



Programs Client Summit

March 27-29, 2019 • The Naples Beach Hotel & Golf Club • Naples, Florida

Directory

Program Administrator	Program Name	Business Description	PA Contact	AIG Program Manager	AIG Product Line Manager	Geography
Alliant Specialty Insurance Services, Inc.	Tribal First	Property and Excess Umbrella for Sovereign Indian Nations.	Nancy Arky narky@alliant.com	Gary Scarborough	Jackie Fellrath	Contiguous 48 States
AmWINS Program Underwriters, Inc.	CarPac	Sub-program to the Dealer Guard Program. Selling commercial insurance to franchised new car dealers.	Jim Kelley james.a.kelley@amwins.com	Candace Bourg	Tim Dillon	Nationwide (except MA)
AmWINS Program Underwriters, Inc.	Broadcasters	Program providing commercial insurance to broadcasters, non-network radio and television.	Bill McCloy bill.mccloy@amwins.com	Aggi Pharo	Jackie Fellrath	Nationwide
AmWINS Program Underwriters, Inc.	DealerGuard	Program selling IM open lot coverage to independent and franchised auto dealers.	Jim Kelley james.a.kelley@amwins.com	Candace Bourg	Tim Dillon	Nationwide
AmWINS Program Underwriters, Inc.	MAPP	Program selling commercial insurance to metal and plastic product manufacturing and related distributors.	Jim Kelley james.a.kelley@amwins.com	Margaret Curcio	Tim Dillon	Nationwide
AmWINS Program Underwriters, Inc.	MountainGuard	Program selling Package and Umb/XS to ski areas and resorts including summer activities.	Jim Kelley james.a.kelley@amwins.com	Patti Craig	Tim Dillon	Nationwide & Canada
AmWINS Program Underwriters, Inc.	Oil & Gas	Program providing Package, Auto & Umbrella for oil & gas well contractors, operators and non-o ownership working interest in oil and gas well and oilfield contractors.	Jim Kelley james.a.kelley@amwins.com	Patti Craig	Tim Dillon	Nationwide, except for NY & Marcellus Shale
AmWINS Program Underwriters, Inc.	RecycleGuard	Commercial Insurance program for recyclers handling scrap metals, paper, plastic, glass, textiles, electronics, etc.	Dan Curran daniel.curran@amwins.com	Margaret Curcio	Tim Dillon	Nationwide & Canada

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AmWINS Program Underwriters, Inc.	Rent It Guard	Program Providing Package, Auto & Umbrella for equipment rental (excluding cranes) and party supply stores.	Dan Curran daniel.curran@amwins.com	Tim Dillon	Tim Dillon	Nationwide, excluding Cook County, NYC 5 Boroughs, Philadelphia, Miami & Dade County & West Virginia
AmWINS Program Underwriters, Inc.	ResortGuard	Program providing Package and Umb/XS to timeshare, interval ownership condos, and resorts not owned by ski resorts.	Jim Kelley james.a.kelley@amwins.com	Tim Dillon	Tim Dillon	Nationwide & Canada
AmWINS Program Underwriters, Inc.	Utility Sure	Program providing Package, Auto & Umbrella for public gas utilities and investor owned utilities.	Jim Kelley james.a.kelley@amwins.com	Margaret Curcio	Tim Dillon	Nationwide
AmWINS Program Underwriters, Inc.	WellGuard	Program providing Package, Auto & Umbrella for the ground water industry including water well contractors, geothermal drillers and incidental manufacturers related to the industry.	Jim Kelley james.a.kelley@amwins.com	Sandi McCabe	Tim Dillon	Nationwide, excluding AR, CO, HI, LA, OR, SC, Cook County and NYC 5 boroughs
AmWINS Program Underwriters, Inc.	Work Truck Guard	Program providing Package, Auto & Umbrella for truck body distributors, trailer mgf, truck body fabricators, emergency vehicle conversion & specialty equipment installers for work truck aftermarket.	Jim Kelley james.a.kelley@amwins.com	Margaret Curcio	Tim Dillon	Nationwide
Brown and Riding Insurance Services, Inc.	Alaska Commercial Insurance	Wholesale program providing commercial insurance in Alaska through Brown & Riding.	Sandra Morin smorin@brcins.com	Howard Blute	Jackie Fellrath	Alaska Only
Buschbach Insurance Agency, Inc.	Welding Supply Dististributors	Program providing commercial insurance to welding supply distributors including industrial gases; members of the Welding Supply Distributors Partnership Group.	Joan Buschbach joan@buschbach.com Bob Meagher bob.meagher@confitegroup.com	Howard Blute	Jackie Fellrath	Nationwide
Care Providers Insurance Service, LLC. (DBA NSM)	Coastal Condo/ Coastal Hotel	Program designed to sell GL, Property, Umb/XS, and Equipment Breakdown to condos from TX to ME.	Mike Egan mpegan@nsminc.com	Aggi Pharo	Rob O'Neil	Limited to East Coast States
CRC	Hawaii Condo	Program that provides Property and GL to condo and homeowners associations.	Bill Braig bbraig@crcins.com Curt Biersch cbiersch@crcins.com	Gary Scarborough	Rob O'Neil	Hawaii Only

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Distinguished Programs Group, LLC.	Builders Risk & Vacant Property	Program that sells IM builders risk to small construction projects and small vacant property exposures.	Michael Thabet mthabet@distinguished.com	Heather Warren	Rob O'Neil	Nationwide
Frenkel & Co., Inc.	Psychoanalysts	Program offering Professional Liability to Psychoanalysts	Ken Hegel khegel@frenkel.com	Jackie Fellrath	Jackie Fellrath	Nationwide
HCC Specialty Underwriters, Inc.	HCC Special Event	Program offering Inland Marine, General Liability, Prize Indemnification and Event Cancellation to clients holding events such as PGA Tours, Fairs, Concerts and Conventions.	Sean Curtin scurtin@tmhcc.com	Patti Craig	Jackie Fellrath	Nationwide
HCC Specialty Underwriters, Inc.	HCC Weather	Monoline program providing coverage for weather related exposures.	Sean Curtin scurtin@tmhcc.com	Patti Craig	Jackie Fellrath	Nationwide
Intercorp, Inc.	Real Estate Appraisers	Program offering GL & PL to real estate appraisers & appraisal management companies.	Scott Barry agb@intercorpinc.net	Dana Goetsch	Jackie Fellrath	Nationwide
Joseph Chiarello & Co., Inc.	Firearms	Program providing commercial insurance to firearms dealers, distributors, and manufacturers.	Joe Chiarello jic@jcinsco.com Stephen Chiarello src@jcinsco.com	Howard Blute	Jackie Fellrath	Nationwide
Kevin Dahlke Insurance Brokerage, Inc.	United Farmers Agents Association	Monoline program providing E&O to members of the United Farmers Agents Association.	Kevin Dahlke kevin@dahlkeinsurance.com	Dana Goetsch	Jackie Fellrath	Nationwide
Marsh & McLennon Agency	Masonic Lodge	Program offering Package, Auto & Umbrella to Masonic Lodge Organizations	Dan Huckemeyer daniel.huckemeyer@barneyandbarney.com	Dana Goetsch	Rob O'Neil	Nationwide
Mercer Health & Benefits Administration, LLC.	MHBA CLIP	Program providing IM & GL to associations, clubs, non-profit civic, social, or professional organizations.	Mary Whisenand mary.whisenand@mercer.com	Jackie Fellrath	Jackie Fellrath	Nationwide
NBIS Construction and Transportation Services, Inc.	NBIS Construction and Transportation	Property, Equip. Breakdown, Crime, and IM program for construction, specialized transportation, and installation risks.	David Salley dsalley@nbis.com	Heather Warren	Rob O'Neil	Nationwide
Paul Hanson, Inc.	Moving & Storage	Program providing Property, Equip. Breakdown, and IM to household goods movers and PODS franchises.	Terri Moran terrim@paulhanson.com	Howard Blute	Rob O'Neill	Nationwide & Canada
Paul Hanson, Inc.	Tanning Salons	Program providing Package & E&O insurance to members of the Association for Responsible Tanning Salons.	Randy Tipton randyt@uiprograms.com	Heather Warren	Rob O'Neil	Nationwide
Preferred Insurance Underwriters, LLC.	Preferred Aviation	Program selling commercial insurance to small and regional airports, private hangars, and other aviation related risks.	Tom Adderhold tadderhold@preferredau.com	Gary Scarborough	Rob O'Neil	Nationwide
Risk Placement Services, Inc. / Bollinger, Inc.	Golf & Tennis Clubs	Program offering commercial insurance to private golf and country clubs, city golf courses, and tennis clubs.	Lori Windolf-Crispo lori_crispo@rpsins.com	Sandi McCabe	Jackie Fellrath	Nationwide