverage in a program where the CGL is written on a Claims Made form.
3. Employment Related Practices.
4. Pollution or other Environmental coverage.
5. Liquor Law Liability in states designated as a high hazard (8 or higher) by ISO
6. Railroad Protective Liability.
7. Professional Liability or Errors and Omissions Liability.
8. Manufacturers Output policies or coverage.
9. Ocean Marine.
10. Product Recall.
11. Foreign coverage (i.e. outside the United States or Canada).
12. Hawaii Auto Coverage if not written through Coverall.
13. Massachusetts Auto Coverage.
14. Mold/Fungus Coverage.
15. Data Corruption coverage.
16. Policies that provide for Windstorm and/or Flood and/or Earthquake only.

2.9.3 LIMITATIONS: POLICY TERMS AND CONDITIONS

Unless authority is granted elsewhere in this document, no authority exists to quote or bind any of the following terms or conditions:

1. Individual risk, or programs requesting financial guarantees, e.g. any situation where we would be asked to include language in our policy, or assume obligations in the repayment of indebtedness.
2. Aggregate Limit reinstatement.
3. Requests for mid-term increase in limits of liability (GL only). A “no known loss” warranty statement from the insured may also be required.
4. Extension of cancellation or non-renewal provisions beyond the statutory minimum or 90 days, whichever is greater.
5. Master policies with certificates.
6. Manuscript policies, forms or endorsements, defined as insurance coverage documents, whether written by member companies of AIG or not, that amend policy coverage terms but are not filed.
7. Removal of any policy exclusion.
8. Property Loss – Limit forms or coverage.
9. Property (real, personal or inland marine) on a reporting form basis.
10. Property blanket policy limits.
11. Aggregate stop loss on deductibles or approved SIR’s



2.10 STATE SURCHARGES AND FEES

You are responsible for the proper billing and collection of all state surcharges and fees. Please refer to our Underwriting Bulletins or contact your Program Manager for current information regarding all applicable state surcharges and fees.

2.11 POLICY ISSUANCE AUTHORITY AND SERVICE STANDARDS

You are authorized to issue policies and on behalf of the Company in accordance with the Authority set forth herein. You must issue and mail all policies (either by USPS or electronically) within thirty (30) days from the effective date of the policy.

Endorsements must be issued and mailed (either by USPS or electronically) within thirty (30) days of receipt of the request.

Note: In any instance where the endorsement must be back-dated (see Section 2.9.1.9) and expands or broadens the terms, conditions or limits of the policy, the insured must provide written confirmation that there are no known losses during the period between the date of receipt and the endorsement effective date. For changes to an Automobile policy, a no known loss letter will not be required if: (a) there is an exchange in vehicles or, (b) the number of units is reduced for any reason.

2.12 APPROVED COVERAGE FORMS AND ENDORSEMENT AUTHORITY

The attached document sets forth the coverage forms and endorsements that are available for use with the Program by line of business by jurisdiction.



Feedlot_forms to
Import into Feedlot U

This information is current as of the date of this document. However, the actual edition dates are subject to change based upon new forms being filed and approved. You may not use any form or endorsement other than the most current version approved for use by the Company, by line of business, and by jurisdiction.

Anytime you need to use a coverage form or endorsement not set forth in the attached document, you must refer such form to your Program Manager for review and approval prior to use.



2.13 DELEGATION OF AUTHORITY

The person designated in Section 6 (the “Designee”) may delegate the underwriting authority set forth herein to employees of the Program Administrator, provided such employees are under the employ and direct supervision of such designee. Any such delegation of authority must be done in writing, maintained on file at the Program Administrators office and made available to the Company upon request. No person other than the Designee may delegate any underwriting authority nor may the Designee delegate any authority to anyone outside of the employ of the Program Administrator. Any exceptions to any of the foregoing must be expressly approved in writing by your Program Manager prior to initiating the quote process.

Delegation of authority to employees must be done in writing and shall be maintained on file at the Program Administrators office.

2.14 UNDERWRITING GUIDELINES - QWIK NOTES

Throughout this document you will see references to Qwik Notes. These are Our Underwriting guidelines that summarize specific line of business rules that you are expected to follow unless otherwise directed in this document. You and your staff should carefully read them and refer any questions to your Program Manager. We will notify you of changes during the course of the year via Underwriting bulletin. You can access the most current edition of Qwik Notes via the AIG Program website.

3. PROGRAM UNDERWRITING RULES

3.1 UNDERWRITING FILE/DOCUMENTATION REQUIREMENT

You must document the underwriting file to reflect that all issues warranting special consideration have been recognized, evaluated, and found to be in accordance with the Authority delegated to You. Likewise, if any exposures are excluded from coverage, you must document the file accordingly. The underwriting file must contain sufficient information and organized in a manner that will allow anyone to understand the Program Administrator’s underwriting intent by reading the file.

The minimum general requirements for contents of an underwriting file (paper or electronic) are:

- Signed and dated application(s) – see Section 3.2.
- Account reservation (eStart) confirmation page, including the D&B credit score and any credit or underwriting alerts contained therein – see Section 3.3.
- Account summary worksheet - See Section 3.4.
- Loss runs – see Section 3.5.
- Final rating worksheets.
- Where a policy is ISO ‘a’ or ‘range’ rated, documentation supporting the rate selected and where needed, approved by the Program Manager.



- Declarations Page (including full legal address of the insured).
- All correspondence pertaining to coverage or premium, including referrals.
- Referral approvals, declinations, if any.
- All quotes retained in a .pdf format along with the email cover letter.
- All binders, retained in a .pdf format along with the email cover letter.
- Complete copy of the policy, which must include a schedule of forms (either paper or electronic copy)
- Copies of any:
 - a. Mid-term endorsements;
 - b. Notices of cancellation;
 - c. Additional Insured endorsements;
 - d. Non-Renewal notices;
 - e. Renewal notices;
 - f. Premium audits;
 - g. Loss Control Reports.

The minimum additional document requirements by product line are:

3.1.1 PROPERTY FILE DOCUMENTATION REQUIREMENTS

- a. IRPM worksheet, including those written with a unity (1.00 mod) and justification for all schedule credits/debits applied.

3.1.2 GENERAL LIABILITY FILE DOCUMENTATION REQUIREMENTS

- a. Experience and Schedule rating worksheets (including those written with a unity (1.00 mod) and justification for all schedule credits/debits applied.
- b. Use of ATV's on Feedlots needs to be identified and an "employee only" use policy needs to be in place for the risk to be acceptable in the program. A copy of the use policy should be obtained from the insured and kept in the Underwriting file.

3.1.3 AUTOMOBILE FILE DOCUMENTATION REQUIREMENTS

- a. Experience and Schedule rating worksheets (including those written with a unity (1.00 mod) and justification for all schedule credits/debits applied.
- b. Driver List and copies of MVR's as required by our Underwriting Guidelines.
- c. UM/UIM offers and rejections (where required)

3.1.4 UMBRELLA / EXCESS CASUALTY FILE DOCUMENTATION REQUIREMENTS

- a. Umbrella pricing worksheet including reason for pricing deviations.
- b. UM/UIM offer, acceptance & rejection forms where required (FL, LA, NH, VT, and WV)
- c. For scheduled underlying coverage(s) not written by AIG Programs, we require the following:



- a. Loss runs or a letter of “no known losses” where applicable – see Section 3.5
 - b. Declarations page showing the writing company, policy period and limits.
Note: for Employers Liability, an email from the retail producer indicating the writing company is acceptable.
 - c. Premiums (except auto and Employers Liability)
 - d. Vehicle schedule (automobile)
 - e. Forms schedule (except for Employers Liability).
- d. Umbrella policy when issued.

3.2 APPLICATIONS

A copy of the completed, signed and dated application is required on all new business and kept in the policy file, along with any supplemental applications, questionnaires, or statements of value which are critical to the underwriting of the account. Umbrella applications are not required to be signed if all of the underlying applications have been signed. Where the application becomes part of the insurance policy (as is the case with Professional Liability, for example) subsequent applications must be signed. Where the application does not become part of the insurance policy, subsequent renewal applications do not need to be signed, although it is considered preferable to obtain such signatures where possible. However, a completed, signed application is required every three years.

Additional information that is obtained through telephone conversations, email exchanges, or other means may be used to analyze an account, but must be documented in the account file.

All applications, including supplemental applications used by the Program Administrator, must be approved by the Company.

Standard ACORD forms and/or supplemental questionnaires or applications approved by the Program Manager are the only applications approved for this Program.

3.3 ACCOUNT CLEARANCE/RESERVATION IN ‘E START’

You must enter all accounts and Named Insureds into the AIG reservation system (eSTART) prior to the release of a quote. You must include evidence of the reservation clearance in the underwriting file. You must resolve all Underwriting Alerts, Credit Alerts and Hard Blocks in accordance with the AIG’s Programs requirements (see website for details) or as directed by your Program Manager prior to quote and retained in the file.

In addition, when an account is bound, it must be updated in eStart to reflect a bound status.



3.4 ACCOUNT SUMMARY WORKSHEET

Each Underwriting file must contain a completed “Account Summary Worksheet” (one document) that includes the following:

- Name and address of the First Named Insured
- Complete list of Named Insureds, a brief summary of each named insured’s operations (including any discontinued operations).
- Description of all operations (confirming eligibility).
- Exposure and hazard analysis.
- Current/expiring premium (for new business, where available).
- Loss history summary by line of business supporting eligibility, including the following:
 - Total number of losses and total loss dollars incurred by policy year
 - Analysis of any claim in excess of \$50,000
- D&B Score of 1, 2, or 3 (from eStart), or if the score is 0, 4, or 5, financial analysis as directed in Section 1.1, Eligibility, or referred to the Program Manager with supporting financials and approved prior to quote.
- Underwriting rationale supporting writing the account.

3.5 LOSS RUNS/LOSS ANALYSIS

You must analyze loss information prior to quoting any account in accordance with the eligibility requirements set forth in Section 1.1 and documented in the Underwriting file. Three year currently valued (hard or electronic copy) loss runs provided by the insurer are required on new business. See Section 3.4 for documentation expectations.

3.6 REFERRAL PROCESS / REQUIRED DOCUMENTATION

You must refer any underwriting issue that falls outside of the underwriting authority herein to your Program Manager prior to quoting the account. Such referral must clearly include the following:

- Reason(s) for the referral (including direct reference to Your Authority triggering same).
- Supporting documentation, including a completed, current ‘Account Summary Worksheet’ (see Section 3.4).
- Your reasons supporting why an exception should be made.
- Due date for a response.

It is incumbent upon You to allow sufficient time for the Program Manager to review all referrals.

Your Program Manager will respond to you with a decision via email, which you must retain in the underwriting file. You may not quote or bind coverage prior to receiving written approval from your Program Manager.



Once approved, where You have established that there has been no material change to the risk and properly documented the file, the approval remains in effect and resubmission is not required at each renewal*. However, the following exceptions limit referral approval to the current policy year only:

1. When limited by the Program Manager and stated in their approval email; or
2. Deterioration of previously approved three year account loss ratio of more than 10%; or
3. Any referral for rate exceptions; or
4. The premium exceeds your authority as stated in Section 2.2, Premium Authority; or
5. Any approval for property and/or inland marine coverages:
 - For flood and/or earth movement if there is an increase in limit(s) or decrease in deductible(s); or
 - Windstorm in a “wind control zone” (unless otherwise provided in the written approval); or
 - If the key amount subject increases by more than **10%** above the approved amount subject limit; or
 - Any amount subject value over \$40,000,000.

NOTE: All referral approvals pertaining to the in force policy must be kept in the current year policy file.

In addition to the above, please note that any previously approved manuscript endorsements that do not have a specific form number and edition date must be resubmitted at expiration. Once approved, the above will apply if so designated by your Program Manager.

3.7 DEDUCTIBLES / SIR PROCEDURES

General Liability: there are no mandatory deductibles or SIR’s for this Program. Accordingly, the use of any deductibles on a General Liability must be referred to your Program Manager prior to use.

3.8 QUOTATION

You must issue quote letters for all accounts using a protected pdf format. The saved pdf file name must include the insured’s name and the date the quote was created. The quote letter must be retained in the underwriting file along with the dated cover letter (email) that accompanied the quote. If a request is made to revise the quote prior to binding, you must issue a new quote letter.

At a minimum the quote letter must include the following: date of proposal, name of producer, name of insured, proposed effective date and expiration date, conditions, limits of liability, deductible/self Insured retention if applicable, premium, applicable coverage, description of forms and endorsements, services if applicable, payment options.

3.9 BINDERS

All requests from a retail broker or applicant to bind coverage must be in writing and received prior to the coverage inception date. If multiple quotes were provided, the bind order must clearly state the quote option selected.



You must issue a binder whenever a policy is not issued and mailed (USPS or electronically) within five (5) business days of the policy's effective date and outline the final agreed-upon terms and conditions (which may differ from the quote letter assuming the changes are non-monetary). All binders must be converted to a .pdf format, sent via email, and retained in the underwriting file, along with the dated cover letter that accompanied the binder. A binder cannot be issued for a period of more than 30 days without written approval by the Company.

Binders may consist of an ACORD Form 75 or a binder letter, provided however, that all binder letters must reference the quote being bound and include the following information:

- Date of issue
- Quote being bound (where multiple quotes exist, you must identify the one being accepted by the insured)
- Effective date
- Type of insurance
- Coverage/Forms
- Limits
- Deductibles/SIR's/Coinsurance
- Fees and assessments
- Premium
- Writing company(s)
- Special conditions (warranties, subject to conditions, disclaimer wording in the event of a material change in exposure or conditions)
- All non-monetary changes agreed to at time of binding

All binder letters must contain the following language:

"This binder contains a summary of the coverage provided under the policies listed herein and does not include all the terms, conditions, and exclusions of the policy(ies). The policy(ies) contain the full and complete agreement with regard to the coverage provided therein. Please review the policy(ies) thoroughly with your broker upon receipt and notify us promptly in writing if you have any questions. In the event of any inconsistency between the binder and the policy, the policy language shall control."

3.10 OTHER UNDERWRITING CONSIDERATIONS

3.10.1 CANCELLATIONS/NON RENEWALS

You must provide proper and timely cancellation and/or non-renewal notices to policyholders, and such other entities as required by the policy, any application law, rule, regulation or order, or the Company. For all cancellations, conditional renewals and non-renewals, use of ODEN Policy Terminator is required to ensure that notices provided comply with each state's requirements.



3.10.2 DECLINATIONS

Declination of any submitted new business account must be done in writing and in a timely manner.

3.10.3 MATERIAL CHANGE IN COVERAGE/RATE INCREASES

Many states require notification of any change in premium (including not only base rate changes, but the premiums charged to the individual account) or restrictions in coverage. Some states will require notification to the policyholder prior to renewal, while other states may require a conditional non-renewal. You must issue such notices as required by applicable law, and forward any questions to your Program Manager.

3.10.4 STATE SPECIFIC AMENDATORY ENDORSEMENTS

You must issue all state regulatory notices and amendatory endorsements as required by applicable law. If you are issuing policies through CoverAll, such notices and state amendatory endorsements are automatically attached. Non-CoverAll Programs should consult the PA Website for these notices and amendatory endorsements. As updated versions of these notices and amendatory endorsements become available, we will provide these to you via PA Bulletin and update CoverAll and the PA Website accordingly.

Your Program Manager is available should you have any related questions.

3.10.5 HEADQUARTERS STATE RULE

You must verify that the Program is in compliance and using approved loss costs/rates, rules and forms based upon the 'headquarters state' of the first named insured. As used in this document, "headquarters state" is defined as the state shown in the mailing address of the first Named Insured on the declarations page – the state in which the first Named Insured maintains its headquarters or principle place of business.

3.10.6 TERRORISM RISK INSURANCE ACT (TRIA)

You must comply with provisions of the Federal Terrorism Risk Insurance Act of 2002, as amended. You must provide a quote for terrorism when providing coverage for Property, General Liability, and/or Excess Casualty lines of business. The Company has taken the position that coverage for terrorism for these lines must be offered with no option to reject coverage, using Form 96556 (01/15) and must clearly show the premium charge. The rate will be a flat charge of 1% where approved. (Refer to Qwik Notes for zip codes where coverage for Terrorism requires a referral.)

3.10.7 OFFICE OF FOREIGN ASSETS CONTROL (OFAC)

You must attach the approved AIG Economic Sanctions Endorsement on all policies.



You must comply with all laws, rules and regulations promulgated by the Office of Foreign Assets Control (OFAC). By clearing the account and any alerts and/or blocks that arise in eStart (see Section 3.3), you are satisfying this requirement.

However, You must refer all matters involving conflicts of this type to your Program Manager immediately to address any potential legal risks under all applicable laws prior to quoting. You are not authorized to bind coverage for any insured included on any list of Specifically Designated Nationals and Blocked Persons promulgated by OFAC.

3.10.8 COMMISSION – POLICYHOLDER NOTICE

You must attach the approved AIG policyholder notice (form 91222 04/13) regarding producer commission to all policies issued pursuant to the Program.

4. ADMINISTRATION AND SERVICE

4.1 LOSS CONTROL

Loss control surveys are provided by AIG Programs approved subcontractors. The purpose of the surveys is to verify information obtained on the application, improve/enhance the insured’s risk management program and to identify “exceptions” or critical information requiring the underwriter’s review.

Refer to Qwik Notes loss control section for specific requirements.

The following program specific guidelines have been developed to ensure consistency in the utilization of loss control throughout the underwriting of AIG Programs accounts:

Loss control services will be provided by iAudit Expert.

- A.** The Underwriter should request a physical survey within seven days of effective date on all new business and every three (3) years thereafter if any of the following applies:
 - (1) Total combined premium (all lines except Livestock Mortality) is \$75,000 or greater.
 - (2) Property TIV of \$2,000,000 or greater amount subject at any one location. For accounts with multiple buildings or locations, a plan should be developed to complete location surveys within three years. The plan should be developed in conjunction with the Program Manager.
 - (3) The Underwriter has special instructions or questions they would like answers to that are unique to the program or the account and are best addressed with a physical survey.
 - (4) At the discretion of the Underwriter; a physical survey may be requested more frequently and regardless of premium size, if necessary.
- B.** The Program Administrator should review the survey report regardless of whether or not it contains recommendations within seven (7) calendar days of receipt. The underwriting file should reflect the review including the date it was done and any underwriting actions that are or may be necessary as a result of the review – including items not resulting in recommendations. The policy should be endorsed to accurately reflect any changes to exposures or additional exposures identified through the survey.



- C. Global Loss Prevention is responsible for mailing the insured and broker/agent the survey letter and recommendations requesting a response to *Essential* recommendations (if any) within 14 days.
- D. The Underwriter is responsible for follow-up on *Essential* recommendations on or about day 45 when no response or a non-compliance response to *Essential* recommendations was received.

4.2 PREMIUM INSTALLMENTS AND FINANCING

The Company does not offer premium installments. Premium financing is allowed but is not offered by the Company.

5. LINE OF BUSINESS GUIDANCE: RATES AND RULES

Included in this Section are the rates and rules by product line approved for use with this program and is subject to periodic change. We will use the Cover-All operating system and/or Program Administrator bulletins to keep this information current.

General Pricing Discussion:

The following item is further clarified:

- For business in Nebraska, you do not have authority to use more than 25% schedule credit on any new account or any line of business on an existing without prior referral to and approval by the company.

The following additional items are added to this section:

- You do not have authority to reduce the final rate charged on any renewal account for any line of business without referral to and approval by the company. Exposure changes do not require referral if there is no change in the final rate charged, and if they are the only driver of the reduction in premium on a line of business.

5.1 PROPERTY / INLAND MARINE / CRIME: APPROVED RATES AND RULES

Unless otherwise directed in this section please refer to the Division 66 Property Qwik Notes.

You are expected to review property values at each renewal, and adjust where necessary, to assure proper insurance to value.

Refer to Qwik Notes for specific guidance on approved Marshall & Swift valuations.

The following are included, in addition to requirements within Qwik Notes.

- Buildings need to show evidence of good maintenance practices.
- Written documentation indicating that bearings, grain conveying equipment, and hammers and rollers have been replaced in the Feed Mill in the last 15 years.

The following ITV qualifications will apply in addition to those outlined in Qwik Notes.



- For highly customized buildings, a written, “cost of replacement” appraisal/quote from a qualified contractor dated within the past 12 months will be accepted as evidence of proper valuation.
- For pre-engineered buildings replacement cost literature from the manufacture along with an appraisal/bid for installation from a qualified contractor dated within the past 12 months will be accepted as evidence of proper valuation.

Appropriate building values will be determined via MSB, however the values below are a guideline:

Building Types	Value Ranges	Descriptions/Conditions
Scale House	\$30-\$100 per sq ft	<500 sq feet, depending on construction
Grain Bins	\$1.75 - \$2.50 per bushel	Rated on bushel storage capacity
Barns: Commodity	\$40 - \$50 per sq ft	3-sided buildings – concrete & steel
Hay	\$20 - \$25 per sq ft	Open walled pre engineered steel over concrete

- Replacement cost on buildings and contents (ACV where appropriate). All mobile homes are to be written on an ACV basis.

The AAIS AgOp rate plan will be used for all property and inland marine exposures, with all rating factors documented within the rate workbook.

Minimum benchmark pricing for this program is being implemented. The following rates are minimum rates and accounts with rates above these minimums should not be impacted. Accounts below these minimum benchmark targets should be moved toward these thresholds over no more than two renewal cycles. New business accounts should not be considered if pricing is below these benchmark targets without good reasons and will require referral to and approval by the company:

- **Property –**
 - 15 cents for PC 1-8 with RM 3 or less T&H
 - 20 cents PC 9 & 10 with RM 3 or less T&H
 - 20 cents for PC 1-8 with RM 4 or greater T&H
 - 25 cents PC 9&10 with RM 4 or greater T&H
- **Hay -**
 - In buildings –
 - building is a 3 sided structure – \$0.75 rate (to be rated via AgOp as contents)
 - building that is a roof with 4 poles – \$1.25 rate (to be rated via AgOp as contents)
 - Outside buildings – AGOP Hay rates
 - Hay stack limit of \$100,000 per stack applies for hay in the open. Limits above \$100,000 must be referred to program manager for prior approval.
- **Inland Marine -**
 - Mobile Equipment – 20 cents
 - Irrigation Equipment – 30 cents



Inland Marine Equipment used at Feedlots:

- Mobile Machinery and equipment valued over \$5,000 per item will be scheduled via the AG OP Inland Marine requirements. Mobile Machinery includes feed trucks that are not registered for road use.
- Deductibles should be commensurate with the schedule. A \$1,000 deductible is the minimum; however any item(s) with individual values at or above \$100,000 should have a higher deductible whenever possible.

CRIME:

It is our intent to migrate our Crime policies to the Actual Loss Sustained form as follows:

- Effective immediately, all new Crime business should be written using ISO’s Actual Loss Sustained coverage form (CR 0021)
- In the event you would like to write a new Crime policy on the ‘Discovery’ form, it requires a referral and prior approval by the program manager utilizing a retroactive date that is concurrent with the inception date of policy. However, the use of this form is strongly discouraged.

Renewals of existing business currently written on the ‘Discovery’ form (CR 0020) may continue as long as CR 2005, Retroactive Date Endorsement, is attached and properly completed (no earlier than the original date AIG assumed coverage on consecutive renewals).

5.2 GENERAL LIABILITY – APPROVED RATES AND RULES

Unless otherwise directed in this section:

1. Please refer to the Division 66 General Liability Qwik Notes
2. We will use ISO loss costs, rules and forms when writing Commercial General Liability.

Refer to Company rules exist for our programs and are summarized in Qwik Notes. Program specific ‘refer to company rules’, if any, can be found below:

Should you encounter a ‘refer to company’ issue not addressed above, please refer to your program manager for guidance.

Applications and accompanying statements must identify all entities insured as they are currently and entities, products and operations as they were in the past if the insured remains legally responsible for them. **If any past entities, products or operations would not be eligible for consideration within this program, the prospect must be submitted to the company prior to any commitment.**

To add Basic Premises Liability or Personal Liability coverage use one of the following classes:

Farm Type	Crops
Type I	Horses, livestock (excl horses), animal specialties (excl bees, fish, worms)
Type II	Dairy, poultry
Type III	Vegetables, melons, fruits, tree nuts, horticulture, bees, fish, worms, other insect farming



Type IV Grain, other field crops

Note: You have no authority for Type III farms, horses, animal specialties or poultry.

ISO farm liability class code				
Total Acreage	Type I	Type II	Type III	Type IV
160 or less	01518	02518	03518	06518
> 160, to 500	01618	02618	03618	06618
> 500, to 2,000	01718	02718	03718	06718
> 2,000	01818	02818	03818	06818

These are loss costs for a \$100,000/\$200,000 limit and must have the appropriate Farm LCM and ILF applied to determine the manual premium charge to be added to Coverall for offering coverage via **FL 0411 10 06 Basic Farm Premises Liability**. The charge must be made whenever **FL 0411 10 06 Basic Farm Premises Liability** is added to the policy.

	AZ	CA	CO	ID	IA	KS	MT
Total Acreage	L Cost	L Cost	L Cost	L Cost	L Cost	L Cost	L Cost
160 or less	181.17	124.29	41.84	111.86	26.84	29.45	35.89
> 160, to 500	271.75	186.44	62.76	167.79	40.26	44.18	53.84
> 500, to 2,000	452.92	310.72	104.6	279.66	67.09	73.63	89.73
> 2,000	452.92	310.72	104.6	279.66	67.09	73.63	89.73

	NE	NV	NM	ND	OH	OK	SD
Total Acreage	L Cost	L Cost	L Cost	L Cost	L Cost	L Cost	L Cost
160 or less	28.51	85.96	58.58	39.32	34.67	18.91	27.76
> 160, to 500	42.77	128.94	87.87	58.98	52.02	28.36	41.65
> 500, to 2,000	71.28	214.9	146.46	98.29	86.69	*	69.41
> 2,000	71.28	214.9	146.46	98.29	86.69	*	69.41

*use \$28.36 loss cost for first 500 acres, then \$0.36 for each additional 100 acres or fraction thereof

	TX	UT	WI	WY
Total Acreage	L Cost	L Cost	L Cost	L Cost
160 or less	27.21	85.37	71.48	41.86
> 160, to 500	40.83	128.06	107.23	62.8
> 500, to 2,000	68.03	213.44	178.71	104.67
> 2,000	68.03	213.44	178.71	104.67



Form **FL 0412 10 06 Personal Liability** is used to provide personal liability to the owner living on premises. The above listed charges include one (1) owner-occupied residence. If there are additional residences on the premises, then you must call the Program Manager for the appropriate additional charge to provide Personal Liability to other owners living on premises.

Dairy Pollution Coverage – Not available in DC, FL, HI, VT, AK, AR, IL, MT & NY on an admitted basis. May be considered on a non-admitted basis in these states with referral and approval by program manager.

Each Pollution Incident	Aggregate	Deductible per Incident	
\$50,000	\$50,000	\$5,000	\$250 MP
\$100,000	\$100,000	\$5,000	\$550
\$100,000	\$100,000	\$10,000	\$500
\$100,000	\$100,000	\$25,000	\$450

Limits over \$100,000 may be considered with referral and approval by Program Manager. The highest limit available with referral and approval is \$250,000.

Retro date will be the inception on the first policy pollution coverage is written. Thereafter, the retro date will remain the original (first policy coverage) date as long as coverage renews without interruption.

Where pollution coverage is offered, each applicant will be required to certify they do not have any EPA or state violations

Forms for pollution coverage;

CG0039 (04/13) Pollution Liability Coverage Form – Designated Sites

117509 (05/14) Dairy Farms – Sudden and Accidental Limited Pollution Coverage Endorsement

117564 (06/14) Dairy Farms – Sudden and Accidental Limited Pollution Coverage Endorsement – PA

117609 (08/14) Dairy Farms – Sudden and Accidental Limited Pollution Coverage Endorsement – MA

117607 (08/14) Dairy Farms – Sudden and Accidental Limited Pollution Coverage Endorsement – TX

117579 (07/14) Dairy Farms – Sudden and Accidental Limited Pollution Coverage Endorsement – VA

Refer to Company Rates by GL Class Code:

48636 – Stockyards - Products/Completed Ops. – use 50% of the Prem Ops Loss Cost per the ISO CL Manual for GL territory subject to a 1.00 minimum loss cost.



12583 – Feed Dealers / Hay Dealers - Products/Completed Ops is ELP rated – the Homogeneity / Reliability index is 5/B indicating homogeneity but low reliability (not enough data for the class to be a strong indicator of loss potential). For this reason, the ELP rate can be adjusted upward as needed with appropriate documentation.

FL 0412 10 06 Personal Liability is used to provide personal liability to the owner living on premises. The above listed charges include one (1) owner-occupied residence. If there are additional residences on the premises, then you must call the Program Manager for the appropriate additional charge to provide Personal Liability to other owners living on premises.

Due to Federal regulations regarding the Migrant Workers Act, we do not want to cover liability for farming operations that utilize migrant or seasonal workers and would be subject to additional Federal requirements. As such, the following form is added to our Mandatory Forms list for General Liability:

FL 0116 09 94 Exclusion - Migrant and Seasonal Agricultural Worker Protection Act.

This is a mandatory exclusion form when attaching **FL 0411 10 06 Basic Farm Premises Liability**

FEEDLOT DAIRY PRODUCTS

Some dairy farmers sell their products directly to the public at their farm locations. They may also sell some products made by other farmers and products that they have purchased for resale. These products may include things that are made with or contain dairy products such as hand lotions containing milk.

We will use ISO class codes and rates to price for these exposures. A list of eligible and ineligible products follows. Please contact your Program Manager for products not listed below.

Eligible

- Milk and dairy products must be labeled according to the Food and Drug Administration requirements: full address of the company where the product was manufactured, nutritional label including additives, use by dates must be on the product label
- All products must have lot numbers so that they can be identified in the event of a recall
- All products for sale must be stored at the proper temperature and be within the use by date
- Pasteurized milk or pasteurized cream
- Hard cheeses such as cheddar
- Soft cheeses, such as Brie made from pasteurized milk
- Processed cheeses
- Cream cheese, cottage cheese, and Ricotta cheese made from pasteurized milk
- Ice cream, ice milk, frozen yogurt, pudding or yogurt made from pasteurized milk
- Soymilk
- Soaps, topical hand and body lotions and creams containing pasteurized milk or pasteurized milk products

Ineligible



- Milk and dairy products that are not labeled according to the Food and Drug Administration requirements: full address of the company where the product was manufactured, nutritional label including additives, use by dates
- Products without lot numbers or other identifying numbers to identify them in the event of a recall
- Product for sale that are not stored at the proper temperature or are past their use by date
- Raw milk or raw cream and any products containing raw milk or raw milk by-products
- Soft cheeses made from unpasteurized milk
- Cream cheese, cottage cheese, and Ricotta cheese made from unpasteurized milk
- Ice cream, ice milk, frozen yogurt, pudding or yogurt made from unpasteurized milk
- Any product advertised as providing a health or medical benefit whether on the company's website, product label, literature displayed by the product or literature provided to customers
- Baby food
- Pet food
- Catering operations and concessionaires

Classifications

- **Dairy Products Mfg 52002 based on gross sales** for non-frozen dairy products the insured manufactures & sells
- **Dairy Products or Butter and Egg Stores –Other than Not-For-Profit 11258 based on gross sales** for non-frozen dairy products the insured sells, but has not manufactured including those manufactured by other farmers.
- **Food Products Mfg – frozen 53375 based on gross sales** for ice cream, ice milk & frozen yogurt manufactured by the insured.
- **Stores – no food or drink – Other than Not-For-Profit 18437 based on gross sales** – for eligible nonfood items the insured may sell such as hand and topical body lotions.

5.3 AUTOMOBILE – APPROVED RATES AND RULES

Unless otherwise directed in this section:

1. Please refer to the Division 66 Automobile Qwik Notes
2. We will use ISO loss costs, rules and forms when writing Commercial Automobile.

Automobile coverage cannot be issued on a stand-alone basis.

Fleets with more than 30 vehicles must be referred to the company.

Cattle or Livestock Hauling is not acceptable for coverage within the program and must be declined.



5.4 EXCESS / UMBRELLA: APPROVED RATES AND RULES

Unless otherwise directed in this section:

1. Please refer to the Division 66 Umbrella Qwik Notes.
2. See the Qwik Notes for our Umbrella underwriting guidelines.
3. Use AIG Rating Plan for Standard Umbrella found in Umbrella Qwik Notes

Any exposures excluded under the primary General Liability, WC, and/or Auto Liability, including cattle hauling exposures of any kind, must be excluded with the same wording under the Umbrella contract

5.5 MISCELLANEOUS COVERAGES: EQUIPMENT BREAKDOWN

General Statements Regarding Eligibility:

Eligible Occupancy: Cattle Feedlots and other Animal Food manufacturing – Feed Manufacturing and Dairies
If a risk meets any one of the following criteria, it must be referred to the Program Manager for an equipment breakdown quotation. If one "Location" is a referral then the entire policy becomes a referral policy.

- Any policy that has a "Location" with a "TIV" greater than \$7,500,000.
- Any policy with an Equipment Breakdown limit or sublimit that exceeds \$100,000 as respects the following coverages:
 - Perishable Goods/Spoilage
 - Data Restoration
 - Expediting Expense
 - Hazardous Substances
 - Off Premises Property Damage
 - Dependent Properties
 - Computer Equipment
 - Service Interruption
- Any policy with an Equipment Breakdown limit or sublimit that exceeds the following as respects Newly Acquired Premises coverages:
 - \$1,000,000 Building
 - \$1,000,000 Business Personal Property
 - 180 days
- Any policy that includes any one of the following coverage forms, but only if equipment breakdown coverage under said form is to be insured:
 - Any Inland Marine Form
 - Any Equipment Floater or Contractors Installation Floater
- Any policy with two or more covered equipment breakdown losses within the last 24 months.
- Any policy with a covered equipment breakdown loss greater than \$25,000.



- Any policy that has a "Location" with a total power generating capacity greater than 250 kilowatts based on the nameplate rating of the equipment. This includes solar, wind, and any other method of generating power. This does not include equipment intended to generate electricity solely on an "emergency basis".
- Any policy that has a "Location" outside the United States
Any policy that requires Live Animal Coverage.

Deductibles:

The Equipment Breakdown deductibles for Property Damage follow the Property Policy Property Damage subject to a \$2,500. Minimum

The Business Income deductible follows the Property Policy Business Income Deductible, subject to a 24-hour minimum

A separate spoilage deductible of 10% of the loss, \$2,500 minimum applies.

Rates:

Policies with Deductible	Rate Per \$100 of TIV
\$2,500	0.054
\$5,000	0.052
\$10,000	0.048
\$25,000	0.045

The rates herein are annual rates and may be pro-rated for in-term transactions or odd-term policies.

Definitions:

- "TIV" is Total Insured Value and is defined as 100% Building Value, 100% Business Personal Property (excluding stock) Value and 100% Business Income Value.
- "Location" means premises involving the same or connecting lots, or premises whose connection is interrupted only by a street, roadway, waterway or right-of-way of a railroad.

5.6 MISCELLANEOUS COVERAGES: ANIMAL MORTALITY

ANIMAL MORTALITY COVERAGE:

There are two areas of Animal Mortality – the Cattle Feedlot or Dairy Replacement exposure and the Equine Mortality exposure. Equine Mortality is to be offered only for those horses stabled at the insured location on a regular basis, regardless of ownership.

You have authority to use the rates included in the attached Livestock Mortality rate plan. However, you may not credit rates by more than 15% without first referring to the Program Manager for approval. You may debit the rates as needed.

Requests for \$2,750 per head limit require referral and approval by Program Manager.

The rates are monthly rates applied on a per head basis on all livestock in the yard. Monthly reports will be received with number of head at the close of each month. The minimum monthly premium is \$100. Rates include Freezing as a named peril and include pasture cattle as long as it is a small percentage of the overall operation (< 25%). Rates also include a \$250,000 sub-limit for Contaminated Feed. The rate charge for each additional \$250,000 increment is an additional \$0.01 per head per month, not to exceed a \$1,000,000 total per occurrence limit.



LOCATION DISTANCE: AT LEAST 25 MILES MUST SEPARATE ALL LOCATIONS (FEEDLOT, PASTURE OR DAIRY) IN ORDER TO REDUCE THE LIKELIHOOD OF MULTIPLE LOCATIONS BEING IMPACTED BY THE SAME EVENT. IF THAT IS NOT THE CASE, THEN YOU WILL DEEM ALL LOCATIONS WITHIN ANY 25 MILE RADIUS AS A “SINGLE LOCATION” AND YOU WILL EVALUATE THE EXPOSURES TO DETERMINE THE TOTAL LIMITS TO OFFER UPON REFERRAL TO THE PROGRAM MANAGER.

Endorsement **101247 (08/09) Per Location Limit of Insurance Endorsement may only be used on accounts where 25 miles or more separates each of the locations to be covered by the policy. In cases where there is a concentration of values within a 25 mile radius, multiple limits per location are not to be offered. Numerous Pasture Locations is also an issue with this endorsement and must be considered when determining eligibility.

EQUINE MORTALITY COVERAGE EXTENSION:

We will offer the following limits and rates for this coverage at a \$2,500 per occurrence deductible. This extension is for horses that are in your care, custody or control and used in your Feedlot/Dairy operations and is not meant to cover horses owned for personal use.

No. of Horses	Max/Horse Limit	Per Occ. Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

MORTGAGED OR STOLEN LIVESTOCK COVERAGE ENDORSEMENT:

This Coverage is offered on a “per head bought” & “per head sold” basis. The maximum available limit is \$500,000. It will be reported on a monthly basis and each head bought &/or sold during the month will be reported and charged for per the schedule below. **Mortgaged or Stolen Cattle Coverage is not available for any new business accounts.** It may be considered on renewal business only if currently included in the expiring coverages.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



5.6 MISCELLANEOUS COVERAGES: EPLI

Endorsement Attachment Rules (Opt Out):

Each new and renewal quote should include the EPL coverage endorsement in the base package GL premium. Utilizing this attachment strategy is a more streamlined and effective process which eliminates the need for affirmative confirmation of eligibility and the need for a unique quote/binder confirming the separate charge and the Insured's desire to purchase. At no time should the base package premium be compromised to account for the additional EPL premium. A review of the calculation of premiums will be built into the underwriting audit process to ensure compliance.

Eligibility

- a. The applicant employs 250 employees or fewer (insureds with 101-250 employees must submit a referral application and be individually rated); and
- b. They are in eligible classifications; and
- c. They are in an acceptable state (any state except LA) (important note: **Arkansas, Montana and New Mexico insureds must be referred to the Company with a completed referral application due to state statutes dictating higher limits required**).

Ineligibility

- a. They employ more than 250 employees;
- b. They are domiciled in Louisiana.

Coverage Limits and Deductibles Options:

Annual Aggregate Limit of Liability	Per Claim Deductible	Portfolio Rates	Referral for Rate
\$25,000	\$2,500* or \$5,000	Y - 100 FTE or Less, except for AR, NM & MT	Limits not available > 100 FTEs
\$50,000	\$2,500* or \$5,000	Y - 100 FTE or Less, except for AR, NM & MT	Limits not available > 100 FTEs
\$75,000	\$5,000	Y - 100 FTE or Less, except for AR, NM & MT	Limits not available > 100 FTEs
\$100,000	\$2,500*, \$5,000 or \$10,000	Y - 100 FTE or less, except for AR, NM & MT	Y - 101- 250 FTE, except for AR, NM & MT
\$250,000	\$2,500*, \$5,000, \$10,000 or \$25,000	Y - 100 FTE or Less, except for AR, NM & MT	Y - 101- 250 FTE, except for AR, NM & MT
\$500,000	\$2,500*, \$5,000, \$10,000 or \$25,000	N/A	Y - Referral Only & NM accounts (minimum limit)
\$1,000,000	\$2,500*, \$5,000, \$10,000 or \$25,000	N/A	Y - Referral Only & all AR & MT accounts (minimum



			limit)
Limits > \$1,000,000	N/A	N/A	N/A
FTE > 250	N/A	N/A	N/A
FTE – Full Time Equivalent – each less than full-time employee should be counted as ½ an employee for determination of rating base.			
*\$2,500 Deductible Option is not available in CA. Minimum deductible option in CA is \$5,000.			

Premium Determination:

The following rating steps apply to the PORTFOLIO COVERAGE (100 Full-Time Equivalent Employees or Less). Final premiums for applicants that are referred to the company will be provided by the company.

Rating Steps:

1. Multiply the % of Premium found in the EPL Portfolio Pricing Table by the General Liability Premium (the general liability premium which is determined prior to the addition of premium for additional coverage items, and before the application of Individual Risk Premium Modification (IRPM) factors, expense modification factors, experience rating factors, or other discretionary factors.
2. If applicable, multiply the result in step 1 by the appropriate Claims Made Step Factors. Otherwise use a factor of 1.00
3. If the result found in Step 2 is less than the amount found in the Minimum Premium Table, use the Minimum Premium as the amount charged for EPL Coverage.
4. If Third Party EPL Coverage is added, multiply the result found in Step 3 by the appropriate factor from the Third Party EPL Coverage Table. Note. If the base EPL coverage determined in Step 3 is the Minimum Premium, the factor for this coverage is applied to the Minimum Premium.
5. Recoupable surcharges: apply applicable factors to the premium determined in Step 4. Round to the nearest whole dollar.

This premium includes full prior acts and coverage for punitive damages (where insurable by law).

Premium is based on the insured’s state of domicile.

See EPL Coverage Form for required premium charge(s) to purchase Supplemental Extended Reporting Period coverage in the event it is requested.

The Professional Liability or the Auto Dealers General Liability premium may be used to develop the premium charge for coverage.



EPL Portfolio Rates – All states except VT

Annual Aggregate Limit of Liability	Per Claim Deductible	Gross Premium as a Percentage of Liability Premium – All States other than CA & VT	Gross Premium as a Percentage of Liability Premium – CA Only
\$25,000	\$2,500	5.5%	n/a
\$25,000	\$5,000	4.4%	10.4%
\$50,000	\$2,500	6.6%	n/a
*\$50,000	\$5,000	5.5%	13.0%
\$75,000	\$5,000	6.6%	15.6%
\$100,000	\$2,500	8.5%	n/a
*\$100,000	\$5,000	7.4%	17.4%
\$100,000	\$10,000	6.6%	15.6%
\$250,000	\$2,500	10.7%	n/a
\$250,000	\$5,000	9.6%	22.6%
*\$250,000	\$10,000	8.8%	20.9%
\$250,000	\$25,000	7.7%	18.2%

***Limit/Deductible Default Options**



EPL Portfolio Rates Portfolio Pricing – VT

Annual Aggregate Defense Limit of Liability	Annual Aggregate Indemnity Limit of Liability	Per Claim Deductible	Gross Premium as a Percentage of Liability Premium – VT
\$12,500	\$12,500	\$2,500	5.5%
\$12,500	\$12,500	\$5,000	4.4%
\$25,000	\$25,000	\$2,500	6.6%
*\$25,000	*\$25,000	\$5,000	5.5%
\$37,500	\$37,500	\$5,000	6.6%
\$50,000	\$50,000	\$2,500	8.5%
*\$50,000	*\$50,000	\$5,000	7.4%
\$50,000	\$50,000	\$10,000	6.6%
\$125,000	\$125,000	\$2,500	10.7%
\$125,000	\$125,000	\$5,000	9.6%
*\$125,000	*\$125,000	\$10,000	8.8%
\$125,000	\$125,000	\$25,000	7.7%

***Limit/Deductible Default Options**



Minimum Premiums:

Annual Aggregate Limit of Liability	Minimum EPL Premium per Policy - All states other than CA
\$25,000	\$75
\$50,000	\$75
\$75,000	\$100
\$100,000	\$150
\$250,000	\$250

Step Factors:

The following step factors apply for New York only:

<u>Years in Claims Made</u>	<u>Claims Made Multiplier</u>
1	.74
2	.87
3	.94
4	.96
5 or more	1.00

Mid-Term Additions and Limit Increases:

No midterm additions of coverage with terms of less than 6 months. Premium will be pro-rated for short term policies. Any midterm additions or limit increase involving limits of \$250,000 or greater are subject to a warranty statement.

Third Party EPL Coverage:

Optional coverage for allegations brought by customers, clients or vendors may be purchased for additional premiums. Additional premium will be 10% or 20% of the EPL premium depending on SIC code. NOTE - If the base EPL premium is subject to the minimum premium, the 3rd Party additional percentage premium should be applied in addition to the EPL minimum premium.



SIC Code	Additional Premium
0100 – 1499	1.10
1810 – 3999	
5000 – 5199	
7370 – 7379	
7800 – 7829	
1500 - 1799	1.20
4000 – 4984	
5200 – 5999	
6000 - 6999	
7000 – 7369	
7380 – 7699	
7830 – 8699	
8700 – 9999	

Referrals to the Company:

1. Any insured with < 101 FTEs requesting a limit of insurance over \$250,000;
2. Any insured with 101 or more FTEs requesting a limit of insurance of \$100,000 or more;
3. Any insured in Arkansas, Montana or New Mexico due to minimum limits of \$500,000 or \$1,000,000; and
4. Any insured with operations that include an ineligible Class or an Excluded Class (as listed above) for which you would like consideration.

All accounts that require referral must be referred annually, including an updated Referral Application. Be sure to use the appropriate state specific application where needed.



6. ACKNOWLEDGEMENT AND ACCEPTANCE

ACKNOWLEDGEMENT AND ACCEPTANCE

The Program Underwriting Authority and the underwriting authority granted herein, supersede any previous document outlining any and all underwriting requirements and authority. Only the terms of this Authority apply to the conduct of your underwriting responsibility pursuant to the Program. Verbal expressions of underwriting authority do not alter the terms of Your Authority.

Please sign below and return an executed copy of the Program Underwriting Authority to your Program Manager within 30 days. If AIG Programs does not receive the executed copy within such time, this Authority will automatically go into effect on 6/19/2015.

I acknowledge and accept the terms and conditions set forth in this Program Underwriting Authority.

Acknowledged By:

Delegated By :

Name of Program Administrator

Ruby Simmons – Product Line Manager
Name and Title of Grantor

Ruby Simmons (handwritten signature)

Name of Recipient/Designee

Signature of Grantor

Title of Recipient/Designee

5/18/15
Date

Signature of Recipient/Designee

Date



Livestock Mortality Rate Pages

For all states that require filed rates

For other states guide as follows:

Midwest use NE as a base

West Coast use WA as a base

Mid-Atlantic and Southeast use VA as a base

Northeast use NY as a base

Dairy Farms Endorsement 109300 Flat charge \$200 all states



LIVESTOCK MORTALITY

RATING RULE PAGE

COUNTRYWIDE

See state exception pages for CA, CO, KY, MA, MT, NE, NY, VA, VT, WA

LIVESTOCK MORTALITY

A. Livestock Mortality Premium Calculation:

The Livestock Mortality premium will be developed as follows:

1. The Base Rate will be selected from the appropriate State Rate Exception Page based upon the limit of insurance, the type of cattle, and the deductible desired.
2. The Base Rate will then be subject to the filed and approved IRPM Rating Plan to develop the final adjusted rate.
3. The final adjusted rate will then be applied on a “per head, per month” basis to obtain the reportable premium for the month, subject to a minimum monthly reported premium of \$100.

B. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Max/Horse Limit	Per Occ. Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150



21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

C. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head bought” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
CALIFORNIA
RATE PAGE

A. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.0700	\$0.0750
\$7,500 deductible per occurrence	\$0.0679	\$0.0729
\$10,000 deductible per occurrence	\$0.0648	\$0.0698
\$25,000 deductible per occurrence	\$0.0595	\$0.0645
\$50,000 deductible per occurrence	\$0.0525	\$0.0575
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4800	\$0.5300
\$25,000 deductible per occurrence	\$0.4560	\$0.5060
\$50,000 deductible per occurrence	\$0.4320	\$0.4820
\$100,000 deductible per occurrence	\$0.3600	\$0.4100



B. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

C. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
COLORADO
RATE PAGE

D. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.0875	\$0.1000
\$7,500 deductible per occurrence	\$0.0849	\$0.0974
\$10,000 deductible per occurrence	\$0.0823	\$0.0948
\$25,000 deductible per occurrence	\$0.0782	\$0.0907
\$50,000 deductible per occurrence	\$0.0720	\$0.0845
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4800	\$0.5300
\$25,000 deductible per occurrence	\$0.4656	\$0.5156
\$50,000 deductible per occurrence	\$0.4423	\$0.4923
\$100,000 deductible per occurrence	\$0.3892	\$0.4392



E. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

F. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
KENTUCKY
RATE PAGE

G. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.0850	\$0.0950
\$7,500 deductible per occurrence	\$0.0825	\$0.0922
\$10,000 deductible per occurrence	\$0.0800	\$0.0894
\$25,000 deductible per occurrence	\$0.0760	\$0.0849
\$50,000 deductible per occurrence	\$0.0699	\$0.0781
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4100	\$0.4500
\$25,000 deductible per occurrence	\$0.3977	\$0.4365
\$50,000 deductible per occurrence	\$0.3778	\$0.4147
\$100,000 deductible per occurrence	\$0.3325	\$0.3649



H. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

I. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
MASSACHUSETTS
RATE PAGE

J. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.1100	\$0.1150
\$7,500 deductible per occurrence	\$0.1067	\$0.1116
\$10,000 deductible per occurrence	\$0.1035	\$0.1082
\$25,000 deductible per occurrence	\$0.0983	\$0.1028
\$50,000 deductible per occurrence	\$0.0905	\$0.0946
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4000	\$0.4500
\$25,000 deductible per occurrence	\$0.3800	\$0.4365
\$50,000 deductible per occurrence	\$0.3686	\$0.4147
\$100,000 deductible per occurrence	\$0.3244	\$0.3649



K. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

L. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
MONTANA
RATE PAGE

M. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.2200	\$0.2400
\$7,500 deductible per occurrence	\$0.2134	\$0.2328
\$10,000 deductible per occurrence	\$0.2070	\$0.2258
\$25,000 deductible per occurrence	\$0.1966	\$0.2145
\$50,000 deductible per occurrence	\$0.1809	\$0.1974
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.5300	\$0.5800
\$25,000 deductible per occurrence	\$0.5141	\$0.5626
\$50,000 deductible per occurrence	\$0.4884	\$0.5345
\$100,000 deductible per occurrence	\$0.4298	\$0.4703



N. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

O. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
NEBRASKA
RATE PAGE

P. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.0800	\$0.0900
\$7,500 deductible per occurrence	\$0.0776	\$0.0873
\$10,000 deductible per occurrence	\$0.0753	\$0.0847
\$25,000 deductible per occurrence	\$0.0715	\$0.0804
\$50,000 deductible per occurrence	\$0.0658	\$0.0740
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4800	\$0.5300
\$25,000 deductible per occurrence	\$0.4656	\$0.5141
\$50,000 deductible per occurrence	\$0.4423	\$0.4884
\$100,000 deductible per occurrence	\$0.3892	\$0.4298



Q. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

R. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
NEW YORK
RATE PAGE

S. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.1100	\$0.1150
\$7,500 deductible per occurrence	\$0.1067	\$0.1116
\$10,000 deductible per occurrence	\$0.1035	\$0.1082
\$25,000 deductible per occurrence	\$0.0983	\$0.1028
\$50,000 deductible per occurrence	\$0.0905	\$0.0946
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4000	\$0.4500
\$25,000 deductible per occurrence	\$0.3800	\$0.4365
\$50,000 deductible per occurrence	\$0.3686	\$0.4147
\$100,000 deductible per occurrence	\$0.3244	\$0.3649



T. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

U. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
VIRGINIA
RATE PAGE

V. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.0850	\$0.0950
\$7,500 deductible per occurrence	\$0.0825	\$0.0922
\$10,000 deductible per occurrence	\$0.0800	\$0.0894
\$25,000 deductible per occurrence	\$0.0760	\$0.0849
\$50,000 deductible per occurrence	\$0.0699	\$0.0781
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.3800	\$0.4000
\$25,000 deductible per occurrence	\$0.3686	\$0.3880
\$50,000 deductible per occurrence	\$0.3502	\$0.3686
\$100,000 deductible per occurrence	\$0.3081	\$0.3244



W. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

X. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
VERMONT
RATE PAGE

Y. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.1200	\$0.1400
\$7,500 deductible per occurrence	\$0.1164	\$0.1358
\$10,000 deductible per occurrence	\$0.1129	\$0.1317
\$25,000 deductible per occurrence	\$0.1073	\$0.1251
\$50,000 deductible per occurrence	\$0.0987	\$0.1151
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.4600	\$0.5000
\$25,000 deductible per occurrence	\$0.4462	\$0.4850
\$50,000 deductible per occurrence	\$0.4239	\$0.4608
\$100,000 deductible per occurrence	\$0.3730	\$0.4055



Z. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

AA. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01
At Time of Sale	\$0.01



Livestock Mortality
 State Exception Page
WASHINGTON
RATE PAGE

A. Livestock Mortality Premium Calculation:

	Limit Per Occurrence	
	\$5,000,000	\$10,000,000
BEEF CATTLE	Rate per head per month	Rate per head per month
\$5,000 deductible per occurrence	\$0.1050	\$0.1150
\$7,500 deductible per occurrence	\$0.1019	\$0.1116
\$10,000 deductible per occurrence	\$0.0988	\$0.1082
\$25,000 deductible per occurrence	\$0.0939	\$0.1028
\$50,000 deductible per occurrence	\$0.0863	\$0.0946
DAIRY CATTLE		
\$15,000 deductible per occurrence	\$0.3800	\$0.4000
\$25,000 deductible per occurrence	\$0.3686	\$0.3880
\$50,000 deductible per occurrence	\$0.3575	\$0.3764



\$100,000 deductible per occurrence	\$0.3081	\$0.3244
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B. Equine Coverage Extension Endorsement:

This optional endorsement is a flat charge annual rate endorsement and is not subject to IRPM Rating Plan.

No. of Horses	Maximum Limit per Horse	Per Occurrence Limit	Flat Rate (Annual)
1 – 10 Horses	\$10,000	\$50,000	\$25
	\$15,000	\$100,000	\$50
11 – 20 Horses	\$10,000	\$150,000	\$75
	\$15,000	\$225,000	\$150
21 – 30 Horses	\$10,000	\$250,000	\$125
	\$15,000	\$375,000	\$250
31- 50 Horses	\$10,000	\$400,000	\$200
	\$15,000	\$600,000	\$400

C. Mortgaged or Stolen Livestock Coverage Extension Endorsement:

This optional endorsement is a flat charge on a “per head purchased” and a “per head sold” basis. When coverage is provided, the number of head bought and sold each month will be included in the Monthly Report due from the client.

	Rate per Head
At Time of Purchase	\$0.01



At Time of Sale	\$0.01
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